

IMEF's PMI surveys – Strong decline in manufacturing but still in expansion

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- **IMEF Manufacturing PMI (March, sa): 50.2pts; Banorte: 51.3pts; consensus: 52.0pts; previous: 54.0pts**
- **IMEF Non-manufacturing PMI (March, sa): 51.2pts; Banorte: 51.8pts; consensus: 51.7; previous: 50.9pts**
- **The manufacturing index decreased 3.7pts with respect to the previous month. We highlight that the steepest fall was in the new orders component, while employment also decreased significantly**
- **The non-manufacturing index was a touch stronger, accumulating four consecutive months in expansion territory**
- **Figures were broadly in line with other indicators suggesting that private consumption has supported domestic demand, while the external sector (more closely related to manufacturing) has seen a slightly weaker performance**
- **Today's report is consistent with our view of a more resilient domestic sector, but overall modest growth in 1Q19**

IMEF's manufacturing PMI falls in March. The Mexican Institute of Financial Executives (*IMEF*) published its PMI surveys, where the manufacturing indicator stood at 50.2 points, below our 51.3pts forecast and even weaker than consensus at 52.0pts. The figure of the previous month, which was at its highest since June 2017, was revised lower from 54.3 to 54.0pts. Moreover, the weighted-sum stood at 49.6pts, 3.9pts lower than in February.

All the components of the manufacturing index decreased significantly, with the exception of deliveries (+0.7pts). In our view, the latter could be a byproduct of the normalization of the negative impact of supply chain disruptions that took place in January and the first half of February. In this respect and broadly in line with our expectations, we highlight that inventories declined a hefty 5.4pts to the 50.0pts threshold after reaching 55.4pts in the previous month, which was its second highest historical figure after July 2012. On the other hand, we noted that new orders (-6.0pts to 51.1pts) and employment (-5.0pts to 46.6pts) were among those with the highest correction lower. In conjunction with this latter sub-index, production returned to contraction territory after a brief respite in February, falling 4.0pts to 47.8pts. Overall, it is our take that the signal is that the sector will be less dynamic this quarter, with the indicator most likely distorted in the previous month due to recent local and transitory shocks.

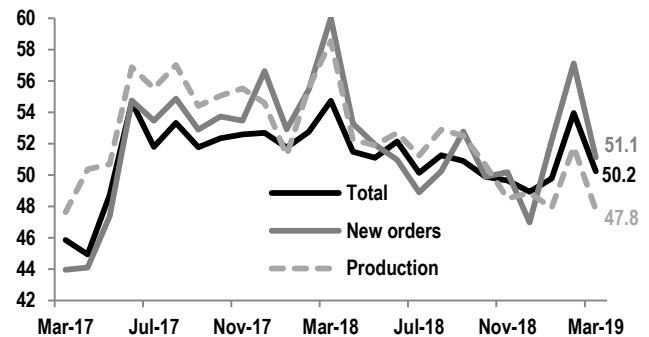
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IMEF's PMI manufacturing index
Seasonally adjusted figures

	Mar-19	Feb-19	Difference
Manufacturing	50.2	54.0	-3.7
New orders	51.1	57.1	-6.0
Production	47.8	51.8	-4.0
Employment	46.6	51.6	-5.0
Deliveries	52.6	51.9	0.7
Inventories	50.0	55.4	-5.4

Source: Banorte, IMEF

IMEF's PMI manufacturing index
Seasonally adjusted figures



Source: Banorte, IMEF

The non-manufacturing index ticked up slightly. The indicator increased 0.3pts to 51.2pts, adding four consecutive months in expansion and at its highest since September. In contrast to manufacturing, the “deliveries” component was actually the only one with a decline, falling 1.5pts to 50.3pts. On a more positive note, both new orders and employment increased, particularly the latter (+4.3pts) to 50.9, which could be a favorable signal as it has recently not been able to hold consistently in expansion. Moreover, production also increased slightly to 50.2pts. It is worth noting that all components ended above the 50.0pts threshold, signaling a relatively strong overall performance of the domestic sector.

Non-manufacturing PMI index
Seasonally adjusted figures

	Mar-19	Feb-19	Difference
Non-manufacturing	51.2	50.9	0.3
New orders	52.8	52.4	0.4
Production	50.2	50.0	0.3
Employment	50.9	48.6	2.3
Deliveries	50.3	51.8	-1.5

Source: IMEF

Today's report is consistent with our view of a more resilient domestic sector, but overall modest growth in 1Q19. After surprising positively in the previous month, manufacturing returned to its recent trend, consistent with our view that it will manage to grow this quarter but at a more modest pace, impacted by lower dynamism in the US and global trade volumes, among other factors. In contrast, services seem to be stronger, in our view related to real wage growth, lower inflation at the margin and still positive growth in employment, among others. All in all, the result is in line with our broad outlook of private consumption remaining as the driver of Mexican economy, albeit at a more modest pace, while industry is likely to struggle more in spite of the upward surprise in January's hard data, mainly due to construction but with manufacturing subdued in its annual comparison.

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