

Banking credit - Payroll and corporate credit continue leading credit expansion

May 29, 2015

www.banorte.com
 www.ixe.com.mx
 @analisis_fundam

Saúl Torres
 Analyst, Mexico
 saul.torres@banorte.com

- **Banxico just published its banking credit report**
- **Banking credit expanded 7.6% yoy in April, above the 4.9% observed in the same period last year**
- **Consumer credit expanded 2.9% yoy in real terms**
- **Housing credit increased 7.1% yoy in real terms, while corporate credit expanded 10.1%**
- **Non-performing loans stand at 3%, below the 3.3% observed last year**

Banxico published today its monthly banking credit report. The report shows that banking credit in April expanded 7.6% yoy, above the 4.9% observed in April 14. By components, consumption credit expanded 2.9% yoy. Within this component, credit cards decreased 1.6% yoy, while personal and payroll credit increased 0.3% and 16.9% yoy, respectively. Moreover, credit for durable goods expanded 3.9% yoy. Finally, housing credit increased 7.1% yoy, while corporate credit edged-up 10.1%.

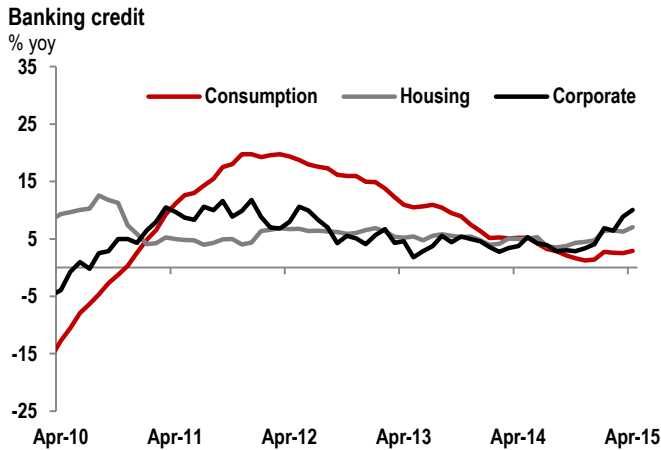
Banking credit in April

% yoy in real terms	Apr-15	Mar-15	Feb-15	Apr-14	Jan-Apr, '15	Jan-Apr, '14	3m-average
Total credit	7.6	6.8	5.8	4.9	6.6	4.6	6.7
Consumption	2.9	2.5	2.6	5.2	2.7	5.2	2.7
Credit cards	-1.6	-1.6	-0.9	3.2	-1.2	3.5	-1.4
Payroll	16.9	15.2	15.0	13.6	15.7	12.5	15.7
Personal	0.3	0.5	3.7	12.3	2.2	11.1	1.5
Durables	3.9	3.0	2.6	-1.1	2.9	-1.6	3.2
Housing	7.1	6.2	6.5	5.0	6.6	4.5	6.6
Companies	10.1	8.9	6.5	3.8	8.1	3.4	8.5

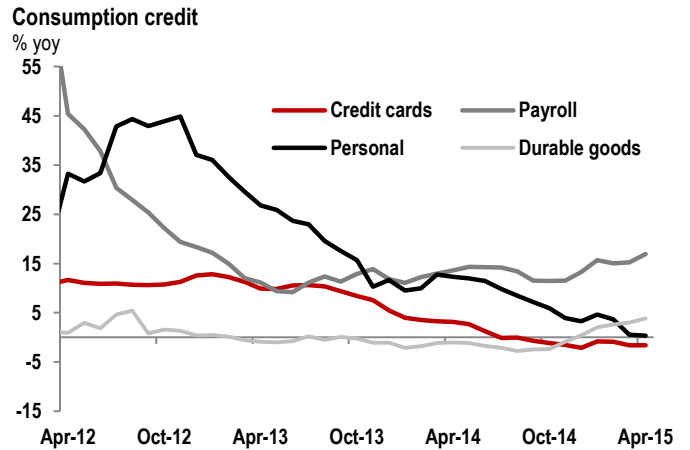
Source: Banxico

Document for distribution among public

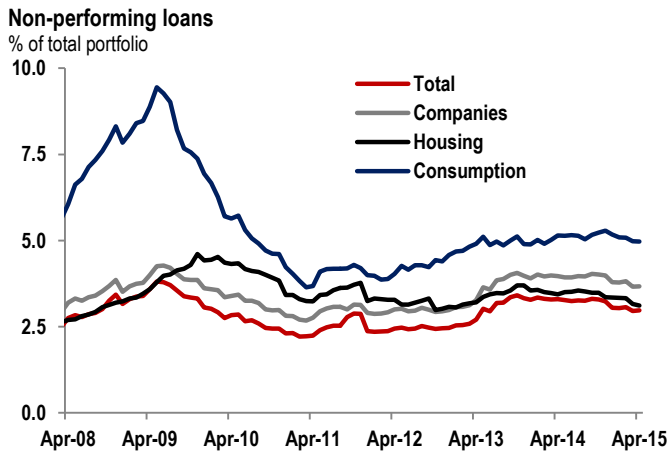
Non-performing loans stand at 3%, below the 3.3% observed in Apr'14. By components, non-performing loans in the consumption segment stood at 5% in April. Credit card NPLs reached 5.5% of total portfolio, while NPLs in payroll, personal and durable goods credits are at 3%, 7.7%, and 2.2%, respectively. Non-performing loans in housing credit stand at 3.1%, while corporate credit NPL's reached 3.7% of total portfolio.



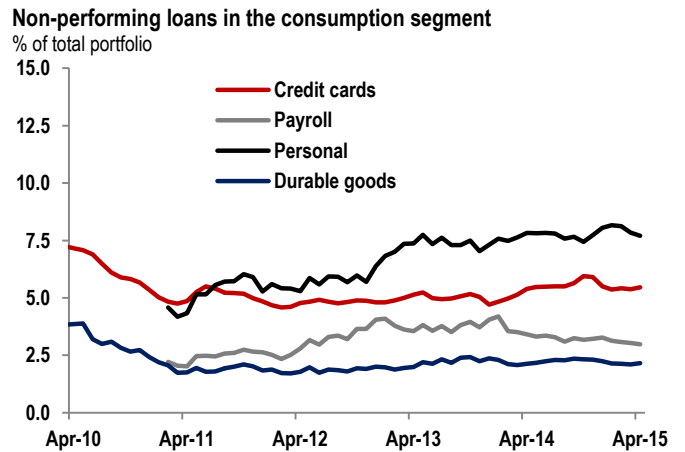
Source: Banorte-Ixe with data from Banxico



Source:



Source: Banorte-Ixe with data from Banxico



Source: Banorte-Ixe with data from Banxico

Disclaimer

The information contained in this document is illustrative and informative so it should not be considered as an advice and/or recommendation of any kind. BANORTE is not part of any party or political trend.

GRUPO FINANCIERO BANORTE S.A.B. de C.V.
Research and Strategy

Gabriel Casillas Olvera	Chief Economist and Head of Research	gabriel.casillas@banorte.com	(55) 4433 - 4695
Raquel Vázquez Godínez	Assistant	raquel.vazquez@banorte.com	(55) 1670 - 2967

Economic Analysis

Delia María Paredes Mier	Executive Director of Economic Analysis	delia.paredes@banorte.com	(55) 5268 - 1694
Alejandro Cervantes Llamas	Senior Economist, Mexico	alejandro.cervantes@banorte.com	(55) 1670 - 2972
Katia Celina Goya Ostos	Senior Global Economist	katia.goya@banorte.com	(55) 1670 - 1821
Miguel Alejandro Calvo Domínguez	Economist, Regional & Sectorial	miguel.calvo@banorte.com	(55) 1670 - 2220
Rey Saúl Torres Olivares	Analyst	saul.torres@banorte.com	(55) 1670 - 2957
Lourdes Calvo Fernández	Analyst (Edition)	lourdes.calvo@banorte.com	(55) 1103 - 4000 x 2611

Fixed income and FX Strategy

Alejandro Padilla Santana	Head Strategist – Fixed income and FX	alejandro.padilla@banorte.com	(55) 1103 - 4043
Juan Carlos Alderete Macal, CFA	FX Strategist	juan.alderete.macal@banorte.com	(55) 1103 - 4046
Santiago Leal Singer	Analyst Fixed income and FX	santiago.leal@banorte.com	(55) 1670 - 2144

Equity Strategy

Manuel Jiménez Zaldivar	Director Equity Research — Telecommunications / Media	manuel.jimenez@banorte.com	(55) 5004 - 1275
Victor Hugo Cortes Castro	Equity Research Analyst	victorh.cortes@banorte.com	(55) 5004 - 1231
Marissa Garza Ostos	Senior Equity Research Analyst – Conglomerates/Financials/ Mining/ Chemistry	marissa.garza@banorte.com	(55) 5004 - 1179
Marisol Huerta Mondragón	Equity Research Analyst – Food/Beverages	marisol.huerta.mondragon@banorte.com	(55) 5004 - 1227
José Itzamna Espitia Hernández	Equity Research Analyst – Airports / Cement / Infrastructure / Fibras	jose.espitia@banorte.com	(55) 5004 - 1266
Valentín III Mendoza Balderas	Equity Research Analyst	valentin.mendoza@banorte.com	(55) 5268 - 9000 x 1267
María de la Paz Orozco García	Analyst	maripaz.orozco@banorte.com	(55) 5004 - 5262

Corporate Debt

Tania Abdul Massih Jacobo	Director Corporate Debt	tania.abdul@banorte.com	(55) 5004 - 1405
Hugo Armando Gómez Solís	Analyst, Corporate Debt	hugo.gomez@banorte.com	(55) 5004 - 1340
Idalia Yanira Céspedes Jaén	Analyst, Corporate Debt	idalia.cespedes@banorte.com	(55) 5004 - 1437

Wholesale Banking

Armando Rodal Espinosa	Head of Wholesale Banking	armando.rodal@banorte.com	(55) 1670 - 1889
Alejandro Eric Faesi Puente	Managing Director – Global Markets and Institutional Sales	alejandro.faesi@banorte.com	(55) 5268 - 1640
Jorge de la Vega Grajales	Managing Director – Government Banking	jorge.delavega@banorte.com	(55) 5004 - 5121
Luis Pietrini Sheridan	Managing Director – Private Banking	lpietrini@ixe.com.mx	(55) 5004 - 1453
René Gerardo Pimentel Ibarrola	Managing Director – Asset Management	pimentelr@ixe.com.mx	(55) 5268 - 9004
Ricardo Velázquez Rodríguez	Managing Director – International Banking	rvelazquez@ixe.com.mx	(55) 5268 - 9879
Victor Antonio Roldan Ferrer	Managing Director – Transactional Banking	voldan@ixe.com.mx	(55) 5004 - 1454