

GRUPO FINANCIERO BANORTE, S.A.B. DE C.V.

MANAGEMENT PROXY OF THE CORPORATION FOR THE ORDINARY GENERAL SHAREHOLDERS' MEETING

This is to certify that the undersigned, a voting member of Grupo Financiero Banorte, S.A.B. de C.V. (“GFNORTE”), has designated Mr. Diego González Cheboux, Director of Legal Corporate Governance, or Mrs. Ursula Wilhelm Nieto, Head of Investor Relations and Financial Intelligence, or _____ as his representative to cast all votes and express all approvals or disapprovals that said member may be entitled to cast or express at the Ordinary General Shareholders' Meeting to be held on February 19th, 2016, at 11:00 am, in the building located at Avenida Revolucion #3,000 Sur, Colonia Primavera, in Monterrey, Nuevo Leon, Mexico, and any lawfully adjourned meetings thereof, and for all purposes provided by the Articles of Incorporation, the By-Laws and the Annual Meeting call of Grupo Financiero Banorte.

The shares represented by this Proxy amounting to _____ shares will be voted pursuant to the instructions given below. All of the shares represented by this proxy will be voted as specified by the shareholder. However, if no instructions are given, this proxy will be voted IN FAVOR OF the proposals set out herein. In no event shall this proxy be valid for a period longer than 30 days after the first meeting for which it is given.

For further details related to the following points of the agenda, please consult the attached document: “OGM Resolution Proposals February 19th, 2016”

GRUPO FINANCIERO BANORTE, S.A.B. DE C.V.

Ordinary General Shareholders' Meeting

<p>1. Proposal, discussion, and if the case, approval of a proposed cash dividend payment.</p> <p>According to the new Dividend Policy approved by the Ordinary General Shareholders' Meeting held on November 19th, 2015, the dividend can be between 16% and up to 40% of the net income of the prior year.</p> <p>Consequently, it is proposed to distribute a cash dividend of Ps. 1,268,999,440.83 (one billion, two hundred and sixty-eight million, nine hundred and ninety-nine thousand, four hundred and forty pesos 83/100), equivalent to Ps. 0.4575 per share. This disbursement corresponds to the second of four installments necessary to cover a dividend representing 30% of the net profits of 2014, derived from the Fiscal Net Income as of December 31st, 2013. It is proposed that this disbursement be paid on February 29th, 2016.</p>	In favor: Abstain: Against:
<p>2. Designation of delegate(s) to formalize and execute the resolutions passed by the Assembly.</p>	In favor: Abstain: Against

This Proxy shall be revocable, at any time, at the request of the undersigned voting member.

Signed by:

Firm:

Date: