

GRUPO FINANCIERO BANORTE, S.A.B. DE C.V.

MANAGEMENT PROXY OF THE CORPORATION FOR THE ORDINARY MEETING OF SHAREHOLDERS

This is to certify that the undersigned, a voting member of Grupo Financiero Banorte, S.A.B. de C.V., has designated Mr. David Suarez, Head of Investor Relations and Corporate Development, or in their place _____ as his or her representative to cast all votes and express all approvals or disapprovals that said member may be entitled to cast or express at the Ordinary General Shareholders' Meeting to be held on October 14th, 2013, at 11:00 am, in the building located at Avenida Revolución 3000 Sur, Colonia Primavera, in Monterrey, Nuevo León, Mexico, and for all purposes provided by the Articles of Incorporation, the By-Laws and the Shareholders' Meeting call of Grupo Financiero Banorte, S.A.B. de C.V.

The shares represented by this proxy amounting to _____ shares will be voted pursuant to the instructions given below. All of the shares represented by this proxy will be voted as specified by the shareholder. However, if no instructions are given, this proxy will be voted IN FAVOR OF the proposals set out herein. In no event shall this proxy be valid for a period longer than 30 days since the proposed date of the referred Shareholders' Meeting.

GRUPO FINANCIERO BANORTE, S.A.B. DE C.V.

For further details related to the following points of the agenda, please consult the attached document: "OGM Resolution Proposals October 14, 2013"

Ordinary General Shareholders' Meeting

1. Approval of a proposed cash dividend payment equivalent to Ps. \$0.7852 per share. It is proposed to distribute a cash dividend of Ps. \$0.7852 per share, derived from the retained earnings of previous years, which will be paid in four installments of Ps \$0.1963 per share each, on October 23rd, 2013, January 23 rd , 2014, April 23 rd , 2014 and July 23rd, 2014. The total amount of the dividend to be paid in four disbursements represents 20% of the recurring profits generated in 2012.	In favor: Abstain: Against:
2. Board of Directors' report regarding the amount of common shares representing the Company's equity effectively subscribed and paid through the public primary offering and consequent increase of the paid-in capital of the Company, approved by the Extraordinary General Shareholders' Meeting on July 3rd, 2013.	Not voted
3. External Auditor's Report regarding the Company's tax status.	Not voted
4. Designate the delegate(s) to formalize and execute the resolutions passed by the Assembly.	In favor: Abstain: Against:

This proxy shall be revocable, at any time, at the request of the undersigned voting member.

Signed by:

Firm:

Dated: