

GRUPO FINANCIERO BANORTE S.A.B. DE C.V.

MANAGEMENT PROXY OF THE CORPORATION FOR THE
ORDINARY AND EXTRAORDINARY GENERAL SHAREHOLDERS' MEETINGS

This is to certify that the undersigned, a voting shareholder of Grupo Financiero Banorte, S.A.B. de C.V. (“GFNORTE”), has appointed Mr. Diego González Chebaux, Director of Legal Corporate Governance, or Mrs. Ursula Wilhelm Nieto, Head of Investor Relations and Financial Intelligence, or _____ as its, his or her representative to cast all votes and express all approvals or disapprovals that such shareholder may be entitled to cast or express at the Ordinary and Extraordinary General Shareholders' Meetings to be held on December 5, 2017, at 11:00 am and 11:20 am, respectively, at David Alfaro Siqueiros 106, Colonia Valle Oriente, San Pedro Garza García, Nuevo León, México, and for all purposes provided by the Articles of Incorporation, the By-Laws and the General Meetings call of GFNORTE referred herein.

The shares represented by this Proxy amounting to _____ shares will be voted pursuant to the instructions given below. All of the shares represented by this proxy will be voted as specified by the shareholder. However, if no instructions are given, this proxy will be voted IN FAVOR OF the proposals set out herein. In no event shall this proxy be valid for a period longer than 30 days after the General Meetings referred herein have been held.

For further details related to the following points of the agenda, please consult the attached document: “Resolution Proposals OGM and EGM – December 5, 2017”.

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Ordinary General Shareholders' Meeting

I. Discussion, and if the case, approval to acquire relevant assets pursuant to the terms and conditions of paragraph i), section I, Article Nineteen of the Corporate Bylaws of the Company	In favor: Abstain: Against
II. External Auditor Report on the tax status of the Company.	Not voted
III. Appointment of delegate(s) to formalize and execute the resolutions passed by the Shareholders' Meeting.	In favor: Abstain: Against

Extraordinary General Shareholders' Meeting

I. Proposal, discussion, and if the case, approval of the financial statements of the Company as of September 30, 2017.	In favor: Abstain: Against
II. Proposal, discussion and, if the case, approval to merge the Company, acting as merging company, with Grupo Financiero Interacciones S.A.B. de C.V., acting as merged company, subject, among other conditions, to the authorizations of the corresponding authorities.	In favor: Abstain: Against
III. Proposal, discussion and, if the case, approval to amend Article Eight of the Corporate Bylaws of the Company.	In favor: Abstain: Against
IV. Appointment of special delegate(s) to formalize and execute the resolutions passed by the Shareholders' Meeting.	In favor: Abstain: Against

This Proxy shall be revocable, at any time, at the request of the undersigned voting shareholders.

Signed by:

Position:

Firm:

Date: