

GRUPO FINANCIERO BANORTE, S.A.B. DE C.V.

MANAGEMENT PROXY OF THE CORPORATION FOR THE ORDINARY MEETING OF SHAREHOLDERS

This is to certify that the undersigned, a voting member of Grupo Financiero Banorte, S.A.B. de C.V., has designated Mr. David Suarez, Head of Investor Relations and Corporate Development, or in their place _____ as his or her representative to cast all votes and express all approvals or disapprovals that said member may be entitled to cast or express at the Ordinary General Shareholders' Meeting to be held on October 11th, 2012, at 10:00 am, in the building located at Avenida Revolucion 3000 Sur, Colonia Primavera, in Monterrey, Nuevo Leon, Mexico, and any lawfully adjourned meetings thereof, and for all purposes provided by the Articles of Incorporation, the By-Laws and the annual meeting call of Grupo Financiero Banorte.

The shares represented by this proxy amounting to _____ shares will be voted pursuant to the instructions given below. All of the shares represented by this proxy will be voted as specified by the shareholder. However, if no instructions are given, this proxy will be voted IN FAVOR OF the proposals set out herein. In no event shall this proxy be valid for a period longer than 30 days after the first meeting for which it is given.

GRUPO FINANCIERO BANORTE, S.A.B. DE C.V.

For further details related to the following points of the agenda, please consult the attached document: "OGM Resolution Proposals October 11, 2012"

Ordinary General Shareholders' Meeting

1. Approval of a proposed cash dividend payment equivalent to Ps. \$0.183 per share. It is proposed to distribute a cash dividend of Ps. \$ 0.183 per share, derived from the retained earnings of previous years. This dividend corresponds to the first of four payments that will be made for a total amount of Ps \$ 0.732 per share. It is proposed that the first disbursement will be paid on October 24th, 2012. The total amount of the dividend to be paid in four disbursements represents 20% of the recurring profits generated in 2011.	In favor: Abstain: Against:
2. External Auditor's Report regarding the Company's tax status.	Not voted
3. Designate the delegate(s) to formalize and execute the resolutions passed by the Assembly.	In favor: Abstain: Against:
4. Drafting, reading and approval of the Assembly's minutes.	In favor: Abstain: Against:

This proxy shall be revocable, at any time, at the request of the undersigned voting member.

Signed by:

Firm:

Dated: