

**San Pedro Garza Garcia, N.L., as of March 23<sup>rd</sup>, 2018.**

With respect to the First Notice published today calling to the Annual General Shareholders' Meeting to be held on April 27<sup>th</sup>, 2018, shareholders are informed of the following for the Meeting's Agenda:

**ANNUAL GENERAL SHAREHOLDERS' MEETING**

**I. Presentation and if the case, approval of the reports referred in section IV, Article 28 of the Securities Market Law and section IV, Article 39 of the Law Regulating Financial Groups, corresponding to the year ended December 31<sup>st</sup>, 2017.**

*The following reports are available online at [www.banorte.com](http://www.banorte.com) in Investor Relations / Corporate Governance / Shareholders' Meetings / April 27<sup>th</sup>, 2018*

**First.-** It is submitted to the Assembly's consideration, with prior opinion by the Board of Directors, to approve the Chief Executive Officer's Annual Report prepared according to Article 44, Section XI of the Securities Market Law and Article 59, Section X of the Law Regulating Financial Groups, which contains among other things, the balance sheet, the income statement, the statement of changes in the stockholders' equity and the statement of changes in the Company's cash flow as of December 31<sup>st</sup>, 2017.<sup>1</sup>

**Second.-** It is submitted to the Assembly's consideration to approve the Board of Directors' Annual Report, in which the main policies and accounting information and criteria are declared and explained, followed by the financial information as of December 31<sup>st</sup>, 2017, in accordance with Article 172, paragraph b) of the "Ley General de Sociedades Mercantiles" (General Corporate's Law).

**Third.-** It is proposed to approve the Annual Report regarding operations and activities in which the Board of Directors was involved.

**Fourth.-** It is proposed to approve the Annual Report regarding the activities of the Audit and Corporate Practices Committee.

**Fifth.-** It is proposed to approve each and every one of the operations carried out by the Company during the year ended December 31<sup>st</sup>, 2017 and to ratify the Minutes elaborated by the Board of Directors, the Chief Executive Officer and the Audit and Corporate Practices Committee during the same period.

**II. Distribution of profits.**

It is proposed to apply the total amount provided by the Company's financial statements of Ps. 23,889'103,188.20 (twenty-three billion, eight hundred and eighty-nine million, one hundred a three thousand, one hundred and eighty eight pesos 20/100), which represents the net income for 2017, into the account "Retained Earnings from prior Years", it is not necessary to allocate resources into the account "Legal Reserve" as it is fully constituted.

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<sup>1</sup> The Audited Financial Statements are available online in Spanish Version at [www.banorte.com](http://www.banorte.com) in Investor Relations / Financial Statements / Grupo Financiero Banorte / Estados Financieros 2017 / Cuarto Trimestre / Informacion Dictaminada 2017 [https://www.banorte.com/cms/archivos/NOTAS\\_EEFF\\_GRUPO\\_dic2017\\_Final.pdf](https://www.banorte.com/cms/archivos/NOTAS_EEFF_GRUPO_dic2017_Final.pdf)

**III. Appointment of the Members of the Company's Board of Directors, proposed by the Designations Committee, and qualify their independence.**

Following the recommendation of the Designations Committee, the Board of Directors will be integrated by 15 Members and if the case, by their respective Substitutes, proposing to that effect the appointment of the following people and their duties for the year 2018, qualifying the corresponding members' independence as long as they do not fall within the restrictions outlined in the Securities Market Law and the Law Regulating Financial Groups.

**a) It is submitted to vote independently for each of the following Members:**

**Members:**

**First.- Carlos Hank Gonzalez** is proposed as **Chairman and Member** of the Board of Directors.

***Professional Background***

*Currently he is Chairman of GFNorte's Board of Directors, position he held since January 1<sup>st</sup>, 2015. In Gruma, global leader in corn flour and tortilla production with operations in more than 100 countries, Carlos Hank Gonzalez has played a key role since December 2012, when he became Vice President of the Board of Directors and joined the Executive Committee to design a sound and responsible financial strategy to generate value for the company.*

*In 1997, he was appointed CEO of Interacciones Casa de Bolsa, in 1999 CEO of Banco Interacciones and in 2000 CEO of Grupo Financiero Interacciones (GFI). At the beginning of 2003, he was designated Deputy CEO of Grupo Financiero Banorte (GFNorte) and by the end of the year, he returned to GFI as CEO to continue transforming it into a highly profitable financial group, specialized in state and municipal financing. He led a successful public offering in 2013 that consolidated GFI as a public company with increasing market liquidity. Additionally, he was appointed CEO of Grupo Industrial Hermes in 2008, a group founded in 1978, with different business lines in infrastructure, energy, automotive, transportation and, since 2013, in tourism sectors.*

***Educational Background***

*He holds a Bachelor's Degree in Business Management with specialization in Finance from Universidad Iberoamericana.*

*He joined GFNorte's Board in October 2014.*

**Second.- Juan Antonio Gonzalez Moreno** is proposed as **Member** of the Board of Directors.

***Professional Background***

*He is Chairman of the Board of Directors and CEO of Gruma and Gimsa.*

*He was Managing Director of Gruma Asia and Oceania and Senior Vice President of Special Projects at Gruma Corporation. Juan Antonio Gonzalez Moreno was Chairman of the Board of Directors and CEO of CarAmigo U.S.A., and Vice President of the Central and Eastern Regions of Mission Foods. Sales President and Vice President of Azteca Milling.*

***Educational Background***

*He graduated in Business Management from Universidad Regiomontana and holds an MBA from San Diego University, California.*

*He joined GFNorte's Board in April 2004.*

**Third.- David Juan Villarreal Montemayor** is proposed as **Member** of the Board of Directors.

**Professional Background**

*He is Chief Executive Officer and major shareholder of Artefactos Laminados, S.A. de C.V. Currently, he is Chairman of the Board and Deputy Managing Director of Inmobiliaria Montevi, S.A. de C.V. and Inmobiliaria Monyor S.A. de C.V. He is a regional Advisor of Banco Nacional de Mexico, S.A. (CitiBanamex) and a Financial Advisor and Business Developer for SISMEM, Sistemas Mexicanos S.A. de C.V. Furthermore, he was Deputy Manager of Operations in Artefactos Laminados from 1972 to 1990.*

**Educational Background**

*He is a Mechanical and Electrical Engineer from Instituto Tecnológico y de Estudios Superiores de Monterrey (ITESM), holds a Master's Degree in Science in Automatic Control from the same Institution and participated in the Advanced Management program from Instituto Panamericano de Alta Dirección (IPADE).*

*He joined GFNorte's Board in October 1993.*

**Fourth.- Jose Marcos Ramirez Miguel** is proposed as **Member** of the Board of Directors.

**Professional Background**

*He has been Chief Executive Officer of GFNorte and Banco Mercantil del Norte, S.A. since November 2014.*

*He held positions as Banorte's Chief Corporate Officer and Managing Director of Wholesale Banking. His professional experience is essentially in the banking industry. He began as interdisciplinary consultant at Peat Marwick Mexico, and subsequently entered to the Financial Engineering Area at Operadora de Bolsa. In 1989, he founded Finventia where he held an important role in the issuance of the first private Eurobond after the Mexican debt restructuring. He also worked at Banque Nationale de Paris and Banque Indosuez Mexico as trader in the Mexican market. From 1993 to 1999 he was with Nacional Financiera, S.N.C. in Development Banking where he held various management positions. Later on, he worked at Grupo Financiero Santander for 11 years where he served CFO, Managing Director of Wholesale Banking, Managing Director of Santander Brokerage and Executive Vice President of the Group. Furthermore, in 2007, he was appointed Chairman of Asociación Mexicana de Intermediarios Bursátiles.*

**Educational Background**

*He holds a Bachelor's Degree in Actuarial Science from Universidad Anahuac, a Postgraduate Degree in Finance from Instituto Tecnológico Autónomo de México (ITAM) and an MBA from E.S.A.D.E. in Barcelona.*

*He joined GFNorte's Board in July 2011.*

**Fifth.- Everardo Elizondo Almaguer** is proposed as **Independent Member** of the Board of Directors.

**Professional Background**

*He was Director of Economic Studies at Grupo Industrial Alfa (Alfa Group). He founded the Consulting Agency Index, Economía Aplicada S.A. and was Deputy Governor of the Mexican Central Bank. He founded and was the first Director of the Graduate School of the Faculty of Economics at the University of Nuevo Leon.*

*He joined GFNorte's Board in April 2010.*

**Educational Background**

*He graduated in Economics from the Universidad Autónoma de Nuevo Leon and holds a Master's Degree and Ph.D. in Economics, both from the University of Wisconsin-Madison.*

*He is Professor of International Finance at EGADE, Business School, ITESM.*

**Sixth.- Carmen Patricia Armendariz Guerra** is proposed as **Independent Member** of the Board of Directors.

***Professional Background***

*She is Managing Director at Financiera Sustentable, entity dedicated to finance micro companies and is Partner - Director and Founder of Valores Financieros, advisors for banking systems.*

*She was advisor to the Minister of Finance and Public Credit, position in which she coordinated the negotiation of financial services of the North American Free Trade Agreement (NAFTA), later on she was Vice President of Supervision at the National Banking and Securities Commission, and Associated Director of the Bank for International Settlements, in charge of analyzing the impact of Basel II in emerging markets. She was advisor to GFNorte's Chairman Emeritus, Roberto Gonzalez Barrera, and Director of Special Projects at the same Institution.*

*She has been international advisor in banking crises, Economics professor at Instituto Tecnológico Autónomo de México (ITAM) and author of several academic and specialized publications in Banking and Macroeconomics.*

***Educational Background***

*She holds Bachelor's Degree in Actuarial Science from Universidad Nacional Autónoma de México (UNAM), a Master's Degree in Economics from the same institution and a Ph.D. in Economics from Columbia University in New York.*

*She joined GFNorte's Board in April 2009.*

**Seventh.- Hector Federico Reyes-Retana y Dahl** is proposed as **Independent Member** of the Board of Directors.

***Professional Background***

*He is an independent Advisor and Consultant. Currently he is Member of the Board of Banco del Ahorro Nacional (Bansefi). He has held various positions in the public sector, in the Ministry of Economy he founded the organism "ProMexico, Inversion y Comercio"; also, was the CEO of Banco Nacional de Comercio Exterior, S.N.C (Bancomext), CEO of Banca Confia and Director of International Operations of Banco de México (Banxico). In the private sector, he was CEO of Grupo Financiero Mifel and Banca Mifel.*

*Furthermore, he held positions as the First Vice President of the Mexican Banking Association and Vice President of the Mexican Bankers Association, among others.*

***Educational Background***

*He is an Industrial Engineer from Universidad Iberoamericana and holds an MBA from Cornell University, New York.*

*He joined GFNorte's Board in July 2011.*

**Eight.- Eduardo Livas Cantu** is proposed as **Independent Member** of the Board of Directors.

***Professional Background***

*Currently he is member of the Executive Committee of Gruma.*

## **GRUPO FINANCIERO BANORTE, S.A.B. DE C.V.**

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*He was Chief Operating Officer of Gimsa (1975-1978) and Managing Director of Central America (1978-1982). He was CEO of Gruma Corp. (U.S.A. division from 1982 to 1994) and Chief Corporate Officer of Gimsa and Gruma (1994-1999). Additionally he served as adviser (1999-2014).*

### **Educational Background**

*He holds a Bachelor's Degree in Law from the Universidad Autonoma de Nuevo Leon (UANL) and has a Ph.D. in Economics from the University of Texas at Austin.*

*He joined GFNorte's Board in April 1999.*

**Ninth.- Alfredo Elias Ayub** is proposed as **Independent Member** of the Board of Directors.

### **Professional Background**

*Currently he is Chairman of the Board of Promociones Metropolis, S.A. de C.V. and member of the Board of Iberdrola USA and Rotoplas. Formerly he served as CEO of Comision Federal de Electricidad (Mexican Federal Electricity Commission, CFE), CEO of Aeropuertos y Servicios Auxiliares (Airports and Auxiliary Services, ASA) and held various positions within the Ministry of Energy and Mining.*

*He was member of the Alumni Council at Harvard Business School, Nacional Financiera, Multibanco Mercantil de Mexico and Banco Internacional. Furthermore, he was Chairman of the Board of the Mexican Institute of Electric Research and of the Mexico Foundation at Harvard.*

### **Educational Background**

*He is a Civil Engineer from Universidad Anahuac and holds an MBA from Harvard Business School.*

*He joined GFNorte's Board in April 2012.*

**Tenth.- Adrian Sada Cueva** is proposed as **Independent Member** of the Board of Directors.

### **Professional Background**

*He is Executive Manager Director of Vitro since March 2013 and is a member of the Board of Directors of Vitro, S.A.B. de C.V. since 2010.*

*He was Director of Vitro Cristalglass (Spain), Managing Director of Vitro Automotive, Director of Internal Restructure, Director of Administration and Finance and Managing Director of the Containers Business in Vitro. Additionally, he is member of the Boards of Comegua, Club Industrial de Monterrey, Universidad de Monterrey, Camara de la Industria de Transformacion (CAINTRA) and GFNorte's Northern Regional Board.*

### **Educational Background**

*He holds a Bachelor's Degree in Business Management from Instituto Tecnologico y de Estudios Superiores de Monterrey (ITESM) and holds an MBA from Stanford Business School.*

*He joined GFNorte's Board in April 2013.*

**Eleventh.- Alejandro Burillo Azcarraga** is proposed as **Independent Member** of the Board of Directors.

### **Professional Background**

*He is Chairman of the Board of Directors of Grupo Pegaso, which has presence in the technology, telecom, media, real estate, sports, culture and philanthropy, agribusiness, tourism, services and aeronautics sectors. He has*

## **GRUPO FINANCIERO BANORTE, S.A.B. DE C.V.**

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*participated as strategic partner in different companies and financial institutions such as: Ixe Banco, Laredo National Bank, Telefonica Movistar, Atlante Football Club, among others. He has also been independent member of the Board of Directors of Grupo Financiero BBVA Bancomer.*

*He joined GFNorte's Board in April 2013.*

**Twelfth.- Jose Antonio Chedraui Eguia** is proposed as **Independent Member** of the Board of Directors.

### ***Professional Background***

*Currently, he is CEO of Grupo Comercial Chedraui, Formerly, he was Commercial Director and then CEO of Comercial Las Galas. Furthermore, he participates in the organizations Fundacion Chedraui, Young Presidents' Organization and Mexico Nuevo.*

### ***Educational Background***

*He holds a Bachelor's Degree in Accounting and Finance from Universidad Anahuac.*

*He joined GFNorte's Board in April 2015.*

**Thirteenth.- Alfonso de Angoitia Noriega** is proposed as **Independent Member** of the Board of Directors.

### ***Professional Background***

*Currently holds the position of Executive Co-President and Chairman of the Finance Committee at Grupo Televisa, S.A.B. He has served on the Board and Executive Committee of the company since 1997. He is also member of the Board of Directors of Cablevision, S.A. de C.V., Innova, S. de R.L. de C.V. (Sky), Cablemas Telecomunicaciones, S.A. de C.V., Operbes, S.A. de C.V. (Bestel), International Television, Inc. de C.V., Grupo Axo, S.A.P.I. de C.V. and The Americas Society. Furthermore, he is Chairman of the Board of Kardias Foundation and member of the UNAM Foundation and the Mexican Health Foundation.*

*Prior joining Grupo Televisa, he co-founded the Law firm Mijares, Angoitia, Cortes y Fuentes, S.C. He served as Executive Vice President of Administration and Finance from 1999 to 2003 and was member of the Boards of Grupo Modelo, S.A.B. de C.V. from 2005 to 2013 and The American School Foundation from 2001 to 2010.*

### ***Educational Background***

*He holds a Bachelor's Degree in Law from Universidad Nacional Autonoma de Mexico (UNAM).*

*He joined GFNorte's Board in April 2015.*

**Fourteenth.- Olga Maria del Carmen Sanchez Cordero Davila** is proposed as **Independent Member** of the Board of Directors.

**Professional Background**

*She is Public Notary 182 of Mexico City. She is member of the International Women's Forum, International Federation of University Women and International Association of Women Judges. She is also member of the Barra Mexicana, Colegio de Abogados, A.C., Colegio de Notarios del D.F., A.C. and Asociacion Nacional del Notariado Mexicano A.C. She is Board member of Fundacion UNAM and number one member of the 100 Innovation Centre, Development and Legal Research for Latin America Group.*

*She was appointed Minister of Mexico's Supreme Court (1995-2015) and Numerary Judge of the Superior Justice Court of the Federal District (1993 to January 1995).*

*Professor at UNAM and author of several publications. She served as Director of the General Sociology and Legal Seminar of the Law Faculty at UNAM (1980-1984).*

**Educational Background**

*She holds a Bachelor's Degree in Law from Universidad Nacional Autonoma de Mexico (UNAM) with a Postgraduate Degree in Social Policy and Management from University College of Swansea in Great Britain. She was awarded Doctor Honoris Causa by Universidad Autonoma de Morelos and Universidad Autonoma de Nuevo Leon.*

*She joined GFNorte's Board in April 2016.*

**Fifteenth.- Thomas Stanley Heather Rodriguez** is proposed as **Independent Member** of the Board of Directors.

**Professional Background**

*Currently, he is partner at Ritch Mueller, Heather and Nicolau, S.C. and specializes in external funding, restructurings and securities offerings. He is Legal Advisor of the Consejo Coordinador Empresarial (CCE) and is permanent member of the Committee for drafting the CCE's Code of Best Corporate Practices. He has served as Judge of the International Court of Arbitration and as Conciliator in the Federal Institute of Insolvency Specialists (IFECOM). Representative of the International Insolvency Institute at the United Nations Commission on International Trade Law (UNCITRAL) and member of the Barra Mexicana, Colegio de Abogados, A.C. Previously, he co-founded Heather & Heather, S.C. - from 2010 until its merger in 2013 to form Ritch Mueller, Heather and Nicolau, S.C. - and White & Case, LLP, in the Mexico City offices from 2005 to 2009.*

*He is member of the Board of Directors and of the Audit and Corporate Practices Committee (CAPS) of Grupo Bimbo, S.A.B. de C.V.; Independent member and Chairman of the CAPS at Gruma, S.A.B. de C.V. and Grupo Industrial Maseca, S.A.B. de C.V. He was Independent member of Grupo Modelo S.A.B. de C.V. (1997-2005), GSF Telecom Holdings, S.A.P.I. (2012-2014) and Nikko Hotels (until 2013). He also was independent member of Grupo Financiero Scotiabank and subsidiaries (2001-2016).*

*He is Professor at Escuela Libre de Derecho and Universidad Iberoamericana, invited speaker at University of California at Los Angeles (UCLA) and Columbia University, and author of several publications.*

**Educational Background**

*He holds a Bachelor's Degree in Law from Escuela Libre de Derecho and a Master's Degree in Comparative Jurisprudence – Financial Law from University of Texas at Austin. Furthermore, he has several Postgraduate degrees from Universidad Panamericana, Universidad Nacional Autonoma de Mexico and New York University.*

*He joined GFNorte's Board in April 2016.*

**Substitute Members:**

**Sixteenth.- Graciela Gonzalez Moreno** is proposed as **Substitute Member** of the Board of Directors.

***Professional Background***

*She was accountant at the air conditioning factory Trane-Realven in Monterrey from 1967 to 1970. Additionally, was Vice President of Asociacion Gilberto, A.C. from 2007 to 2010 and participated as founding partner and member of the Board of Directors of this Association from 1988 to 2010.*

***Educational Background***

*She is Private Accountant, graduated from the Universidad Labastida in Monterrey, N.L.*

*She joined GFNorte's Board in April 2013.*

**Seventeenth.- Juan Antonio Gonzalez Marcos** is proposed as **Substitute Member** of the Board of Directors.

***Professional Background***

*He was Director of Marketing Projects at Mission Foods.*

***Educational Background***

*He holds a Bachelor's Degree in Audio Production from SAE Institute of Melbourne and in Fine Arts from the University of North Texas. Furthermore, holds a Master in Fine Arts from University of Texas at Dallas.*

*He joined GFNorte's Board in April 2014.*

**Eighteenth.- Carlos de la Isla Corry** is proposed as **Substitute Member** of the Board of Directors.

***Professional Background***

*He was Director of Administration and Finance of Hermes Group from 2003 to 2014, responsible for the industrial corporate, including tourism, transportation, construction and concessions' operations. He was member of the Board of Directors of the Industrial Group: Grupo Hermes, Cerrey, Hermer, La Peninsular, Codramsa, Controladora Playa Mujeres, Hermes Desarrollos Turisticos, Hermes Energia del Sureste, Grupo Transportes, etc.; and member of the Board of Directors of Grupo Financiero Interacciones' companies. He also served as Chairman of the Credit Committee of Banco Interacciones and in the Financial Group as Chairman of the Risk Committee and member of the Audit, Compensations and Corporate Practices Committees.*

***Educational Background***

*He is an Engineer in Electronics and Digital Systems from the Universidad Nacional Autonoma de Mexico (UNAM) and holds an MBA from University of Texas at Austin.*

*He joined GFNorte's Board in April 2016.*



**Nineteenth.- Clemente Ismael Reyes Retana Valdés** as **Substitute Independent Member** of the Board of Directors.

***Professional Background***

*He has been Partner at Reyes Retana Consultores, S.C. since February 2008.*

*Formerly, he was CFO (1992 through 1994) and Deputy Managing Director (1994 through 2008) at Invex Grupo Financiero, S.A.B. de C.V.*

***Educational Background***

*He holds a Bachelor's Degree in Actuarial Science from Universidad Nacional Autonoma de Mexico.*

**Twentieth.- Alberto Halabe Hamui** is proposed as **Substitute Independent Member** of the Board of Directors.

***Professional Background***

*Currently he is Deputy Managing Director of Inmobiliaria IHM S.A. de C.V. and Director at Comercializadora de Viviendas Albatros S.A. de C.V. and Nueva Imagen Construcciones S.A. de C.V. Additionally, he is member of the Management and Operations Committee of St. Regis Mexico.*

*Formerly, he was member of the Board of Directors in Microfinanciera Finsol.*

***Educational Background***

*He holds a Bachelor's Degree in Economics from Instituto Tecnológico Autónomo de México (ITAM) and a Postgraduate Degree in Construction and Real Estate Management from the same Institution.*

*He joined GFNorte's Board in April 2014.*

**Twenty First.- Manuel Aznar Nicolín** is proposed as **Substitute Independent Member** of the Board of Directors.

***Professional Background***

*He is founder partner at Kuri Breña, Sánchez Ugarte y Aznar. He is attorney of Mexican banks in national and international funding operations. He has participated in securities issuances from Mexican companies and domestic and international offerings. He is leader in Corporate and Fiscal Law, as well as in several infrastructure projects, privatization processes, public tenders, mergers, acquisitions and co-investments.*

*Formerly, he worked at Baker & McKenzie in Mexico and New York (1983-1984). Moreover, from 1987 to 1990, he was international partner of this firm.*

***Educational Background***

*He holds a Bachelor's Degree in Law from Escuela Libre de Derecho and a Master in American Legal System from Chicago-Kent College of Law.*

*He joined GFNorte's Board in March 2007.*

**Twenty Second.- Roberto Kelleher Vales** is proposed as **Substitute Independent Member** of the Board of Directors.

**Professional Background**

*Currently, he is Chairman and partner in Volkswagen, Seat, and Audi dealerships and a tire company in Merida. He is shareholder and Vice President of Inmobilia Desarrollos, a developer of megaprojects.*

*He was member and Chairman of the Volkswagen National Dealers Association from 1996 to 2004 and member of the Mexican Association of Car Dealers from 2002 to 2006.*

**Educational Background**

*He is Industrial and Systems Engineer from Instituto Tecnológico y de Estudios Superiores de Monterrey (ITESM) and has several financial and management specializations from the same institution, also participated in the Advanced Management program from Instituto Panamericano de Alta Dirección (IPADE).*

*He joined GFNorte's Board in April 2014.*

**Twenty Third.- Robert William Chandler Edwards** is proposed as **Substitute Independent Member** of the Board of Directors.

**Professional Background**

*He is partner at Sanchez DeVanny Eseverri, S.C. since 1991. He has been officer in several financial entities such as: Chase Manhattan Bank, Banco Mercantil Agrícola de Caracas, Banco de Comercio de Bogotá and Banco Mercantil del Norte. He was member of the Board of Banco del Bajío and has participated in the Board of Directors of Banco del Centro, Banpais and Cydsa.*

**Educational Background**

*He holds an Art, Economics and Anthropology Bachelor's Degree from Stanford University.*

*He joined GFNorte's Board in April 2015.*

**Twenty Fourth.- Isaac Becker Kabacnik** is proposed as **Substitute Independent Member** of the Board of Directors.

**Professional Background**

*He is currently Chairman of the textile company Beckett S.A. de C.V. and the jewelry company Becker e Hijos, S.A. de C.V. He served as member of the Board of Directors of Multibanco Mercantil de México. He participated as an active partner in Seguros Atlantida Multiba S.A. and as a member of its Executive Committee. He was member of the Board of Directors of Multifac, S.A. de C.V., advisor of Value Casa de Bolsa S.A., and member of the board of the Asociación de Joyeros de México A.C.*

**Educational Background**

*He is Civil Engineer graduated from Universidad Nacional Autónoma de México (UNAM).*

*He joined GFNorte's Board in April 2002.*

**Twenty Fifth.- Jose Maria Garza Treviño** is proposed as **Substitute Independent Member** of the Board of Directors.

**Professional Background**

Currently, he is Chairman of Grupo Garza Ponce. He has over 33 years' experience in Real Estate and Construction Development. Since 1986 he has been responsible of the management and execution of industrial, commercial and departmental towers constructions as well as in mergers, acquisitions and the development of real estate.

Formerly, he was member of the Board of Directors of several private and public organizations as: Grupo Financiero BITAL, Finanzas Monterrey, Banca Afirme and Banca Confia Abaco Grupo Financiero and served as Advisor of the: Mexican Camera of the Construction Industry (Vice President), Mexican Association of Industrial Parks A.M.P.I. P (Vice President), COPARMEX (member), Owners of Real Estate Camera (member) and Civil Engineers Ex a Tec (Chairman).

**Educational Background**

He is Civil Engineer from Instituto Tecnológico y de Estudios Superiores de Monterrey (ITESM) and holds an MBA from the same institution.

He joined GFNorte's Board in April 2014.

**Twenty Sixth.- Javier Braun Burillo** is proposed as **Substitute Independent Member** of the Board of Directors.

**Professional Background**

Currently he is Director of Operations and member of the Board of Grupo Pegaso. Furthermore, he is responsible for managing and planning the sports, entertainment and technology expansion strategies for the Group.

Formerly, he launched the newspaper Ovaciones targeting Hispanic market in the U.S.A., he was Senior Commercial Manager in Pegaso PCS and responsible for launching the first WiFi service in Mexico.

**Educational Background**

He holds a Bachelor's degree in Economics from Universidad Iberoamericana and has an MBA from UCLA Anderson School of Management

He joined GFNorte's Board in April 2015.

**Twenty Seventh.- Humberto Tafolla Nuñez** is proposed as **Substitute Independent Member** of the Board of Directors.

**Professional Background**

Currently, he is Director of Administration and Finance at Grupo Comercial Chedraui, S.A.B. de C.V. he has more than 20 years of experience in financial areas. Formerly he was for eight years Director of finance in Industrias Mabe.

**Educational Background**

He holds a Bachelor's degree in Business Administration from Instituto Tecnológico Autonomo de Mexico (ITAM) with a Diploma in Corporate Finance from the Instituto Tecnológico y de Estudios Superiores de Monterrey (ITESM) and a Graduate Degree in Business Administration from (IE) of Madrid.

**Twenty Eighth.-Guadalupe Phillips Margain** is proposed as **Substitute Independent Member** of the Board of Directors.

**Professional Background**

*She is CEO at ICA and formerly was Restructuring Director. Currently, she is member of the Board of Directors of Mas Fondos, S.A. de C.V., Grupo Televisa, S.A.B. de C.V., Evercore Casa de Bolsa, S.A. and Innova, S. de R.L. de C.V.*

*She was Vice President of Finance and Risk at Grupo Televisa. She has held several positions such as Deputy Director of Foreigners Financial Intermediaries in the Minister of Finance and Public Credit from 1994-1996, Director of Risk Management in Grupo Televisa from 2000-2002, Finance Director in Empresas Cablevision de 2002-2004 and Director of Finance and Risk at Grupo Televisa from 2004 to 2013.*

**Educational Background**

*She holds a Bachelor's Degree in Law from Instituto Tecnológico Autónomo de México (ITAM) and a Master's Degree and a Ph.D. from Tufts University.*

*She joined GFNorte's Board in April 2015.*

**Twenty Ninth.- Eduardo Alejandro Francisco Garcia Villegas** is proposed as **Substitute Independent Member** of the Board of Directors.

**Professional Background**

*He is Public Notary 15 at Mexico City and Professor at the UNAM's Law faculty (Bachelor and Post Graduate studies), specializing in Notarial and Registry Law.*

*He was Academic Secretary of the Asociación Nacional del Notariado Mexicano, S.A. from 2005 to 2006 and Advisor of the Notaries Association of Mexico City from 2002 to 2003.*

**Educational Background**

*He holds a Bachelor's Degree and a PhD in Law from Universidad Nacional Autónoma de México (UNAM).*

*He joined GFNorte's Board in April 2016.*

**Thirtieth.- Ricardo Maldonado Yañez** is proposed as **Substitute Independent Member** of the Board of Directors.

**Professional Background**

*He is a partner of the Law firm Mijares, Angoitia, Cortes y Fuentes, S.C. since 1999. Previously he was an Associate of the Law firm, White & Case, New York Office from 1993 to 1995.*

*He is member of the Barra Mexicana, Colegio de Abogados, A.C., Academia Mexicana de Derecho Energetico, Endeavor Mexico, A.C. and Association of International Petroleum Negotiators.*

*Additionally, he is member of the Board of Directors of several companies, such as: Biossman Group, Endeavor Mexico and Seadrill Couragious and Secretary of the Board of Directors of companies such as: Grupo Televisa, Consorcio Ara, Controladora Vuela Compañía de Aviacion (Volaris) and Cablevision.*

**Educational Background**

*He holds a Bachelor's Degree in Law from Universidad Nacional Autonoma de Mexico (UNAM) and a Master's Degree in Law from the Law School from Chicago University.*

*He joined GFNorte's Board in April 2016.*

- b) It is proposed to appoint Hector Avila Flores as Secretary to the Board of Directors, who will not be part of the Board.**
- c) It is proposed in accordance with Article Forty-nine of the Corporate By-Laws, that the Board Members are exempt from the responsibility of providing a bond or monetary guarantee for backing their performance when carrying out their duties.**

**IV. Determine the compensation for the Members of the Company's Board of Directors.**

It is proposed to be paid to Members and their Substitute Members, if it is the case, as compensation for each attended meeting, a net amount of taxes equivalent to two gold coins with a nominal value of fifty pesos (commonly referred to as "centenarios"), priced according to the corresponding market quote on the date of each session.

**V. Designation of the Chairman of the Audit and Corporate Practices Committee.**

It is proposed by the Chairman of the Board of Directors, Carlos Hank Gonzalez, to designate Hector Reyes-Retana y Dahl as Chairman of the Audit and Corporate Practices Committee.

**VI. Board of Directors' Report regarding shares repurchase transactions carried out during 2017 and determination of the maximum amount of financial resources that will be applied for share repurchases during 2018.**

*The following report is available online at [www.banorte.com](http://www.banorte.com) in Investor Relations / Corporate Governance / Shareholders' Meetings / April 27<sup>th</sup>, 2018*

**First.-** It is proposed to approve the Board of Directors' Report regarding the purchase and sale of proprietary shares during 2017.

**Second.-** The proposal is to allocate the amount of Ps4,486'000,000 ((Four thousand, four hundred and eighty-six million pesos 00/100), equivalent to 1.5% of the Financial Groups' market capitalization value as of December 2017, charged against equity, to purchase Company's shares during 2018, and will consider those transactions to be carried out in 2018 and until April 2019, subject to the Treasury's Policy for Transactions with Shares.

**VII. Designation of delegate(s) to formalize and execute the resolutions passed by the Assembly.**