# *IMEF's* PMI surveys – Another decline in June, with manufacturing in contraction

- IMEF Manufacturing PMI (Jun, sa): 49.2pts; Banorte: 49.3pts; previous: 50.8pts
- *IMEF* Non-manufacturing PMI (Jun, sa): 51.8pts; Banorte: 50.8pts; previous: 52.2pts
- Both indicators moderated, although highlighting that manufacturing returned to contraction territory. In this sense, we believe that it was affected by global shocks, in addition to signs of an economic slowdown in the US. Meanwhile, price pressures could have dampened nonmanufacturing
- In manufacturing, weakness concentrated in 'production' and 'new orders', with 'employment' as the only category higher. Volatility persisted in 'deliveries' and 'inventories'
- Non-manufacturing, had similar dynamics, with 'employment' consolidating, while the rest of the sectors were lower
- These results suggest that the rate of the expansion of the economy moderated throughout the quarter, consistent with our call of lower sequential GDP growth in 2Q22

Second consecutive month of declines for *IMEF*'s PMIs. Manufacturing fell to 49.2pts, with the previous figure unchanged. Non-manufacturing declined to 51.8pts from 52.2pts, with the previous figure revised slightly lower. This is the second straight month of declines for both after four consecutive increases and above the 50pts threshold. With this result, manufacturing fell into contraction territory for the first time since the beginning of the year. We believe one of the main drivers was prevailing weakness in US industry, with signs of a moderation of local demand. This was reflected in S&P Global's manufacturing PMI, with a 4.3pts decline to 52.7pts, its lowest level in nearly two years, In addition, weakness centered in 'new orders'. According to the report, part of this is explained due to lower demand, with both consumers and businesses impacted by higher prices and high uncertainty. This was already seen across several confidence indexes in the country. For non-manufacturing, we consider that domestic demand is still dynamic, bolstered by relatively solid fundamentals, including the latest figures for remittances and credit. However, there are several negative factors, such as the last employment report –showing a decline in jobs in services and the primary sector—, on top of persistent price pressures, which we expect to extend for longer. Moreover, we do not rule out an impact from the increase in COVID-19 contagions in the second half of the month.

Manufacturing impacted by the performance of the sector in the US. Except for employment, all sectors declined. 'Production' dropped the most, to 48.5pts (-4.3pts), followed by 'new orders', which also fell to contraction at 47.6pts (-2.9pts). 'Employment' advanced 0.3pts, reaching 50.5pts. This suggest that gains in hard figures in previous months could extend further. Logistics components remained volatile.

July 1, 2022

www.banorte.com @analisis\_fundam

Juan Carlos Alderete, CFA Executive Director of Economic Research and Financial Markets Strategy juan.alderete.macal@banorte.com

Francisco Flores
Director of Economic Research, Mexico
francisco.flores.serrano@banorte.com

Yazmín Pérez Senior Economist, Mexico yazmin.perez.enriquez@banorte.com

Winners of the award for best economic forecasters for Mexico in 2021, granted by *Refinitiv* 



Document for distribution among the general public



'Deliveries' reversed May's progress towards contraction (47.5pts; -3.2pts). Meanwhile, inventories decreased marginally to 51.1pts (-0.2%), consistent with prevailing international trade disruptions.

**IMEF's manufacturing** indicator Seasonally adjusted figures

Deliveries

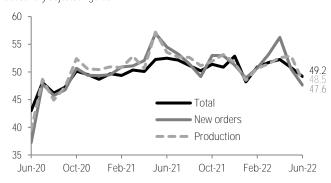
Inventories

Difference Jun-22 May-22 49.2 50.8 Manufacturing -1.6 New orders 47.6 50.5 -2.9 Production 48.5 52.8 -4.3 Employment 50.5 50.2 0.3

475

51.1

**IMEF's PMI manufacturing** indicator Seasonally adjusted figures



Source: IMEF Source: Banorte, IMEF

50.7

51.3

# Non-manufacturing falls again with inflation and the pandemic against it.

-3.2

-0.2

The pace of the slowdown in 'new orders' increased, reaching 53.8pts (-1.0pts), while production recorded its third month of decline, standing at 52.3pts (-0.8pts). 'Employment' was the only positive category, up to 51.8pts (0.3pts), which could indicate a slight rebound. We believe the main drag for this indicator continues to be the persistence of inflation, which could be impacting household's real disposable income. An additional impact could have come from the absence of social programs payments due to the electoral ban, remembering that they will resume in July (with the last payment made in February-March). Finally, deliveries fell to 48.4pts from 48.9pts (-0.4pts), again the only sector below the 50pts threshold for fifth month in a row.

IMEF's non-manufacturing indicator

Seasonally adjusted figures

	Jun-22	May-22	Difference
Non-manufacturing	51.8	52.2	-0.3
New orders	53.8	54.9	-1.0
Production	52.3	53.1	-0.8
Employment	51.8	51.5	0.3
Deliveries	48.4	48.9	-0.4

Source: IMEF

Current dynamics suggest the recovery moderated in 2Q22, although we expect the economy to keep growing for the rest of the year. We believe that today's results, on top of what we already know for the rest of the quarter, validate our view that activity kept growing, although at a more moderate pace than in 1Q22. Following this, we expect dynamism to continue in the second half of the year, recognizing both challenges and opportunities. On the external front, even though inflation in the US remains high and is likely to reach its peak in the third quarter of the year, we see a moderation towards the end of 2022. This should be favorable for the reactivation of economic activity in that country. Additionally, we believe consumption dynamism in 3Q22 can improve and increase its pace for the last quarter, benefited by: (1) Labor market strength; (2) higher wages; and (3) available household savings because of stimulus checks received in the pandemic. In this context, we think the manufacturing sector could regain its footing, with stronger export demand from said country.



In local drivers, the Mexican auto industry remains affected by the shortage of inputs, but the level of domestic sales has improved since the end of 2021. Hence, the demand forecast for the rest of the year remains positive, considering that the lack of inventories in previous months caused its decline. According to AMIA, the strategy to increase the presence of vehicles assembled in Mexico in the US market is giving results, supported by higher interest from Asian companies to establish assembly lines in our country. We should mention that this is related to the fulfillment of rules of origin and regional content guidelines within the USMCA. In this context, and according to the Mexican Association for Private Industrial Parks (AMPIP in Spanish), 18 Asian companies have signed projects so far in 2022, translating into 200,000 square meters of new industrial buildings. This should lead to higher dynamism for employment, and industrial activity more broadly, for the remainder of the year.

For non-manufacturing, we believe its performance in the third quarter of the year may be helped by the resumption of payments from social programs, as well as a solid performance of remittances—highlighting that they will probably maintain a good pace for the rest of the year. However, we remain attentive to the evolution of the domestic labor market, trying to gauge if the recent bump was just a bad month or marks the beginning of a trend change. Finally, we believe inflationary pressures during the rest of the year will continue limiting household consumption growth, not ruling out that they offset the boost from the aforementioned factors.



## **Analyst Certification**

We, Alejandro Padilla Santana, Juan Carlos Alderete Macal, Alejandro Cervantes Llamas, Manuel Jiménez Zaldívar, Marissa Garza Ostos, Katia Celina Goya Ostos, Francisco José Flores Serrano, José Luis García Casales, Víctor Hugo Cortes Castro, José Itzamna Espitia Hernández, Carlos Hernández García, Leslie Thalía Orozco Vélez, Hugo Armando Gómez Solís, Yazmín Selene Pérez Enríquez, Miguel Alejandro Calvo Domínguez, Daniela Olea Suárez, José De Jesús Ramírez Martínez, Gerardo Daniel Valle Trujillo, Luis Leopoldo López Salinas, Isaías Rodríguez Sobrino, Paola Soto Leal, Oscar Rodolfor Olivos Ortiz, Daniel Sebastián Sosa Aguilar and Salvador Austria Valencia certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

#### Relevant statements.

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in question, and up to 10 calendar days after its distribution date.

#### Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas.

#### Last-twelve-month activities of the business areas.

Grupo Financiero Banorte S.A.B. de C.V., through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

### Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

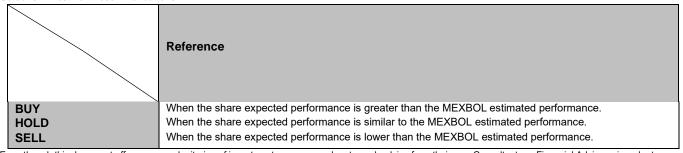
#### Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1 % of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

## Guide for investment recommendations.



Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

#### Determination of Target Prices

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V, since this depends on a large number of various endogenous and exogenous factors that affect the performance of the issuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.



# GRUPO FINANCIERO BANORTE S.A.B. de C.V.

Research and Strategy Alejandro Padilla Santana	Chief Economist and Head of Research	alejandro.padilla@banorte.com	(55) 1103 - 4043
Raquel Vázquez Godinez	Assistant	raquel.vazquez@banorte.com	(55) 1670 - 2967
Itzel Martínez Rojas	Analyst	itzel.martinez.rojas@banorte.com	(55) 1670 - 2251
Lourdes Calvo Fernández	Analyst (Edition)	lourdes.calvo@banorte.com	(55) 1103 - 4000 x 2611
María Fernanda Vargas Santoyo	Analyst	maria.vargas.santoyo@banorte.com	(55) 1103 - 4000
Economic Research	Executive Director of Economic Research and Financial		
Juan Carlos Alderete Macal, CFA	Markets Strategy	juan.alderete.macal@banorte.com	(55) 1103 - 4046
Francisco José Flores Serrano	Director of Economic Research, Mexico	francisco.flores.serrano@banorte.com	(55) 1670 - 2957
Katia Celina Goya Ostos	Director of Economic Research, Global	katia.goya@banorte.com	(55) 1670 - 1821
Yazmín Selene Pérez Enríquez	Senior Economist, Mexico	yazmin.perez.enriquez@banorte.com	(55) 5268 - 1694
Luis Leopoldo López Salinas	Manager Global Economist	luis.lopez.salinas@banorte.com	(55) 1103 - 4000 x 2707
Market Strategy			
Manuel Jiménez Zaldívar	Director of Market Strategy	manuel.jimenez@banorte.com	(55) 5268 - 1671
Fixed income and FX Strategy			()
Leslie Thalía Orozco Vélez	Senior Strategist, Fixed Income and FX	leslie.orozco.velez@banorte.com	(55) 5268 - 1698
Isaías Rodríguez Sobrino	Strategist, Fixed Income, FX and Commodities	isaias.rodriguez.sobrino@banorte.com	(55) 1670 - 2144
Equity Strategy			(FF) 4 ( 30 , 430 ;
Marissa Garza Ostos	Director of Equity Strategy	marissa.garza@banorte.com	(55) 1670 - 1719
José Itzamna Espitia Hernández Carlos Hernández García	Senior Strategist, Equity Senior Strategist, Equity	jose.espitia@banorte.com carlos.hernandez.garcia@banorte.com	(55) 1670 - 2249 (55) 1670 - 2250
Víctor Hugo Cortes Castro	Senior Strategist, Equity Senior Strategist, Technical	victorh.cortes@banorte.com	(55) 1670 - 2250
Paola Soto Leal	Analyst	paola.soto.leal@banorte.com	(55) 1103 - 4000 x 1746
Oscar Rodolfo Olivos Ortiz	Analyst	oscar.olivos@banorte.com	(55) 1103 - 4000
Corporate Debt			
Hugo Armando Gómez Solís	Senior Analyst, Corporate Debt	hugoa.gomez@banorte.com	(55) 1670 - 2247
Gerardo Daniel Valle Trujillo	Analyst, Corporate Debt	gerardo.valle.trujillo@banorte.com	(55) 1670 - 2248
Quantitative Analysis			
Alejandro Cervantes Llamas	Executive Director of Quantitative Analysis	alejandro.cervantes@banorte.com	(55) 1670 - 2972
José Luis García Casales	Director of Quantitative Analysis	jose.garcia.casales@banorte.com	(55) 8510 - 4608
Daniela Olea Suárez	Senior Analyst, Quantitative Analysis	daniela.olea.suarez@banorte.com	55) 1103 - 4000
Miguel Alejandro Calvo Domínguez	Senior Analyst, Quantitative Analysis	miguel.calvo@banorte.com	(55) 1670 - 2220
José De Jesús Ramírez Martínez	Senior Analyst, Quantitative Analysis	jose.ramirez.martinez@banorte.com	(55) 1103 - 4000
Daniel Sebastián Sosa Aguilar	Analyst, Quantitative Analysis	daniel.sosa@banorte.com	(55) 1103 - 4000
Salvador Austria Valencia	Analyst, Quantitative Analysis	salvador.austria.valencia@banorte.com	(55) 1103 - 4000
Wholesale Banking	Hoad of Wholocalo Panking	armando.rodal@banorte.com	(55) 1670 - 1889
Armando Rodal Espinosa Alejandro Aguilar Ceballos	Head of Wholesale Banking Head of Asset Management	alejandro.aguilar.ceballos@banorte.com	(55) 5004 - 1282
Alejandro Eric Faesi Puente	Head of Global Markets and Institutional Sales	alejandro.faesi@banorte.com	(55) 5268 - 1640
Alejandro Frigolet Vázquez Vela	Head of Sólida Banorte	alejandro.frigolet.vazquezvela@banorte.com	(55) 5268 - 1656
Arturo Monroy Ballesteros	Head of Investment Banking and Structured Finance	arturo.monroy.ballesteros@banorte.com	(55) 5004 - 5140
Carlos Alberto Arciniega Navarro	Head of Treasury Services	carlos.arciniega@banorte.com	(81) 1103 - 4091
Gerardo Zamora Nanez	Head of Transactional Banking, Leasing and Factoring	gerardo.zamora@banorte.com	(81) 8173 - 9127
Jorge de la Vega Grajales	Head of Government Banking	jorge.delavega@banorte.com	(55) 5004 - 5121
Luis Pietrini Sheridan	Head of Private Banking	luis.pietrini@banorte.com	(55) 5249 - 6423
Lizza Velarde Torres	Executive Director of Wholesale Banking	lizza.velarde@banorte.com	(55) 4433 - 4676
	Head of Specialized Banking Services	osvaldo.brondo@banorte.com	(55) 5004 - 1423
OSVAIGO BLOHGO MENCHACA			
	Head of Transactional Banking	aleiandro aranzowoanone com	
Raúl Alejandro Arauzo Romero	Head of Transactional Banking Head of Corporate Banking	alejandro.arauzo@banorte.com pimentelr@banorte.com	(55) 5261 - 4910 (55) 5004 - 1051
Osvaldo Brondo Menchaca Raúl Alejandro Arauzo Romero René Gerardo Pimentel Ibarrola Ricardo Velázquez Rodríguez	Head of Transactional Banking Head of Corporate Banking Head of International Banking	pimentelr@banorte.com rvelazquez@banorte.com	(55) 5004 - 1051 (55) 5004 - 5279