

Economic ResearchMexico

Banking credit keeps rising, driven by consumer loans

- Today, Banxico published its banking credit report for May 2022
- Banking credit rose 2.2% y/y in real terms, adding a second month in positive territory. We believe that the increase was driven by higher dynamism in the economy, although we do not rule out an impact of price pressures
- Inside, consumer loans continued its growth trend, increasing 4.5%. Meanwhile, corporate loans managed to return to positive territory at 1.1%. Lastly, mortgages were more stable at 3.5%
- Non-performing loans (NPLs) remained unchanged, standing at 2.7% of the total portfolio. Inside, consumer loans index had a modest deterioration, rosing to 3.0%. Meanwhile, corporates and mortgages remain without changes at 2.5% and 2.9%, respectively
- We expect credit to continue growing in the short-term, driven by the consumer loans. However, we remain cautious about the repercussions that inflationary pressures and higher interest rates may have on consumption and on investment

Banking credit continues with its upward trend. Banking credit to the non-financial private sector grew 2.2% y/y in real terms in May (see Chart 1), above our +1.1% estimate. This implies a significant improvement in sequential terms, which we believe is partially explained by *Hot Sale* discounts and other promotions in the month, on top of the additional recovery in the activity. In our opinion, this result is quite positive, suggesting resilience by investment and consumption. This is relevant taking into account that dynamism of some fundamentals, such as employment, which showed a reduction in jobs. Meanwhile, early signs on activity also pointed to more moderate growth, highlighting the latest INEGI's *Timely Indicator of Economic Activity* estimates. Lastly, inflationary pressures continued –especially within the core component, with 18 consecutive months to the upside (7.28% y/y)–, which could imply additional risks for household's consumption.

By components, corporate loans rose 1.1% y/y, which represents an improvement of 230bps vs. April. Looking at the breakdown, there was a general upward behavior (see <u>Table 1</u>). We highlight progress of mass media (16.0% from 7.9%), transportation (10.8% from 6.5%) and real estate services (-1.0% from -3.7%), with these last two stringing three months of improvements. Manufacturing continued with their recovery, even accelerating by +390bps, to -1.7%. Meanwhile, mortgages had a marginal increase to +3.5%, with the 'residential' component explaining the growth by rising to 4.4% (previous: 4.3%). However, 'low-income housing' moderated to -12.9% (previous: -11.9%).

Lastly, consumer loans increased to 4.5% from 3.9%. Inside, performance was better for most items (<u>Chart 2</u>). As such, personal loans once again led the increase (4.6% from 3.2%), followed by payroll loans (5.1% from 4.6%) and durable goods (-0.7% from -1.1%).

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Yazmín Pérez Senior Economist, Mexico yazmin.perez.enriquez@banorte.com

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Credit cards were more stable (unchanged at 4.9%). Lastly, 'others' maintained a two-digit expansion (19.4%) increasing its pace. It is worth mentioning that consumer loans achieved a sixteenth month of improvement, and five months in positive territory. Despite this, pace in this month would seem to point to the fact that price pressures may be leading households to rearrange their spending.

Non-performing loans remain stable at 2.7% of the total portfolio. Inside, (Chart 3), consumption presented a slight deterioration of 20bps, increasing to 3.0%. Corporates were flat at 2.5%. In addition, mortgages were unchanged at 2.9%. We consider that the performance of the non-performing loans is quite healthy taking into account the expansion of the banking credit portfolio, in addition to remaining at relatively low levels and with limited volatility. We believe this reflects good risk management by the banking system and regulatory bodies.

We expect a moderation in the pace of growth in following months. We think that credit dynamics could be impacted by two factors in the short-term: (1) A possible slowdown in the pace of the recovery of economic activity; and (2) the prevalence of inflationary pressures. On the first point, although some of the supply shocks that have characterized the year have diminished at the margin (e.g. moderation in commodities prices and more lax measures in China), concerns about the effects of more restrictive monetary policies have impacted the global growth expectations. In this sense, we believe that the outlook for investment and consumption could moderate through expectations channels. On the other hand, price pressures will probably keep rising in coming months, explaining our recent revision for year-end inflation, now expected at 8.1%. Specifically, our trajectory incorporates that the high point will be seen in August, with additional gains in the annual metric up to that point. Hence, and remembering that data is measured in real terms, the arithmetic effect is negative. In addition, we must consider the possible impacts on household's disposable income.

Considering this, as well as the increase in the cost of credit due to the <u>hikes in</u> the reference rate by the central bank, the appetite for consumer and corporate loans could moderate. However, considering that mortgages tend to be less cyclical, they could be more stable at the margin.



Banking credit % y/y in real terms

	May-22	Apr-22	May-21	Jan-May '2 2	Jan-May '2 1
Private banking credit	2.2	0.7	-13.1	-0.5	-10.4
Consumer	4.5	3.9	-10.1	2.8	-12.4
Credit cards	4.9	4.9	-8.7	3.0	-13.8
Payroll	5.1	4.6	-5.9	4.0	-6.8
Personal	4.6	3.2	-23.0	0.8	-23.3
Durable goods	-0.7	-1.1	-3.2	-1.1	-4.1
Auto loans	-5.1	-5.6	-7.5	-5.7	-7.9
Other durable goods	28.4	28.6	38.5	30.8	33.6
Others	19.4	15.2	-15.0	20.2	-13.4
Mortgage	3.5	3.4	2.7	3.3	3.6
Low-income housing	-12.9	-11.9	-17.7	-13.9	-16.7
Medium and residential	4.4	4.3	4.1	4.2	5.1
Firms	1.1	-1.2	-18.3	-2.7	-13.5
Primary activities	6.0	4.1	-11.0	2.6	-10.1
Mining	-20.2	-1.9	-35.7	-8.7	-40.0
Construction	-8.1	-9.6	-18.7	-12.3	-16.6
Utilities	-0.8	-3.0	-11.5	-4.7	-6.8
Manufacturing industry	-1.7	-5.6	-23.6	-5.3	-17.5
Commerce	-0.8	-1.1	-21.3	-3.4	-19.2
Transportation and storage	10.8	6.5	-21.7	4.4	-15.8
Mass media services	16.0	7.9	-29.0	6.3	-23.2
Real estate services	-1.0	-3.7	-18.8	-5.8	-12.3
Professional services	4.0	1.8	-15.5	-2.1	-19.9
Recreational services	2.5	0.5	-12.8	-2.1	-4.4
Other services	6.1	3.8	-14.6	2.6	-4.3
Not sectorized	2.1	-0.2	0.9	-0.5	4.7
Non-banking financial intermediaries	-10.5	-11.0	-38.7	-22.3	-34.4

Source: Banxico

Chart 1: Banking credit % y/y in real terms

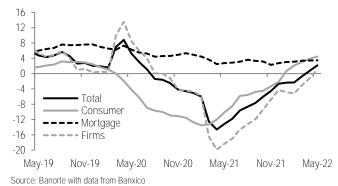
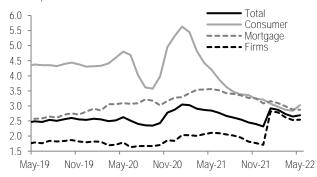
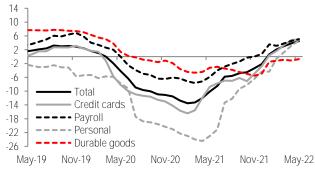


Chart 3: Non-performing loans % of total portfolio



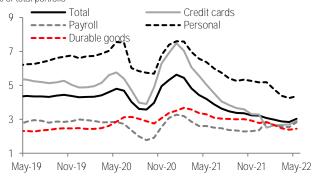
Source: Banorte with data from Banxico

Chart 2: Consumer credit % y/y in real terms



Source: Banorte with data from Banxico

Chart 4: Non-performing loans: Consumer credit % of total portfolio



Source: Banorte with data from Banxico



Analyst Certification

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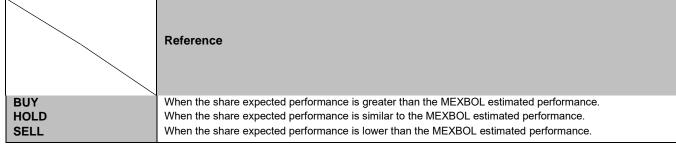
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GRUPO FINANCIERO BANORTE S.A.B. de C.V.

Research and Strategy Alejandro Padilla Santana	Chief Economist and Head of Research	alejandro.padilla@banorte.com	(55) 1103 - 4043
Raquel Vázquez Godinez	Assistant	raquel.vazquez@banorte.com	(55) 1670 - 2967
tzel Martínez Rojas	Analyst	itzel.martinez.rojas@banorte.com	(55) 1670 - 2251
ourdes Calvo Fernández	Analyst (Edition)	lourdes.calvo@banorte.com	(55) 1103 - 4000 x 26
María Fernanda Vargas Santoyo	Analyst	maria.vargas.santoyo@banorte.com	(55) 1103 - 4000
Economic Research	Executive Director of Economic Research and Financial		
Juan Carlos Alderete Macal, CFA	Markets Strategy	juan.alderete.macal@banorte.com	(55) 1103 - 4046
Francisco José Flores Serrano	Director of Economic Research, Mexico	francisco.flores.serrano@banorte.com	(55) 1670 - 2957
Katia Celina Goya Ostos	Director of Economic Research, Global	katia.goya@banorte.com	(55) 1670 - 1821
Yazmín Selene Pérez Enríquez	Senior Economist, Mexico	yazmin.perez.enriquez@banorte.com	(55) 5268 - 1694
Luis Leopoldo López Salinas	Manager Global Economist	luis.lopez.salinas@banorte.com	(55) 1103 - 4000 x 27
Market Strategy			
Manuel Jiménez Zaldívar	Director of Market Strategy	manuel.jimenez@banorte.com	(55) 5268 - 1671
Fixed income and FX Strategy			
Leslie Thalía Orozco Vélez	Senior Strategist, Fixed Income and FX	leslie.orozco.velez@banorte.com	(55) 5268 - 1698
Isaías Rodríguez Sobrino	Strategist, Fixed Income, FX and Commodities	isaias.rodriguez.sobrino@banorte.com	(55) 1670 - 2144
Equity Strategy			(55) 4 (70, 474)
Marissa Garza Ostos	Director of Equity Strategy	marissa.garza@banorte.com	(55) 1670 - 1719
José Itzamna Espitia Hernández Carlos Hernández García	Senior Strategist, Equity	jose.espitia@banorte.com carlos.hernandez.garcia@banorte.com	(55) 1670 - 2249 (55) 1670 - 2250
Victor Hugo Cortes Castro	Senior Strategist, Equity Senior Strategist, Technical	victorh.cortes@banorte.com	(55) 1670 - 2250
Paola Soto Leal	Analyst	paola.soto.leal@banorte.com	(55) 1103 - 4000 x 17
Oscar Rodolfo Olivos Ortiz	Analyst	oscar.olivos@banorte.com	(55) 1103 - 4000 x 17
Corporate Debt			
Hugo Armando Gómez Solís	Senior Analyst, Corporate Debt	hugoa.gomez@banorte.com	(55) 1670 - 2247
Gerardo Daniel Valle Trujillo	Analyst, Corporate Debt	gerardo.valle.trujillo@banorte.com	(55) 1670 - 2248
Quantitative Analysis			
Alejandro Cervantes Llamas	Executive Director of Quantitative Analysis	alejandro.cervantes@banorte.com	(55) 1670 - 2972
José Luis García Casales	Director of Quantitative Analysis	jose.garcia.casales@banorte.com	(55) 8510 - 4608
Daniela Olea Suárez	Senior Analyst, Quantitative Analysis	daniela.olea.suarez@banorte.com	55) 1103 - 4000
Miguel Alejandro Calvo Domínguez	Senior Analyst, Quantitative Analysis	miguel.calvo@banorte.com	(55) 1670 - 2220
José De Jesús Ramírez Martínez	Senior Analyst, Quantitative Analysis	jose.ramirez.martinez@banorte.com	(55) 1103 - 4000
Daniel Sebastián Sosa Aguilar	Analyst, Quantitative Analysis	daniel.sosa@banorte.com	(55) 1103 - 4000
Salvador Austria Valencia	Analyst, Quantitative Analysis	salvador.austria.valencia@banorte.com	(55) 1103 - 4000
Wholesale Banking	Lload of Whalocala Danking	armando.rodal@banorte.com	(EE) 1470 1000
Armando Rodal Espinosa	Head of Wholesale Banking		(55) 1670 - 1889 (55) 5004 - 1282
Alejandro Aguilar Ceballos Alejandro Eric Faesi Puente	Head of Asset Management Head of Global Markets and Institutional Sales	alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com	(55) 5004 - 1282 (55) 5268 - 1640
,	Head of Sólida Banorte	,	
Alejandro Frigolet Vázquez Vela Arturo Monroy Ballesteros	Head of Investment Banking and Structured Finance	alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com	(55) 5268 - 1656 (55) 5004 - 5140
Carlos Alberto Arciniega Navarro	Head of Treasury Services	carlos.arciniega@banorte.com	(81) 1103 - 4091
Gerardo Zamora Nanez	Head of Transactional Banking, Leasing and Factoring	gerardo.zamora@banorte.com	(81) 8173 - 9127
lorge de la Vega Grajales	Head of Government Banking	jorge.delavega@banorte.com	(55) 5004 - 5121
Luis Pietrini Sheridan	Head of Private Banking	luis.pietrini@banorte.com	(55) 5249 - 6423
izza Velarde Torres	Executive Director of Wholesale Banking	lizza.velarde@banorte.com	(55) 4433 - 4676
Osvaldo Brondo Menchaca	Head of Specialized Banking Services	osvaldo.brondo@banorte.com	(55) 5004 - 1423
Raúl Alejandro Arauzo Romero	Head of Transactional Banking	alejandro.arauzo@banorte.com	(55) 5261 - 4910
	Head of Corporate Banking	pimentelr@banorte.com	(55) 5004 - 1051
René Gerardo Pimentel Ibarrola			
René Gerardo Pimentel Ibarrola Ricardo Velázquez Rodríguez	Head of International Banking	rvelazquez@banorte.com	(55) 5004 - 5279