

## Industrial production – Upward surprise in March, driven by a rebound in construction

- **Industrial production (March): 2.6% y/y nsa; Banorte: 2.1%; consensus: 2.1% (range: 1.2% to 5.8%); previous: 2.4%**
- **Sequentially, industry picked up 0.4% m/m, with mining weak (-0.6%) and a relevant 3.7% rebound in construction. Manufacturing lost some dynamism (-0.2%) possibly due to further trade disruptions**
- **This is better than March's implied result in the 1Q22 preliminary GDP. Considering revisions to past data, growth in the full quarter was 3.1% y/y, higher than said report**
- **In our view, higher uncertainty and exchange rate pressures due to the war in Ukraine affected performance despite an additional improvement in COVID-19 dynamics**
- **The outlook for 2Q22 remains challenging. Apart from the war, trade and supply chain issues have exacerbated on strict lockdowns in China, poised to keep pressuring input prices**

**Industry better than expectations in March.** The indicator reached 2.6% y/y (see [Chart 1](#)), higher than consensus which matched our call. This is also better than the implied growth for March in the [1Q22 preliminary GDP](#) of 2.0%. Considering revisions to January and February, industry grew 3.1% y/y in the full quarter, which is better than said report. As time passes by, base effects are leaving behind the distortions introduced by the pandemic, helping gauge the underlying trend more clearly. In this sense, manufacturing led at 3.6% y/y, while construction stood at 3.0% and mining was negative at -1.3%. For details, please see [Table 1](#).

**Modest rebound, albeit still with some warning signs.** Industry rose 0.4% m/m ([Chart 3](#)), moderate considering last month's 1.2% drop—despite being influenced by a base effect—. Unfortunately, total activity has not fully recovered after two years since the pandemic broke, standing 1.4% below February 2020, and -5.2% vs. its historical high in September 2015 ([Chart 4](#)). In our view, further inflationary pressures—with producer prices excluding oil accelerating to 9.0% y/y in the period—are still limiting some sectors.

Despite of this, construction surprised to the upside at 3.7%, with some revisions suggesting that it had not been as negative as portrayed by previous figures. Inside, all three subsectors were higher, with edification leading (4.4%), and civil engineering rebounding 1.7%. We believe the latter may have been benefitted by works ahead of the official inauguration of the *Felipe Angeles Airport* on March 21<sup>st</sup>.

Mining was down 0.6%, extending the -6.4% seen in February. Despite higher volatility in the data (mostly because of 'related services', which has had very sizable adjustments), this was driven by oil and gas (-1.6%). In turn, available figures from the *National Hydrocarbons Commission* showed lower oil production at the margin and a modest uptick in gas.

May 12, 2022

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High prices keep boosting flows in [the trade balance](#), but production remains limited by capacity, among other issues. Non-oil fell 0.8% despite a possible boost from higher prices. Lastly, ‘services’ were still volatile at +8.6%.

Last but not least, manufacturing dropped 0.2%, breaking with five consecutive months of growth. This contrasted with the signal from [IMEF’s PMI manufacturing, employment](#), and a resilient demand in the US. Inside, only 8 out of 21 sectors were positive, as seen in [Table 2](#). Among these, we highlight transportation equipment (0.7%), which had backtracked in the first two months of the year. We also saw some strength in clothing (0.6%) and metallic products (0.5%). On the contrary, food (-0.4%) and beverages (-4.8%) were among the worst performers, which is important considering that these categories [remain among the most affected by price pressures](#). Others with relevant declines include textile inputs (-2.8%) and other textiles (-2.5%), along with oil and carbon (-1.5%) and electronic equipment (-1.2%).

**COVID-19 restrictions in China, price pressures, and the war suggest an industry slowdown in the second quarter.** As mentioned above, these results imply an upward revision to 1Q22 GDP. Nevertheless, we are more concerned about dynamics ahead as most news has been negative since March.

First, potential indirect effects due to the war in Ukraine may still be in the cards given the sanctions imposed by a plethora of countries. Although Mexico has not joined them, some disruptions are likely given the interconnection of global supply chains. The effect will probably be limited, as the most relevant goods that Mexico imports from both Russia and Ukraine include fertilizers (natural and chemical), aluminum, wheat and cooking oil, more closely related to the primary sector. Second, and with a potentially higher impact, trade disruptions because of COVID-19 lockdowns in China were likely not meaningful in this report. Their latest outbreak began near the end of February, with lockdowns in the port-city of Shanghai starting until March 28<sup>th</sup> and measures encompassing the entire city until April 5<sup>th</sup>. Logistics issues –especially in maritime transportation– worsened from that date onward, affecting global supply chains once again. In this sense, Mexico’s Economy Minister, Tatiana Clouthier, stated that industry is facing delays of up to 60 days in shipments from China because of this. According to the *Institute for Industrial Development and Economic Growth*, Mexico is highly dependent of intermediate goods imports from this country in the electronics, electric, automotive, textile, and plastics sectors. This week, Shanghai imposed even harsher restrictions, which may result in even longer delays. Although several companies are looking for new suppliers, this is not either easy or very quick to do. In our view, risks are clearly to the downside despite manufacturing staying so far resilient. This is especially the case in the US based on the PMI for April, positive for Mexico despite domestic market weakness.

In construction, several issues remain. The president of the *Mexican Chamber of the Construction Industry*, Francisco Solares, recently said that some of these headwinds include insecurity, high bureaucratic burdens and inflation. On the latter, he estimates that input inflation is running at up to 17% y/y, with rebars and steel among the most pressured items.

This problem has also been pointed out by the *National Chamber of Housing Development and Promotion* (CANADEVI, in Spanish), which sees more challenges to attend housing needs for low-income families as profitability erodes. To counter this, one initiative includes helping migrants abroad to acquire a house in Mexico. Meanwhile, dynamism in financing may moderate as interest rates rise, especially for the private sector. The latest [banking credit report](#) showed that mortgage credit rose 3.4% y/y in real terms in March, maintaining some stability, albeit remaining weak in low-income housing. On a more positive note, the main government housing finance agency, INFONAVIT, recently announced that: (1) They will maintain mortgage rates unchanged until 2024 (with a range from 1.91% to 10.45%, depending on the beneficiary's income) as part of the government's [Plan against inflation](#); and (2) starting in May, they will allow workers to convert their existing mortgages denominated in “times of minimum wage”, influenced by inflation –among other factors– to pesos. Although these measures could help, it is our take that construction keeps facing very difficult challenges.

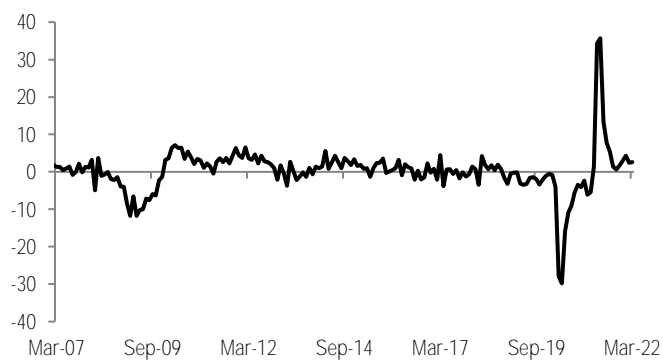
Lastly, in mining, we note [PEMEX's 1Q22 earnings](#). As expected, the company's finances improved because of higher prices. Crude oil production grew 2.3% y/y to 1,755kbpd on average due to the incorporation of new fields and higher production in others. Nevertheless, they cut their full-year 2022 production estimate to 5.3% y/y from +8.4% in the previous quarter. We still see operating and financial challenges at the company as maintaining risks to the downside and resulting in muted growth ahead.

Table 1: Industrial production  
% y/y nsa, % y/y sa

	nsa				sa	
	Mar-22	Mar-21	Jan-Mar'22	Jan-Mar'21	Mar-22	Mar-21
Industrial Production	2.6	1.3	3.1	-3.4	2.4	0.3
Mining	-1.3	-2.1	2.3	-2.7	-1.0	-1.7
Oil and gas	-1.8	-2.5	-0.8	-2.7	-1.9	-2.6
Non-oil mining	2.5	4.2	1.0	3.3	2.7	4.5
Services related to mining	-6.3	-12.6	22.4	-12.0	-8.0	-8.2
Utilities	2.8	-1.9	2.2	-4.2	2.2	-1.5
Electricity	3.1	-2.9	2.3	-5.4	2.3	-2.5
Water and gas distribution	1.6	1.6	2.1	-0.1	1.7	1.8
Construction	3.0	-6.9	-0.1	-8.6	1.1	-7.3
Edification	3.9	-11.1	-1.8	-11.0	1.5	-11.3
Civil engineering	0.4	0.3	4.0	-6.7	-0.4	-1.1
Specialized works for construction	1.7	6.0	3.6	1.6	1.6	4.8
Manufacturing	3.6	6.0	4.7	-1.5	3.5	4.2
Food industry	2.9	-1.0	3.1	-2.4	2.2	-1.4
Beverages and tobacco	5.4	4.9	7.8	1.4	5.9	2.8
Textiles - Raw materials	9.4	-1.5	12.8	-4.8	3.5	2.9
Textiles - Finished products ex clothing	-7.3	7.3	-4.7	0.3	-10.7	8.1
Textiles - Clothing	13.4	-8.8	17.8	-21.4	13.8	-10.3
Leather and substitutes	11.8	-10.0	6.7	-15.6	6.6	-9.2
Woodworking	12.1	9.0	6.9	-2.9	9.6	9.6
Paper	6.6	-1.2	7.3	-2.7	6.6	-2.4
Printing and related products	15.4	3.9	16.5	-3.0	14.4	3.2
Oil- and carbon-related products	1.8	32.3	11.6	24.9	1.5	32.5
Chemicals	7.8	-7.5	6.1	-5.7	8.7	-8.7
Plastics and rubber	8.1	10.2	8.8	6.0	6.2	10.7
Non-metallic mineral goods production	3.9	5.3	4.2	1.1	1.7	6.0
Basic metal industries	0.6	2.3	2.8	-0.2	0.9	2.4
Metal-based goods production	1.2	15.5	1.4	6.6	-0.7	14.6
Machinery and equipment	-2.6	14.9	-1.3	1.5	-6.5	16.5
Computer, communications, electronic, and other hardware	4.7	13.9	7.6	1.4	4.0	10.6
Electric hardware	-0.2	18.0	2.6	12.8	-3.4	19.3
Transportation equipment	2.3	15.0	3.4	-5.6	0.3	12.0
Furniture, mattresses, and blinds	10.4	14.9	8.4	4.3	10.2	13.7
Other manufacturing industries	2.9	0.2	5.2	-2.3	3.3	-0.6

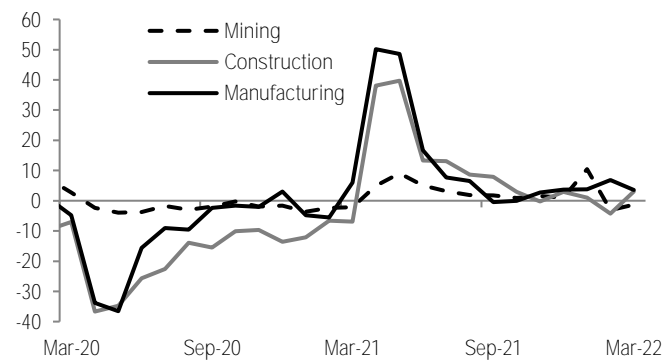
Source: INEGI

Chart 1: Industrial production  
% y/y



Source: INEGI

Chart 2: Industrial production by sector  
% y/y



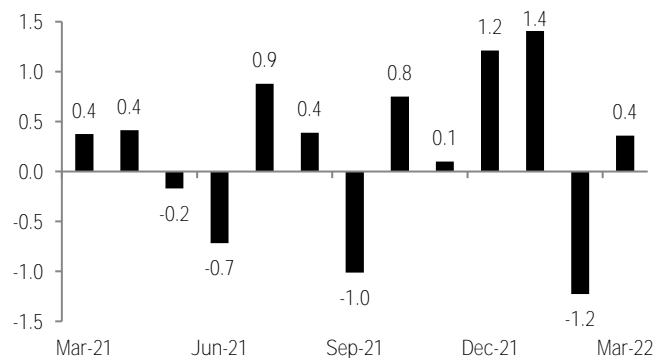
Source: INEGI

Table 2: Industrial production  
% m/m sa; % 3m/3m sa

	% m/m			% 3m/3m	
	Mar-22	Feb-22	Jan-22	Jan-Mar'22	Dec'21-Feb'22
Industrial Production	0.4	-1.2	1.4	1.5	2.1
Mining	-0.6	-6.4	6.2	1.4	1.9
Oil and gas	-1.6	0.3	1.2	0.6	0.5
Non-oil mining	-0.8	1.4	0.0	0.6	0.2
Services related to mining	8.6	-44.4	29.4	-3.0	6.9
Utilities	2.3	-0.3	-0.2	1.7	2.1
Electricity	3.3	-0.8	-0.4	1.8	2.3
Water and gas distribution	0.0	0.4	0.3	0.6	0.6
Construction	3.7	-1.6	0.2	0.6	-0.5
Edification	4.4	-0.4	-0.4	0.8	-0.8
Civil engineering	1.7	-4.0	0.6	-3.9	-5.4
Specialized works for construction	2.5	-5.1	-2.6	-1.5	2.1
Manufacturing	-0.2	0.5	0.3	1.9	3.1
Food industry	-0.4	0.8	-0.1	0.1	-0.1
Beverages and tobacco	-4.8	4.3	3.2	3.3	2.0
Textiles - Raw materials	-2.8	-2.7	0.9	-1.0	1.7
Textiles - Finished products ex clothing	-2.5	2.4	-8.2	-0.2	5.5
Textiles - Clothing	0.6	0.4	-8.6	0.1	9.4
Leather and substitutes	4.7	-4.2	4.7	6.8	7.0
Woodworking	6.8	-1.0	-7.1	-3.4	-2.3
Paper	-1.6	1.1	-1.0	-0.6	0.0
Printing and related products	-0.4	3.5	-1.8	2.8	5.4
Oil- and carbon-related products	-1.5	1.6	4.8	3.6	2.2
Chemicals	-0.1	1.2	-3.0	1.0	3.0
Plastics and rubber	0.6	-0.5	2.4	3.1	3.7
Non-metallic mineral goods production	0.6	0.3	-0.6	0.6	1.2
Basic metal industries	-1.5	-1.2	0.0	-0.7	0.5
Metal-based goods production	0.5	5.0	-4.6	-0.6	-0.1
Machinery and equipment	0.1	1.9	-7.6	-3.6	-0.9
Computer, communications, electronic, and other hardware	-1.2	2.8	4.5	4.7	5.2
Electric hardware	-0.9	0.1	2.8	2.9	2.0
Transportation equipment	0.7	-3.5	-0.7	3.9	11.5
Furniture, mattresses and blinds	-0.4	10.2	-13.2	-3.3	-0.3
Other manufacturing industries	-2.1	-0.3	-1.2	-0.5	1.4

Source: INEGI

Chart 3: Industrial production  
% m/m sa



Source: INEGI

Chart 4: Industrial production  
Index sa



Source: INEGI

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We, Alejandro Padilla Santana, Juan Carlos Alderete Macal, Alejandro Cervantes Llamas, Manuel Jiménez Zaldívar, Marissa Garza Ostos, Katia Celina Goya Ostos, Francisco José Flores Serrano, José Luis García Casales, Víctor Hugo Cortes Castro, José Itzamna Espitia Hernández, Carlos Hernández García, David Alejandro Arenas Sánchez, Leslie Thalía Orozco Vélez, Hugo Armando Gómez Solís, Yazmín Selene Pérez Enríquez, Miguel Alejandro Calvo Domínguez, Daniela Olea Suárez, José De Jesús Ramírez Martínez, Gerardo Daniel Valle Trujillo, Luis Leopoldo López Salinas, Isaías Rodríguez Sobrino, Paola Soto Leal, Oscar Rodolfo Olivos Ortiz, Daniel Sebastián Sosa Aguilar and Salvador Austria Valencia certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

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