

Economic Research

Mexico

Deterioration in the labor market as 'Omicron' swept through January

- Unemployment rate (January; nsa): 3.71%; Banorte: 4.33%; consensus: 4.24% (range: 3.72% to 4.33%); previous: 3.51%
- Part-time workers: 9.1% (previous: 10.0%); Participation rate: 58.3% (previous: 59.5%)
- Jobs lost totaled 1.4 million, breaking with three consecutive months of gains. Therefore, total employed people stood 213.0 thousand below those in February 2020, used as benchmark to pre-pandemic conditions
- The labor force also fell (-1.3 million), with unemployed people climbing by 63.8 thousand. This explains the deterioration in the labor market, albeit with some seasonal trends also in play
- As a result, the participation rate fell, while the part-time rate extended its downward trend. Outside of the labor force, those catalogued as 'available for work' increased, which is also negative
- As such, seasonally adjusted figures showed a decline, with the unemployment rate at 3.62% from 3.83% in the previous month
- Job losses in the informal sector stood at 1.7 million, while the formal sector added 294.2 thousand positions. Therefore, the informality rate fell to 54.9% (previous: 56.5%)
- Average hourly wages reached \$47.45 (previous: \$46.06). This represents +1.1% y/y. We expected a larger increase as the 22% minimum wage adjustment came into force at the start of the month
- We believe figures show a relevant impact from the wave of cases due to 'Omicron', erasing previous labor market gains. However, going forward, we expect conditions to gradually improve, considering less cases, improving mobility and a further recovery of activity

Weak labor market in January, despite a lower unemployment rate. Using original figures, the unemployment rate stood at 3.71% (chart below, left), lower than consensus (4.24%) and our 4.33%. This represents a 19bps increase relative to December, impacted by a negative seasonal effect. With seasonally adjusted data, the rate came in at 3.62%, lower than the 3.83% of the previous month, albeit improving for the wrong reasons. Back to original figures, the labor force decreased by 1.3 million, with 1.4 million jobs lost and 63.8 thousand more unemployed. While part of this corresponds to a negative seasonality as holiday related jobs end, we believe most of the deterioration corresponds to an adverse effect from the latest wave of cases due to 'Omicron'. While the severity of symptoms has been lower, higher infections have indeed impacted the ability to work of many people as they have had to isolate to avoid further contagions or take care of relatives. As expected, protections in the formal sector (*e.g.* temporary leave permits) saved jobs, a situation that did not happen for informal workers (see details below).

February 28, 2022

www.banorte.com @analisis_fundam

Juan Carlos Alderete, CFA Executive Director of Economic Research and Financial Markets Strategy juan.alderete.macal@banorte.com

Francisco Flores
Director of Economic Research, Mexico
francisco.flores.serrano@banorte.com

Yazmín Pérez Senior Economist, Mexico yazmin.perez.enriquez@banorte.com

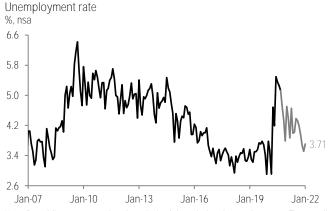
Winners of the award for best economic forecasters for Mexico in 2021, granted by *Refinitiv*

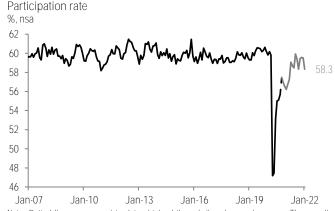


Document for distribution among the general public



The participation rate fell, standing at 58.3% (previous: 59.5%). This was driven by the sharp decline in the labor force, while people outside of the labor force increased by 1.0 million. From these, those classified as 'available' increased by 396.3 thousand, while those 'not available' rose by 648.8 thousand. Among the former, we see as negative that the largest expansion was in those that 'are not looking for a job because they do not see chances of finding one', which likely reflects a more challenging backdrop. Total employees reached 55.5 million, which is lower by 213.0 thousand than the level seen in February 2020, before the virus. As in previous releases, we sum those 'available for work' not in the labor force both to the unemployed and the labor force to reflect labor market conditions more accurately. With this, the 'expanded' unemployment rate stood at 15.3%, above the 14.4% of the previous month. As a reference, in February 2020 it reached 12.2%.





Note: Dotted lines correspond to data obtained through the phone-only survey. The grey line indicates the hybrid survey
Source: Banorte with data from INEGI

Note: Dotted lines correspond to data obtained through the phone-only survey. The grey line indicates the hybrid survey
Source: Banorte with data from INEGI

Strong losses in the informal sector, with little signs of the minimum wage increase. Out of the 1.4 million jobs lost, 1.7 million corresponded to the informal

sector, with a gain of 294.2 thousand in the formal economy. The latter is even more positive than what figures from IMSS suggested, likely boosted by gains in the armed forces or other government dependencies. We believe this strong disparity is explained by many factors, including: (1) Law provisions which safeguard employment; (2) a larger degree of self-employment in the informal sector; and (3) reduction in mobility. As a result, the informality rate decreased to 54.9% (previous: 56.5%). By sectors, services were the most impacted at -857.7 thousand, noting sharp decreases in social (-257.1 thousand) and 'diverse' (-398.6 thousand). In industry (-537.7 thousand), construction was the lowest with -363.4 thousand, followed by manufacturing (-130.9 thousand). Lastly, the primary sector added 45.4 thousand positions. On the other hand, the part-time rate fell to 9.1% from 10.0%, which is favorable considering the broader impact on other indicators. The average hourly wage stood at \$47.45, higher by \$1.39 sequentially and decelerating to +1.1% y/y. We should note that we expected a more significant increase as the 22% rise in the minimum wage came into effect at the beginning of the month. However, given the impact to employment along other adverse trends, it seems that the hike could take longer to be reflected, thus being and additional drag for an additional recovery of domestic demand.



INEGI's employment report Non-seasonally adjusted figures

| % | Jan-22 | Dec-21 | Difference |
|----------------------------------|--------|--------|------------|
| Unemployment rate | 3.71 | 3.51 | 0.19 |
| Participation rate | 58.3 | 59.5 | 1.2 |
| Part-time workers rate | 9.1 | 10.0 | -0.9 |
| Formal employment | 45.1 | 43.5 | 1.6 |
| Informal employment ¹ | 54.9 | 56.5 | -1.6 |
| Working in the informal economy | 27.5 | 29.7 | -2.2 |
| Working in the formal economy | 27.3 | 26.8 | 0.6 |

Source: INEGI

Likely recovery in coming months as epidemiological conditions improve.

We believe today's report is consistent with <u>signs of a deterioration in economic activity</u> as a result of the latest COVID-19 wave. As such, it shows that the economy is still highly dependent on an improvement on the pandemic front and thus remains as the most important risk to the downside, especially in the informal sector.

Considering the latter, the mild improvement across February might lay the groundwork for a partial recovery of jobs. Specifically, cases have decreased rapidly, while mobility has consolidated above pre-pandemic levels. In addition, and given the latter, IMSS stopped its online temporary leave system, suggesting a further improvement. Based on the institute's figures, permits from January 10th (when the program started) to February 3rd reached 314.8 thousand, with only an additional 58.7 thousand until February 21st (with the program ending February 22nd). While this suggests a better outlook for the formal sector, we do not rule out gains in informality, rebounding after sharp losses. Moreover, starting in March, the seasonal trend takes a turn for the better, which might also help consolidate gains further ahead. On wages, we think the expected adjustment, on top of additional pressures due to inflation, will likely be reflected in coming months, especially as the labor market achieves a firmer recovery.

While the medium-term trend seems better considering likely progress on the pandemic front (*e.g.* vaccine boosters, new treatments), new risks such as rising geopolitical tensions —with the Russian invasion of Ukraine— might dampen global dynamism. Despite of this, we maintain our year-end estimate for the unemployment rate at 3.7% (sa), albeit with lower distortions and accompanied by a higher participation rate.

-

¹ Informal employment considers workers not affiliated to the Social Security Institutes (IMSS and ISSSTE) and the armed forces. However, those in the formal economy do pay some form of income tax



Analyst Certification

We, Alejandro Padilla Santana, Juan Carlos Alderete Macal, Alejandro Cervantes Llamas, Manuel Jiménez Zaldívar, Marissa Garza Ostos, Francisco José Flores Serrano, Katia Celina Goya Ostos, José Luis García Casales, Yazmín Selene Pérez Enríquez, José Itzamna Espitia Hernández, Carlos Hernández García, Paola Soto Leal, Víctor Hugo Cortes Castro, Hugo Armando Gómez Solís, Daniela Olea Suárez, Miguel Alejandro Calvo Domínguez, Luis Leopoldo López Salinas, Leslie Thalía Orozco Vélez, Gerardo Daniel Valle Trujillo and Isaías Rodríguez Sobrino, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

Relevant statements.

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in question, and up to 10 calendar days after its distribution date.

Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas

Last-twelve-month activities of the business areas.

Grupo Financiero Banorte S.A.B. de C.V., through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

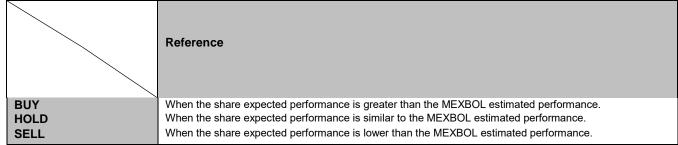
Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1 % of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

Guide for investment recommendations.



Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

Determination of Target Prices

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V, since this depends on a large number of various endogenous and exogenous factors that affect the performance of the issuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.



GRUPO FINANCIERO BANORTE S.A.B. de C.V.

| Research and Strategy | | | (55) 4400 |
|--|---|---|--|
| Alejandro Padilla Santana | Chief Economist and Head of Research | alejandro.padilla@banorte.com | (55) 1103 - 4043 |
| Raquel Vázquez Godinez | Assistant | raquel.vazquez@banorte.com | (55) 1670 - 2967 |
| Itzel Martínez Rojas | Analyst | itzel.martinez.rojas@banorte.com | (55) 1670 - 2251 |
| Lourdes Calvo Fernández | Analyst (Edition) | lourdes.calvo@banorte.com | (55) 1103 - 4000 x 261 |
| Economic Research | Executive Director of Economic Research and Financial | | |
| Juan Carlos Alderete Macal, CFA | Markets Strategy | juan.alderete.macal@banorte.com | (55) 1103 - 4046 |
| Francisco José Flores Serrano Katia Celina Goya Ostos | Director of Economic Research, Mexico Director of Economic Research, Global | francisco.flores.serrano@banorte.com katia.goya@banorte.com | (55) 1670 - 2957 (55) 1670 - 1821 |
| Yazmín Selene Pérez Enríquez | Senior Economist, Mexico | yazmin.perez.enriquez@banorte.com | (55) 5268 - 1694 |
| Luis Leopoldo López Salinas | Economist, Global | luis.lopez.salinas@banorte.com | (55) 1103 - 4000 x 270 |
| Market Strategy Manuel Jiménez Zaldívar | Director of Market Strategy | manuel.jimenez@banorte.com | (55) 5268 - 1671 |
| Fixed income and FX Strategy | | | () |
| Leslie Thalía Orozco Vélez Isaías Rodríguez Sobrino | Senior Strategist, Fixed Income and FX Analyst, Fixed Income, FX and Commodities | leslie.orozco.velez@banorte.com isaias.rodriguez.sobrino@banorte.com | (55) 5268 - 1698 (55) 1670 - 2144 |
| - | Analyst, Fixed income, FX and Commodities | isalas.rounguez.sobiiro@barione.com | (55) 1070 - 2144 |
| Equity Strategy Marissa Garza Ostos | Director of Equity Strategy | marissa.garza@banorte.com | (55) 1670 - 1719 |
| losé Itzamna Espitia Hernández | Senior Strategist, Equity | jose.espitia@banorte.com | (55) 1670 - 2249 |
| Carlos Hernández García | Senior Strategist, Equity | carlos.hernandez.garcia@banorte.com | (55) 1670 – 2250 |
| /íctor Hugo Cortes Castro Paola Soto Leal | Senior Strategist, Technical Analyst | victorh.cortes@banorte.com paola.soto.leal@banorte.com | (55) 1670 - 1800 (55) 1103 - 4000 x 275 |
| | , mayst | paola.soto.logre barrorto.com | (00) 1100 1000 X 270 |
| Corporate Debt Hugo Armando Gómez Solís | Senior Analyst, Corporate Debt | hugoa.gomez@banorte.com | (55) 1670 - 2247 |
| Gerardo Daniel Valle Trujillo | Analyst, Corporate Debt | gerardo.valle.trujillo@banorte.com | (55) 1670 - 2248 |
| Quantitative Analysis | | | |
| Alejandro Cervantes Llamas | Executive Director of Quantitative Analysis | alejandro.cervantes@banorte.com | (55) 1670 - 2972 |
| losé Luis García Casales | Director of Quantitative Analysis | jose.garcia.casales@banorte.com | (55) 8510 - 4608 |
| Daniela Olea Suárez | Senior Analyst, Quantitative Analysis | daniela.olea.suarez@banorte.com | 55) 1103 - 4000 |
| Miguel Alejandro Calvo Domínguez | Senior Analyst, Quantitative Analysis | miguel.calvo@banorte.com | (55) 1670 - 2220 |
| Wholesale Banking Armando Rodal Espinosa | Head of Wholesale Banking | armando.rodal@banorte.com | (55) 1670 - 1889 |
| ' | | | , |
| Alejandro Aguilar Ceballos | Head of Asset Management | alejandro.aguilar.ceballos@banorte.com | (55) 5004 - 1282 |
| Alejandro Eric Faesi Puente | Head of Global Markets and Institutional Sales | alejandro.faesi@banorte.com | (55) 5268 - 1640 |
| Alejandro Frigolet Vázquez Vela | Head of Sólida Banorte | alejandro.frigolet.vazquezvela@banorte.com | (55) 5268 - 1656 |
| Arturo Monroy Ballesteros | Head of Investment Banking and Structured Finance | arturo.monroy.ballesteros@banorte.com | (55) 5004 - 5140 |
| Carlos Alberto Arciniega Navarro | Head of Treasury Services | carlos.arciniega@banorte.com | (81) 1103 - 4091 |
| Gerardo Zamora Nanez | Head of Transactional Banking, Leasing and Factoring | gerardo.zamora@banorte.com | (81) 8173 - 9127 |
| lorge de la Vega Grajales | Head of Government Banking | jorge.delavega@banorte.com | (55) 5004 - 5121 |
| uis Pietrini Sheridan | Head of Private Banking | luis.pietrini@banorte.com | (55) 5249 - 6423 |
| izza Velarde Torres | Executive Director of Wholesale Banking | lizza.velarde@banorte.com | (55) 4433 - 4676 |
| Osvaldo Brondo Menchaca | Head of Specialized Banking Services | osvaldo.brondo@banorte.com | (55) 5004 - 1423 |
| Raúl Alejandro Arauzo Romero | Head of Transactional Banking | alejandro.arauzo@banorte.com | (55) 5261 - 4910 |
| René Gerardo Pimentel Ibarrola | Head of Corporate Banking | pimentelr@banorte.com | (55) 5004 - 1051 |
| Ricardo Velázquez Rodríguez | Head of International Banking | rvelazquez@banorte.com | (55) 5004 - 5279 |
| | Head of Commercial Banking | victor.roldan.ferrer@banorte.com | (55) 1670 - 1899 |