

Economic Research

Industrial production – October's modest rebound still suggests a challenging backdrop

- Industrial production (October): 0.7% y/y nsa; Banorte: 0.2%; consensus: 1.8% (range: 0.2% to 4.1%); previous: 1.5%
- In sequential terms, industry advanced 0.6% m/m, not enough to make up for the 1.1% decline of the previous month. Manufacturing (1.8%) bounced strongly and mining showed a modest increase (0.2%), albeit with construction extending its decline (-1.3%)
- We believe that challenges remain high, including supply chain problems and higher raw material and energy prices, among the most relevant. With this, activity stands 3.4% below February 2020, before the start of the pandemic
- Limited industry growth is still expected during the rest of the year and into 1H22 despite some signs of possible improvement in supply restrictions ahead, with demand levels affected by higher prices

Industry below consensus in October. The indicator reached 0.7% y/y (see Chart 1), below analysts' median expectations (1.8%), but closer to our 0.2%. Using seasonally adjusted figures, growth was 1.6% y/y, above INEGI's *Timely Indicator of Economic Activity*, at 1.3%. Back to original figures, mining increased 1.1%, construction 2.9% and manufacturing was flat. For further details, please refer to <u>Table 1</u>. Industry has recovered 7.4% year-to-date after falling 11.0% in the same period of 2020.

Modest sequential uptick. Industry grew 0.6% m/m, in our view low considering the -1.1% seen in September, which also coincided with weak overall economic activity (<u>Chart 3</u>). Despite increased mobility as COVID-19 cases kept trending lower, supply chain issues and higher operating costs remain as headwinds. With this, activity stands 3.4% below February 2020's level, which we use as a prepandemic benchmark, on top of being 7.3% lower than the historical high in September 2015 (<u>Chart 4</u>).

Manufacturing rebounded 1.8%, albeit only after strong contractions in the previous two months. Of the 21 subsectors, 11 were higher, as seen in Table 2. We note that transportation grew 6.8% after deep declines in both August and September. Therefore, the base effect has a meaningful impact, so it should be taken cautiously in terms of its signal about the state of the sector. In our view, the case is very similar for computers, communications and other electronic components (10.8%). We also note oil and carbon (3.6%), which picked up and is consistent with reports of a resumption of operations in the Tula refinery by the middle of the month, as it had to lower production recently because of roadblocks in the state of Hidalgo. Other categories with sizable growth included clothing (2.2%), metallic products (2.0%) and plastics and rubber (2.3%). In contrast, textiles excluding clothing (-6.7%), furniture (-2.3%), and machinery and equipment (-2.2%) were a drag for the headline.

December 10, 2021

www.banorte.com @analisis_fundam

Juan Carlos Alderete, CFA Director of Economic Research juan.alderete.macal@banorte.com

Francisco Flores Senior Economist, Mexico francisco.flores.serrano@banorte.com

Document for distribution among the general public

1



Construction added a second month with a strong decline (-1.3%). Edification (-1.4%) led losses once again. Meanwhile, civil engineering remained resilient (+0.1%), despite Federal Government data showing a moderation in capex spending and after strong prints in each of the previous three months. Related services stood at 1.6%.

Lastly, mining was up 0.2%, with oil at 0.1%. Available data on crude and gas from CNH showed stable output, possibly related to seasonal patterns due to the weather. Non-oil lost some dynamism (-1.1%), albeit only after having strung four months to the upside. Meanwhile, related services had a modest setback of 0.5%

One swallow does not a summer make. Today's sequential pickup is welcome, although the tough operating environment for factories prevails. Therefore, we remain cautious about the pace of growth in the short-term. *Markit*'s manufacturing PMI for Mexico in November states that supply-side problems kept weighing, with raw material shortages, energy and transportation costs resulting in increasingly higher input costs. On top of this, the depreciation of the Mexican peso and a further lengthening of delivery times have also affected purchases, with inventories and production taking the hit. All these issues may be influencing demand more forcefully, with the report showing another decline in external sales. On the other hand, IMEF's PMI manufacturing fell from 50.7pts in October to 50.3pts in November, albeit with production up and all other components lower. Meanwhile, US indicators were mixed, with the ISM slightly up at 61.1pts but with a marginal decline in *Markit*'s indicator to 58.3pts. Nonetheless, both are still firmly in expansion.

On a more positive note, there have been some news lately. Among them, the announcement by *Constellation Brands* that they will build a brewery in the state of Veracruz with an investment of US\$1,300 million, after the cancellation of a similar project at the beginning of 2020 in Baja California. The CEO of *Kansas City Southern de México* said that 2022 is likely to be better as railway blockades in the state of Michoacán –lifted at the beginning of November– may have been solved and the shortage of semiconductors lessens. In addition, businesspeople and associations (*e.g.* CONCAMIN) keep seeing greater interest in Mexico's logistics sector, with ample opportunities to capitalize from the shift to nearshoring strategies. Preliminary data from *Pfizer/BioNTech* suggests that a third dose of their vaccine is effective against 'Omicron', with other studies also pointing that it may be milder despite a higher infection rate. This is relevant as disruptions to global trade may linger around in case of additional restrictions to fight the pandemic.

In construction, November's business confidence and aggregate trend indicators showed a generalized increase, signaling that a gradual recovery may be underway. According to the approved budget for 2022, the government is aiming to accelerate investment, focused on priority projects. Although positive –especially for civil engineering–, uncertainty about the economic outlook exacerbated by new COVID-19 variants, higher raw material and energy costs are still among the most relevant headwinds for more sustained dynamism.



We keep monitoring news about public-private partnerships, which have been delayed. In this respect, the president of the *Mexican Construction Chamber*, Francisco Solares, said that these delays have prevented a stronger recovery. Specifically, he estimates that the projects announced in the first two packages have progressed about 30% relative to expectations. Going forward, he is confident that the third package will be presented with better conditions to be executed, which is likely the reason behind its current delay.

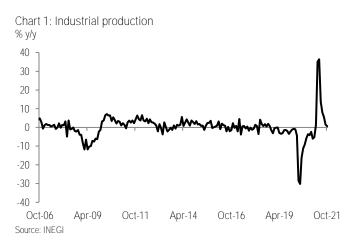
In mining, there have been some news about Pemex lately. Specifically, the Federal Government announced <u>a US\$3.5 billion capital injection</u> for the company, as well as other liability management operations and other measures. The goal is to ease its financial burden and improve its operating performance. In this respect, they may be helpful for new production initiatives, despite ongoing challenges. On the other hand, crude oil prices remain high despite the recent correction on fears about COVID-19 and the release of strategic reserves by some countries.



Table 1: Industrial production % y/y nsa, % y/y sa

	nsa			sa		
	Oct-21	Oct-20	Jan-Oct '21	Jan-Oct'20	Oct-21	Oct-20
Industrial Production	0.7	-3.6	7.4	-11.0	1.6	-3.3
Mining	1.1	-0.9	1.7	-0.4	1.0	-0.9
Oil and gas	-0.2	-0.5	-0.3	0.7	-0.2	-0.4
Non-oil mining	-0.5	6.4	8.7	-4.5	-0.6	6.4
Services related to mining	17.1	-19.8	1.4	0.5	17.4	-19.5
Utilities	-2.2	-5.4	-0.5	-5.6	-2.4	-5.6
Electricity	-3.2	-6.8	-1.3	-6.6	-3.5	-7.0
Water and gas distribution	1.8	0.2	2.5	-1.7	1.8	0.2
Construction	2.9	-9.8	8.6	-18.9	3.0	-9.2
Edification	-0.3	-9.2	8.0	-18.6	-0.2	-8.4
Civil engineering	10.6	-17.5	1.8	-25.1	10.0	-18.1
Specialized works for construction	9.7	-4.2	17.7	-13.7	10.4	-3.6
Manufacturing	0.0	-1.9	9.7	-11.4	1.6	-1.5
Food industry	2.3	-1.0	1.6	0.2	3.4	-0.7
Beverages and tobacco	0.3	1.0	10.9	-9.3	2.5	1.7
Textiles - Raw materials	19.4	-18.4	36.2	-33.0	20.8	-17.7
Textiles - Finished products ex clothing	-11.8	-6.3	11.7	-16.0	-9.8	-6.0
Textiles - Clothing	15.7	-29.9	24.6	-35.6	18.0	-28.9
Leather and substitutes	-8.1	-22.2	20.6	-35.6	-6.5	-20.6
Woodworking	5.4	0.1	18.3	-14.3	7.5	-0.3
Paper	5.4	-1.0	9.8	-5.7	6.8	-0.6
Printing and related products	23.9	-15.9	20.3	-17.2	25.4	-15.1
Oil- and carbon-related products	23.7	-7.5	17.5	-16.4	22.1	-8.6
Chemicals	1.0	-2.8	-0.2	-3.6	1.7	-2.7
Plastics and rubber	3.9	2.7	19.0	-10.9	5.5	4.2
Non-metallic mineral goods production	2.3	0.4	12.5	-10.5	3.4	0.9
Basic metal industries	3.7	-0.6	11.2	-10.6	3.6	-0.6
Metal-based goods production	2.8	1.9	19.4	-10.8	4.5	2.6
Machinery and equipment	4.3	-6.0	18.6	-21.1	5.4	-4.4
Computer, communications, electronic, and other hardware	10.1	-8.6	11.6	-9.8	13.0	-9.6
Electric hardware	4.8	4.3	18.5	-3.3	7.0	5.5
Transportation equipment	-15.2	3.4	12.2	-23.2	-12.4	5.2
Furniture, mattresses and blinds	13.7	-4.1	27.6	-19.6	14.6	-4.1
Other manufacturing industries	3.5	-6.6	11.5	-12.4	5.1	-5.0

Source: INEGI



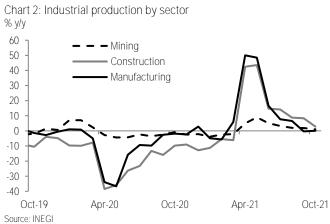
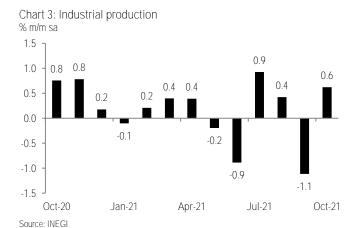


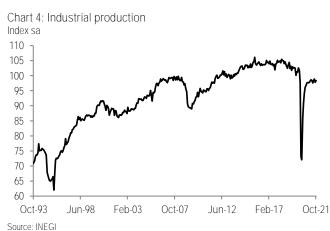


Table 2: Industrial production % m/m sa; % 3m/3m sa

	% m/m		% 3r	% 3m/3m	
	Oct-21	Sep-21	Aug-21	Aug-Oct'21	Jul-Sep'21
Industrial Production	0.6	-1.1	0.4	0.2	0.2
Mining	0.2	0.0	-0.2	-0.5	-0.6
Oil and gas	0.1	1.8	-2.8	-2.2	-2.2
Non-oil mining	-1.1	1.8	0.3	1.9	2.1
Services related to mining	-0.5	-5.0	4.7	3.5	6.0
Utilities	1.2	-1.4	-2.5	-2.2	-0.6
Electricity	1.3	-1.6	-3.7	-2.8	-0.3
Water and gas distribution	0.5	-0.4	1.1	0.2	-0.8
Construction	-1.3	-1.5	1.8	-0.1	0.1
Edification	-1.4	-3.0	1.6	-1.0	0.2
Civil engineering	0.1	3.8	3.0	9.7	8.7
Specialized works for construction	1.6	0.0	2.9	0.7	-2.3
Manufacturing	1.8	-1.8	-0.6	-0.3	-0.1
Food industry	0.0	0.0	-0.2	0.5	1.4
Beverages and tobacco	-0.2	0.8	1.8	4.4	4.4
Textiles - Raw materials	0.7	-0.4	1.6	3.5	3.9
Textiles - Finished products ex clothing	-6.7	-0.1	-6.6	-5.8	-0.2
Textiles - Clothing	2.2	-2.3	-2.2	-0.9	1.1
Leather and substitutes	-1.4	-7.1	2.1	-2.3	0.6
Woodworking	0.0	-2.3	2.1	2.9	4.9
Paper	-0.9	0.2	0.4	-0.5	-1.0
Printing and related products	4.5	4.2	0.6	1.7	-3.4
Oil- and carbon-related products	3.6	10.9	3.3	14.2	10.0
Chemicals	-0.3	0.9	1.2	3.6	3.8
Plastics and rubber	2.3	-4.0	-0.4	-1.3	0.3
Non-metallic mineral goods production	0.2	0.7	1.6	1.5	-0.1
Basic metal industries	0.2	0.6	-1.5	-0.3	0.7
Metal-based goods production	2.0	-3.6	-1.3	-0.3	2.6
Machinery and equipment	-2.2	1.7	-1.2	0.6	2.6
Computer, communications, electronic, and other hardware	10.8	-9.7	-4.9	-4.9	-1.7
Electric hardware	-0.7	-1.4	-0.9	-0.2	0.1
Transportation equipment	6.8	-8.9	-1.1	-4.9	-5.8
Furniture, mattresses and blinds	-2.3	5.1	-2.3	1.4	7.6
Other manufacturing industries	-1.9	-0.1	-0.3	-0.9	1.3

Source: INEGI







Analyst Certification

We, Alejandro Padilla Santana, Juan Carlos Alderete Macal, Manuel Jiménez Zaldívar, Marissa Garza Ostos, Francisco José Flores Serrano, Katia Celina Goya Ostos, Santiago Leal Singer, José Itzamna Espitia Hernández, Víctor Hugo Cortes Castro, Hugo Armando Gómez Solís, Miguel Alejandro Calvo Domínguez, Luis Leopoldo López Salinas, Leslie Thalia Orozco Vélez and Gerardo Daniel Valle Trujillo, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

Relevant statements.

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in question, and up to 10 calendar days after its distribution date.

Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas.

Last-twelve-month activities of the business areas.

Grupo Financiero Banorte S.A.B. de C.V., through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

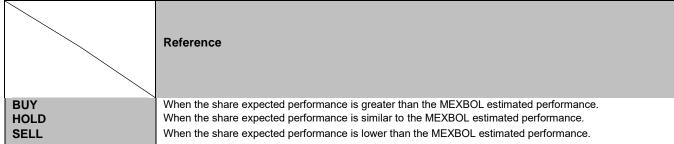
Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1 % of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

Guide for investment recommendations.



Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

Determination of Target Prices

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V, since this depends on a large number of various endogenous and exogenous factors that affect the performance of the issuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date, but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.



GRUPO FINANCIFRO BANORTE S.A.B. de C.V.

GRUPO FINANCIERO BANORT Research and Strategy	E S.A.B. de C.V.			
Alejandro Padilla Santana	Chief Economist and Head of Research alejandro.padilla@banorte.com		(55) 1103 - 4043	
Raquel Vázquez Godinez	Assistant	raquel.vazquez@banorte.com	(55) 1670 - 2967	
Itzel Martínez Rojas	Analyst	itzel.martinez.rojas@banorte.com	(55) 1670 - 2251	
Lourdes Calvo Fernández	Analyst (Edition)	lourdes.calvo@banorte.com	(55) 1103 - 4000 x 2611	
Economic Research Juan Carlos Alderete Macal, CFA Francisco José Flores Serrano Katia Celina Goya Ostos Luis Leopoldo López Salinas	Director of Economic Research Senior Economist, Mexico Senior Economist, Global Economist, Global	juan.alderete.macal@banorte.com francisco.flores.serrano@banorte.com katia.goya@banorte.com luis.lopez.salinas@banorte.com	(55) 1103 - 4046 (55) 1670 - 2957 (55) 1670 - 1821 (55) 1103 - 4000 x 2707	
Market Strategy Manuel Jiménez Zaldívar	Director of Market Strategy	manuel.jimenez@banorte.com	(55) 5268 - 1671	
Fixed income and FX Strategy Santiago Leal Singer Leslie Thalía Orozco Vélez	Senior Strategist, Fixed Income and FX Strategist, Fixed Income and FX	santiago.leal@banorte.com leslie.orozco.velez@banorte.com	(55) 1670 - 2144 (55) 5268 - 1698	
Equity Strategy Marissa Garza Ostos	Director of Equity Strategy	marissa.garza@banorte.com	(55) 1670 - 1719	
José Itzamna Espitia Hernández	Senior Strategist, Equity	jose.espitia@banorte.com	(55) 1670 - 2249	
Víctor Hugo Cortes Castro	Senior Strategist, Technical	victorh.cortes@banorte.com	(55) 1670 - 1800	
Corporate Debt Hugo Armando Gómez Solís Gerardo Daniel Valle Trujillo	Senior Analyst, Corporate Debt Analyst, Corporate Debt	hugoa.gomez@banorte.com gerardo.valle.trujillo@banorte.com	(55) 1670 - 2247 (55) 1670 - 2248	
Economic Studies Miguel Alejandro Calvo Domínguez	Senior Analyst, Economic Studies	miguel.calvo@banorte.com	(55) 1670 - 2220	
Wholesale Banking Armando Rodal Espinosa	Head of Wholesale Banking	armando.rodal@banorte.com	(55) 1670 - 1889	
Alejandro Aguilar Ceballos	Head of Asset Management	alejandro.aguilar.ceballos@banorte.com	(55) 5004 - 1282	
Alejandro Eric Faesi Puente	Head of Global Markets and Institutional Sales	alejandro.faesi@banorte.com	(55) 5268 - 1640	
Alejandro Frigolet Vázquez Vela	Head of Sólida Banorte	alejandro.frigolet.vazquezvela@banorte.com	(55) 5268 - 1656	
Arturo Monroy Ballesteros	Head of Investment Banking and Structured Finance	arturo.monroy.ballesteros@banorte.com	(55) 5004 - 5140	
Carlos Alberto Arciniega Navarro	Head of Treasury Services	carlos.arciniega@banorte.com	(81) 1103 - 4091	
Gerardo Zamora Nanez	Head of Transactional Banking, Leasing and Factoring	gerardo.zamora@banorte.com	(81) 8173 - 9127	
Jorge de la Vega Grajales	Head of Government Banking	jorge.delavega@banorte.com	(55) 5004 - 5121	
Luis Pietrini Sheridan	Head of Private Banking	luis.pietrini@banorte.com	(55) 5249 - 6423	
Lizza Velarde Torres	Executive Director of Wholesale Banking	lizza.velarde@banorte.com	(55) 4433 - 4676	
Osvaldo Brondo Menchaca	Head of Specialized Banking Services	osvaldo.brondo@banorte.com	(55) 5004 - 1423	
Raúl Alejandro Arauzo Romero	Head of Transactional Banking	alejandro.arauzo@banorte.com	(55) 5261 - 4910	
René Gerardo Pimentel Ibarrola	Head of Corporate Banking	pimentelr@banorte.com	(55) 5004 - 1051	
Ricardo Velázquez Rodríguez	Head of International Banking	rvelazquez@banorte.com	(55) 5004 - 5279	
Víctor Antonio Roldan Ferrer	Head of Commercial Banking	victor.roldan.ferrer@banorte.com	(55) 1670 - 1899	