3Q21 GDP – Slight contraction, but the recovery will continue

- Gross Domestic Product (3Q21 P, nsa): 4.6% y/y; Banorte: 5.4%; consensus: 6.0% (range: 4.7% to 6.7%); previous: 19.6%
- Gross Domestic Product (3Q21 P, sa): -0.2% q/q; Banorte: 0.1%; consensus: 0.0% (range: -1.5% to 0.7%); previous: 1.5%
- The annual rate remains high because of a base effect, while calendar effects were modest. With seasonally adjusted figures, activity grew 4.8% y/y
- Sectors were mixed, with sequential increases in primary activities (+0.7% t/t) and industry (+0.7%), even despite persistent supply shocks in the latter. In contrast, services declined 0.6%, affected by the deterioration in epidemiological conditions
- According to our calculations, today's print implies activity at around -0.4% m/m in September (1.6% y/y), extending August's losses
- Given these results we revise our 2021 GDP estimate to 5.7% from 6.2%.
 In addition, we maintain our 2022 estimate at 3.0%
- Revised figures will be published on November 25th

GDP below expectations, at 4.6% y/y in 3Q21. This compares to consensus at 6.0% and our forecast of 5.4%. It is also consistent with the result in August's GDP-proxy, released earlier this week. The deceleration relative to the +19.6%seen in the previous quarter is only in part because of a less favorable base effect, as the reopening gathered some traction in 2020. Nevertheless, it remained high relative to historical standards (Chart 1). Calendar effects were modest, with the same working days relative to the previous year. With seasonally adjusted figures activity grew 4.8% y/y (Table 1). In our view, performance was dragged by several factors, including (1) A deterioration in global and local epidemiological conditions throughout July and August, improving only in September; (2) persistent supply restrictions, mainly affecting auto manufacturing; (3) higher price pressures, highlighting an increase in commodities' prices in international markets, affecting households' real incomes; and (4) other adverse events, including weather-related ones. On the contrary, there was still some boost from higher demand, both from abroad but also domestically. Back to original data, primary activities stood at 0.7% y/y, industry at 5.3% and services at 4.1%, as seen in Chart 2.

Sequential decline amid a more challenging backdrop. Activity fell 0.2% q/q (Banorte: 0.1%; consensus: 0.0%), much lower than the +1.5% of 2Q21 (Chart 3). This suggests a sizable impact from the adverse factors stated above and translates to a -0.9% q/q annualized rate (Table 2), below the 2.0% in the US in the same period. With these figures, activity in 3Q21 was 3.8% below 4Q19 –before the pandemic– and 4.9% lower than its historical high, in 3Q18.

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www.banorte.com @analisis_fundam

Alejandro Padilla Chief Economist and Head of Research alejandro.padilla@banorte.com

Juan Carlos Alderete, CFA Director of Economic Research juan.alderete.macal@banorte.com

Francisco Flores Senior Economist, Mexico francisco.flores.serrano@banorte.com

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Most of the impact was in services, at -0.6% (<u>Chart 4</u>). Subsector data is still not known, but based on July's and August's IGAE, weakness likely centered on professional services. Meanwhile, tourism and entertainment look more uncertain, with a boost earlier in the period likely dampened later by worsening conditions. Lastly, more essential categories like education, healthcare, financial and government services might have been more stable.

Industry was more resilient, at 0.7%. The most positive surprise was construction, which showed more dynamism after lagging in previous quarters. Manufacturing has been more muted, impacted by continuous supply shocks, including an extension of previous problems (*e.g.* semiconductors) and other issues like higher delivery times on scarcity of inputs, as well as higher shipping rates on energy shortages and port closures in China. On mining, oil sector dynamics were impacted by two accidents: (1) An underwater gas fire in early July; and (2) a fire in the *Ku-Maloob-Zaap* complex in late August. The primary sector rose 0.7%, likely benefited by milder droughts despite other weather events in the quarter.

GDP implies an additional fall in September. Considering that the monthly GDP-proxy (IGAE) averaged 5.7% y/y in July-August, today's estimate implies that September was close to 1.6% y/y (nsa). According to our calculations, this would translate to a 0.4% m/m contraction. Nevertheless, there are mixed signals for the period. For example trade balance figures point to a relevant rebound. On the other hand, we cannot rule out the additional deceleration, as suggested by IMEF's PMIs and job losses. In addition, ANTAD's sales showed higher dynamism, albeit with durable goods still limited (*e.g.* such as auto sales, according to AMIA), explaining some weakness. Based on anecdotical evidence, we also think additional steam may have existed in recreational activities as people were less cautious on the virus (with consumer confidence also higher), as well as in education given the partial return to in-person classes. In industry, oil mining may pick up slightly, while manufacturing seems to have remained in a very difficult position, especially auto production.

We revise our 2021 full-year estimate to 5.7% from 6.2% previously. We think that today's report suggests a higher impact from the 'third wave'. Nevertheless, it also suggests that the magnitude of the effect each time is more limited, with the population adapting more to the pandemic. In this context, year-to-date activity stands at 6.1% y/y nsa, less than our original forecasts. Given this situation, we revise our full-year forecast to 5.7% from 6.2% previously (see Table 3 and Table 4). In addition, we maintain our 2022 forecast at 3.0%, expecting that the recovery will continue at a relatively favorable pace starting in the fourth quarter of this year.

For the latter, we consider there more upside for services relative to industry. Specifically, we believe tourism and entertainment are poised for an acceleration after the latest wave and ahead of the holiday season. In our view, the population's fatigue is still high and recent improvements in the 'traffic light' indicator (*e.g.* with Mexico City and the State of Mexico in 'green' since October 18th) will help consumption spending. These will likely ramp up also because of pent-up demand. In this sense, high-frequency mobility data has climbed back to prepandemic levels. Fundamentals are somewhat mixed.

The most positive is remittances, likely maintaining a brisk pace; nevertheless, employment has decelerated (but expecting it to recover as activity gathers pace) and prices remain pressured. The virus remains a key risk, albeit likely losing relevance as the vaccination process continues. In this sense, close to 54.7 million persons are already fully vaccinated (around 43% of the total population).

Risks for industry are more tangible, especially for manufacturing as the global supply crunch continues. Regarding semiconductors, problems seems far from being solved. According to industry insiders and some company executives, shortages will likely extend to 2H22 and possibly into 2023, albeit with wait-times progressively improving. In this sense, according to *Susquehanna Financial Group* (and as reported by Bloomberg), total lead times –which include the moment from when a chip is ordered until it is delivered– in October were practically unchanged at 21.9 weeks, very high but with its slowest increase in nine months. These issues get compounded with other disruptions, such as those related in relevant prices hikes and added shortages in some regions, including Europe and China. On the latter, there are several issues impacting flows, including: (1) Shutdown of Chinese ports due to COVID-19 outbreaks; (2) lag in offloading on American ports (*e.g.* Los Angeles and Long Beach); (3) lack of shipping containers; and (4) persistently high fares.

Looking further ahead, fiscal stimulus in the US will be rather large relative to previous years, but less than originally contemplated by the Biden administration. While a net boost will likely remain, it affects our view at the margin on the possible windfall to our country next year. The latter, along expectations of tighter monetary policy –amid concerns about higher inflation– could also influence activity, particularly investment. Domestically, we expect inflation pressures to gradually decrease. In addition, fundamentals should strengthen –mainly employment and wage gains– as the recovery gathers pace again. Tourism –both from domestic and abroad– should accelerate as the virus gets tamed further. Another favorable factor should be minor changes to the tax code, with no tax increases –other than the usual adjustments to excise taxes– to corporations and consumers, contrary to previous expectations of a more significant overhaul.

With these adjustments, we expect the economy to reach pre-pandemic levels (4Q19) on late 2Q22 vs. 1Q22 previously, reestablishing the recovery that began on 3Q20. This delay is mostly explained by the factors outlined above. On the other hand, we now see a more vigorous expansion in 2H22 as supply chain disruptions fade away and price pressures decline gradually, allowing for higher output –and consumption– globally and in our country.

Table 1: GDP % y/y nsa, % y/y sa

	nsa				Sa							
	3Q21	2Q21	3Q20	2Q20	Jan- Sep'21	Jan-Sep'20	3Q21	2Q21	3Q20	2020	Jan- Sep'21	Jan-Sep'20
Total	4.6	19.6	-8.7	-18.7	6.1	-9.6	4.8	19.5	-8.7	-18.8	6.4	-9.8
Agricultural	0.7	6.7	3.3	-3.9	3.4	-1.3	0.5	6.8	3.2	-3.7	3.1	-1.1
Industrial production	5.3	27.9	-8.7	-25.4	8.7	-12.1	5.4	27.9	-8.6	-25.4	9.1	-12.4
Services	4.1	17.1	-8.9	-16.3	5.2	-8.7	4.5	16.9	-8.8	-16.4	5.4	-8.8











Source. INE OF

Table 2: GDP % g/g sa, % g/g saar

		%	q/q			% q/o	q saar	
	3Q21	2Q21	1Q21	4Q20	3Q21	2Q21	1Q21	4Q20
Total	-0.2	1.5	1.1	3.3	-0.9	6.0	4.5	14.1
Agricultural	0.7	0.8	1.1	-3.1	2.9	3.4	4.6	-11.9
Industrial Production	0.7	0.3	0.5	3.6	2.9	1.2	1.9	15.4
Services	-0.6	2.0	1.4	3.4	-2.4	8.3	5.6	14.4

Chart 3: GDP





Source: INEGI

Table 3: GDP 2021: Supply % v/v nsa: % g/g sa

70 y/y HSd, 70 Y/Y Sd					
% y/y	1Q21	2Q21	3Q21	4Q21	2021
GDP	-3.6	19.6	4.6	<u>4.3</u>	5.7
Agricultural	2.3	6.7	0.7	<u>5.8</u>	<u>4.1</u>
Industrial production	-2.6	27.9	5.3	<u>3.9</u>	7.4
Services	-4.0	17.1	4.1	<u>4.2</u>	4.9
% q/q					
GDP	1.1	1.5	-0.2	<u>1.2</u>	

*Note: Underlined figures indicate forecast Source: INEGI, Banorte



Source: INEGI

Table 4: GDP 2021: Demand

% y/y nsa; % q/q sa					
% y/y	1Q21	2Q21	3Q21	4Q21	2021
GDP	-3.6	19.6	4.6	4.3	5.7
Private consumption	-4.3	22.6	8.2	6.9	7.6
Investment	-5.0	34.1	<u>11.0</u>	<u>3.4</u>	9.0
Government spending	-0.7	3.9	-1.4	<u>2.5</u>	<u>1.1</u>
Exports	-4.1	41.9	<u>9.2</u>	7.4	<u>11.6</u>
Imports	-1.1	35.1	<u>22.5</u>	10.0	<u>15.2</u>
% q/q					
GDP	1.1	1.5	-0.2	<u>1.2</u>	

*Note: Underlined figures indicate forecast

Source: INEGI, Banorte



Analyst Certification

We, Alejandro Padilla Santana, Delia María Paredes Mier, Juan Carlos Alderete Macal, Manuel Jiménez Zaldívar, Marissa Garza Ostos, Francisco José Flores Serrano, Katia Celina Goya Ostos, Santiago Leal Singer, José Itzamna Espitia Hernández, Alik Daniel García Alvarez, Víctor Hugo Cortes Castro, Hugo Armando Gómez Solís, Miguel Alejandro Calvo Domínguez, Luis Leopoldo López Salinas, Leslie Thalía Orozco Vélez, Gerardo Daniel Valle Trujillo and Juan Barbier Arizmendi, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

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GRUPO FINANCIERO BANORTE S.A.B. de C.V.

Research and Strategy			
Alejandro Padilla Santana	Chief Economist and Head of Research	alejandro.padilla@banorte.com	(55) 1103 - 4043
Raquel Vázquez Godinez	Assistant	raquel.vazquez@banorte.com	(55) 1670 - 2967
Itzel Martínez Rojas	Analyst	itzel.martinez.rojas@banorte.com	(55) 1670 - 2251
Lourdes Calvo Fernández	Analyst (Edition)	lourdes.calvo@banorte.com	(55) 1103 - 4000 x 261
Economic Research Juan Carlos Alderete Macal, CFA	Director of Economic Research	juan.alderete.macal@banorte.com	(55) 1103 - 4046
Francisco José Flores Serrano	Senior Economist, Mexico	francisco.flores.serrano@banorte.com	(55) 1670 - 2957
Katia Celina Goya Ostos	Senior Economist, Global	katia.goya@banorte.com	(55) 1670 - 1821
Luis Leopoldo López Salinas	Economist, Global	luis.lopez.salinas@banorte.com	(55) 1103 - 4000 x 270
Market Strategy Manuel Jiménez Zaldívar	Director of Market Strategy	manuel.jimenez@banorte.com	(55) 5268 - 1671
Fixed income and FX Strategy			
Santiago Leal Singer Leslie Thalía Orozco Vélez	Senior Strategist, Fixed Income and FX	santiago.leal@banorte.com leslie.orozco.velez@banorte.com	(55) 1670 - 2144 (55) 5269 - 1609
	Strategist, Fixed Income and FX	lesile.orozco.velez@barlorte.com	(55) 5268 - 1698
Equity Strategy Marissa Garza Ostos	Director of Equity Strategy	marissa.garza@banorte.com	(55) 1670 - 1719
José Itzamna Espitia Hernández	Senior Strategist, Equity	jose.espitia@banorte.com	(55) 1670 - 2249
Alik Daniel García Alvarez	Senior Strategist, Equity	alik.garcia.alvarez@banorte.com	(55) 1670 – 2250
Víctor Hugo Cortes Castro	Senior Strategist, Technical	victorh.cortes@banorte.com	(55) 1670 - 1800
Juan Barbier Arizmendi, CFA	Analyst	juan.barbier@banorte.com	(55) 1670 - 1746
Corporate Debt Hugo Armando Gómez Solís	Senior Analyst, Corporate Debt	hugoa.gomez@banorte.com	(55) 1670 - 2247
Gerardo Daniel Valle Trujillo	Analyst, Corporate Debt	gerardo.valle.trujillo@banorte.com	(55) 1670 - 2248
Economic Studies			
Delia María Paredes Mier	Executive Director of Economic Studies	delia.paredes@banorte.com	(55) 5268 - 1694
Miguel Alejandro Calvo Domínguez	Senior Analyst, Economic Studies	miguel.calvo@banorte.com	(55) 1670 - 2220
Wholesale Banking Armando Rodal Espinosa	Head of Wholesale Banking	armando.rodal@banorte.com	(55) 1670 - 1889
Alejandro Aguilar Ceballos	Head of Asset Management	alejandro.aguilar.ceballos@banorte.com	(55) 5004 - 1282
Alejandro Eric Faesi Puente	Head of Global Markets and Institutional Sales	alejandro.faesi@banorte.com	(55) 5268 - 1640
Alejandro Erigolet Vázquez Vela	Head of Sólida Banorte	alejandro.frigolet.vazquezvela@banorte.com	(55) 5268 - 1656
Arturo Monroy Ballesteros	Head of Investment Banking and Structured Finance	arturo.monroy.ballesteros@banorte.com	(55) 5004 - 5140
Carlos Alberto Arciniega Navarro	0	carlos.arciniega@banorte.com	(81) 1103 - 4091
J.	HEAD OF THEASULY SELVICES		
-erardo Zamora Nanez	Head of Treasury Services Head of Transactional Banking, Leasing and Factoring	-	
	Head of Transactional Banking, Leasing and Factoring	gerardo.zamora@banorte.com	(81) 8173 - 9127
lorge de la Vega Grajales	Head of Transactional Banking, Leasing and Factoring Head of Government Banking	gerardo.zamora@banorte.com jorge.delavega@banorte.com	(81) 8173 - 9127 (55) 5004 - 5121
Jorge de la Vega Grajales Luis Pietrini Sheridan	Head of Transactional Banking, Leasing and Factoring Head of Government Banking Head of Private Banking	gerardo.zamora@banorte.com jorge.delavega@banorte.com luis.pietrini@banorte.com	(81) 8173 - 9127 (55) 5004 - 5121 (55) 5249 - 6423
Gerardo Zamora Nanez Jorge de la Vega Grajales Luis Pietrini Sheridan Lizza Velarde Torres Osvaldo Brondo Menchaca	Head of Transactional Banking, Leasing and Factoring Head of Government Banking Head of Private Banking Executive Director of Wholesale Banking	gerardo.zamora@banorte.com jorge.delavega@banorte.com luis.pietrini@banorte.com lizza.velarde@banorte.com	(81) 8173 - 9127 (55) 5004 - 5121 (55) 5249 - 6423 (55) 4433 - 4676
Jorge de la Vega Grajales Luis Pietrini Sheridan Lizza Velarde Torres Osvaldo Brondo Menchaca	Head of Transactional Banking, Leasing and Factoring Head of Government Banking Head of Private Banking Executive Director of Wholesale Banking Head of Specialized Banking Services	gerardo.zamora@banorte.com jorge.delavega@banorte.com luis.pietrini@banorte.com lizza.velarde@banorte.com osvaldo.brondo@banorte.com	(81) 8173 - 9127 (55) 5004 - 5121 (55) 5249 - 6423 (55) 4433 - 4676 (55) 5004 - 1423
Jorge de la Vega Grajales Luis Pietrini Sheridan Lizza Velarde Torres Osvaldo Brondo Menchaca Raúl Alejandro Arauzo Romero	Head of Transactional Banking, Leasing and Factoring Head of Government Banking Head of Private Banking Executive Director of Wholesale Banking Head of Specialized Banking Services Head of Transactional Banking	gerardo.zamora@banorte.com jorge.delavega@banorte.com luis.pietrini@banorte.com lizza.velarde@banorte.com osvaldo.brondo@banorte.com alejandro.arauzo@banorte.com	(81) 8173 - 9127 (55) 5004 - 5121 (55) 5249 - 6423 (55) 4433 - 4676 (55) 5004 - 1423 (55) 5261 - 4910
lorge de la Vega Grajales Luis Pietrini Sheridan Lizza Velarde Torres Osvaldo Brondo Menchaca Raúl Alejandro Arauzo Romero René Gerardo Pimentel Ibarrola	Head of Transactional Banking, Leasing and Factoring Head of Government Banking Head of Private Banking Executive Director of Wholesale Banking Head of Specialized Banking Services Head of Transactional Banking Head of Corporate Banking	gerardo.zamora@banorte.com jorge.delavega@banorte.com luis.pietrini@banorte.com lizza.velarde@banorte.com osvaldo.brondo@banorte.com alejandro.arauzo@banorte.com pimentelr@banorte.com	(81) 8173 - 9127 (55) 5004 - 5121 (55) 5249 - 6423 (55) 4433 - 4676 (55) 5004 - 1423 (55) 5261 - 4910 (55) 5004 - 1051
Jorge de la Vega Grajales Luis Pietrini Sheridan Lizza Velarde Torres Dsvaldo Brondo Menchaca	Head of Transactional Banking, Leasing and Factoring Head of Government Banking Head of Private Banking Executive Director of Wholesale Banking Head of Specialized Banking Services Head of Transactional Banking	gerardo.zamora@banorte.com jorge.delavega@banorte.com luis.pietrini@banorte.com lizza.velarde@banorte.com osvaldo.brondo@banorte.com alejandro.arauzo@banorte.com	(81) 8173 - 9127 (55) 5004 - 5121 (55) 5249 - 6423 (55) 4433 - 4676 (55) 5004 - 1423 (55) 5261 - 4910