IMEF's PMI surveys – The slowdown of activity deepened in August

- *IMEF* Manufacturing PMI (Aug, sa): 51.3pts; Banorte: 51.8pts; previous: 51.9pts
- IMEF Non-manufacturing PMI (Aug, sa): 50.1pts; Banorte: 51.5pts; previous: 52.3pts
- Worsening COVID-19 conditions seem evident in both indicators, albeit more clearly in non-manufacturing, without ruling out also an impact in manufacturing given persistent disruptions to supply chains
- In manufacturing, 'deliveries' and 'new orders' fell strongly, while 'inventories' and 'production' were better
- In non-manufacturing, all components were lower, highlighting the decline in 'new orders' and 'production'
- The report suggests greater headwinds for domestic demand into 3Q21, inserting modest downside risks for GDP growth in the second half of the year

IMEF's PMIs suggest a deeper slowdown in August. The manufacturing indicator reached 51.3pts, below the 51.9pts seen in the previous month. The latter figure was revised lower, with the first print at 52.2pts. Non-manufacturing stood at 50.1pts, with a stronger correction lower (-2.2pts) and in expansion territory only by an inch. In our view, these dynamics were driven by two main factors: (1) A further deterioration in epidemiological conditions, which in turn led to higher restrictions and cautiousness in the population –which, in turn, has a greater impact in the non-manufacturing indicator; and (2) the persistence of supply chain disruptions on scarcity of raw materials as well as greater challenges for international trade due to the closure of key ports in China, affecting mostly the manufacturing sector. Although these results point towards an extension of the economic recovery, we believe the pace will be lower as some downside risks have materialized.

A difficult backdrop for manufacturing remains. As already mentioned, this indicator reached 51.3pts, .6pts below revised figures for June. Performance inside was mixed, with strong variations –both up and down– in several components. On the weak side we note 'deliveries' (-5.4pts), in contrast with the strong uptick in 'inventories' (+3.7pts). In our view, supply chain conditions do not seem to have normalized as the latter even reversed some of the gains observed in recent months. Reports continue about a plethora of problems (including in semiconductors), with some experts arguing that these will continue in 2022. For the former, we also see as relevant that news of railway blockades continued, which came on top of the abovementioned issues in trade. On other components, 'new orders' fell 2.3pts, which we believe is related to higher orders, with buyers less willing to buy more goods. Despite of this, 'production' picked up at the margin even with reports of some stoppages in the auto sector. Lastly, and possible more closely related to the virus and restrictions, 'employment' declined by 1.1pts

September 1, 2021

www.banorte.com @analisis_fundam

Juan Carlos Alderete, CFA Director of Economic Research juan.alderete.macal@banorte.com

Francisco Flores Senior Economist, Mexico francisco.flores.serrano@banorte.com

Document for distribution among the general public

7 BANORTE



Non-manufacturing keeps falling. This indicator stood at 50.1pts from 52.3 in July –revised marginally downwards, by 0.6pts. The four components declined, although with two of them more precipitously. These were 'new orders' (-5.1pts) and 'production' (-3.1pts). In our view, this seems to reflect a stronger impact from the pandemic's 'third wave' and is consistent with the new high in daily cases at the middle of the period. Despite of this, mobility indicators have stayed resilient, in our view partially explaining more modest adjustments in 'employment' (-0.4pts) and 'deliveries' (-0.7pts). Although the indicator has fallen in each of the last three months, the adjustment has been more modest than in previous waves, in our view supporting our call that the recovery will continue, but at lower rates.

IMEF's non-manufacturing indicator Seasonally adjusted figures

	Aug-21	Jul-21	Difference
Non-manufacturing	50.1	52.3	-2.2
New orders	50.1	55.2	-5.1
Production	49.5	52.6	-3.1
Employment	50.0	50.4	-0.4
Deliveries	50.1	50.9	-0.7

Source: IMEF

The report suggests a more complicated environment for domestic demand in the third quarter. In our view, results point to a broad deceleration, although particularly concerning for domestic demand as it could be moderating at a fast pace in 3Q21 after a relatively strong performance during the first half of the year. In turn, this could be related to the worsening evolution of the pandemic, with daily cases reaching new historical highs several times during the month. In our view, its most relevant effect could be in consumer and business confidence, given that additional restrictions to activity so far have been limited. This contrasts with previous waves. Hence, higher uncertainty could affect the marginal propensity to spend due to precautionary measures. As a result, we will keep looking closely to confidence and domestic demand indicators to gauge if this is materializing. On a more positive note: (1) Daily contagions have started to moderate after recent highs; and (2) we have recently received more vaccine shipments, which could help to accelerate inoculations given that a deceleration was seen throughout the last month.

TBANORTE

In non-manufacturing, we are still monitoring fundamentals closely, including <u>employment</u> –with good results so far despite confusion about the outsourcing reform, which comes into force today–, wages and <u>remittances</u>, among others. We remain concerned about <u>inflation dynamics</u> due to its effect on real incomes, especially in goods within the core. We also do not rule out that the beginning of in-person lessons in schools could have an effect in the recovery of employment (despite July's participation rate already recovering to pre-pandemic levels) and even in mobility levels.

In manufacturing, the environment remains challenging on limits to growth from the supply side as well as some idiosyncratic factors. Among the latter we highlight recent accidents at Pemex that took a toll on production temporarily, reports about difficulties in transportation on railway blockades in Michoacán and uncertainty because of differences in labor issues and rules of origin in the USMCA, among the most relevant. Globally, goods-producing companies are still facing a difficult environment for the adequate supply of key inputs, high transportation costs and other disruptions because of COVID-19. In this backdrop, August's ISM manufacturing in the US, released today, showed that all manufacturing segments remain affected by record disruptions despite continued dynamism (as the indicator increased 0.4pts, to 59.9pts).

We maintain our view that the economy will grow sequentially for the rest of the year, albeit at a more modest pace. Given the decline to contraction territory of the non-manufacturing indicator and other timely data about the third quarter, we believe that risks are skewed slightly to the downside. Moreover, it will be very important to follow closely what happens to domestic demand in coming months to assess if the deceleration is high enough to have enough implications for our growth outlook.



Analyst Certification

We, Gabriel Casillas Olvera, Alejandro Padilla Santana, Delia María Paredes Mier, Juan Carlos Alderete Macal, Manuel Jiménez Zaldívar, Marissa Garza Ostos, Francisco José Flores Serrano, Katia Celina Goya Ostos, Santiago Leal Singer, José Itzamna Espitia Hernández, Alik Daniel García Alvarez, Víctor Hugo Cortes Castro, Hugo Armando Gómez Solís, Miguel Alejandro Calvo Domínguez, Luis Leopoldo López Salinas, Leslie Thalía Orozco Vélez, Gerardo Daniel Valle Trujillo and Juan Barbier Arizmendi, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

Relevant statements.

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in question, and up to 10 calendar days after its distribution date.

Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas.

Last-twelve-month activities of the business areas.

Grupo Financiero Banorte S.A.B. de C.V., through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1 % of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

Guide for investment recommendations.

	Reference
BUY	When the share expected performance is greater than the MEXBOL estimated performance.
HOLD	When the share expected performance is similar to the MEXBOL estimated performance.
SELL	When the share expected performance is lower than the MEXBOL estimated performance.

Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

Determination of Target Prices

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V, since this depends on a large number of various endogenous and exogenous factors that affect the performance of the issuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.



GRUPO FINANCIERO BANORTE S.A.B. de C.V.

Gabriel Casillas Olvera	IRO and Chief Economist	gabriel.casillas@banorte.com	(55) 4433 - 4695
Raquel Vázquez Godinez	Assistant	raquel.vazquez@banorte.com	(55) 1670 - 2967
Lourdes Calvo Fernández	Analyst (Edition)	lourdes.calvo@banorte.com	(55) 1103 - 4000 x 2611
Economic Research and Financial Ma	arket Strategy		
Alejandro Padilla Santana	Executive Director of Economic Research and Financial Markets Strategy	alejandro.padilla@banorte.com	(55) 1103 - 4043
tzel Martínez Rojas	Analyst	itzel.martinez.rojas@banorte.com	(55) 1670 - 2251
Economic Research Iuan Carlos Alderete Macal, CFA	Director of Economic Research	juan.alderete.macal@banorte.com	(55) 1103 - 4046
Francisco José Flores Serrano	Senior Economist, Mexico	francisco.flores.serrano@banorte.com	(55) 1670 - 2957
Katia Celina Goya Ostos	Senior Economist, Global	katia.goya@banorte.com	(55) 1670 - 1821
uis Leopoldo López Salinas	Economist, Global	luis.lopez.salinas@banorte.com	(55) 1103 - 4000 x 2707
Market Strategy Januel Jiménez Zaldívar	Director of Market Strategy	manuel.jimenez@banorte.com	(55) 5268 - 1671
Fixed income and FX Strategy			
Santiago Leal Singer Leslie Thalía Orozco Vélez	Senior Strategist, Fixed Income and FX Strategist, Fixed Income and FX	santiago.leal@banorte.com leslie.orozco.velez@banorte.com	(55) 1670 - 2144 (55) 5268 - 1698
		icale.orozco.veleze banorie.com	(33) 3200 - 1070
Equity Strategy Marissa Garza Ostos	Director of Equity Strategy	marissa.garza@banorte.com	(55) 1670 - 1719
losé Itzamna Espitia Hernández	Senior Strategist, Equity	jose.espitia@banorte.com	(55) 1670 - 2249
Alik Daniel García Alvarez	Senior Strategist, Equity	alik.garcia.alvarez@banorte.com	(55) 1670 – 2250
/íctor Hugo Cortes Castro uan Barbier Arizmendi, CFA	Senior Strategist, Technical	victorh.cortes@banorte.com	(55) 1670 - 1800
	Analyst	juan.barbier@banorte.com	(55) 1670 - 1746
Corporate Debt Hugo Armando Gómez Solís	Senior Analyst, Corporate Debt	hugoa.gomez@banorte.com	(55) 1670 - 2247
Gerardo Daniel Valle Trujillo	Analyst, Corporate Debt	gerardo.valle.trujillo@banorte.com	(55) 1670 - 2248
Economic Studies			
Delia María Paredes Mier	Executive Director of Economic Studies	delia.paredes@banorte.com	(55) 5268 - 1694
Aiguel Alejandro Calvo Domínguez	Senior Analyst, Economic Studies	miguel.calvo@banorte.com	(55) 1670 - 2220
Wholesale Banking			
Armando Rodal Espinosa	Head of Wholesale Banking	armando.rodal@banorte.com	(81) 8319 - 6895
Alejandro Aguilar Ceballos	Head of Asset Management	alejandro.aguilar.ceballos@banorte.com	(55) 5268 - 9996
Alejandro Eric Faesi Puente	Head of Global Markets and Institutional Sales	alejandro.faesi@banorte.com	(55) 5268 - 1640
Alejandro Frigolet Vázquez Vela	Head of Sólida Banorte	alejandro.frigolet.vazquezvela@banorte.com	(55) 5268 - 1656
Arturo Monroy Ballesteros	Head of Investment Banking and Structured Finance	arturo.monroy.ballesteros@banorte.com	(55) 5004 - 1002
Carlos Alberto Arciniega Navarro	Head of Treasury Services	carlos.arciniega@banorte.com	(81) 1103 - 4091
Gerardo Zamora Nanez	Head of Transactional Banking, Leasing and Factoring	gerardo.zamora@banorte.com	(81) 8318 - 5071
lorge de la Vega Grajales	Head of Government Banking	jorge.delavega@banorte.com	(55) 5004 - 5121
uis Pietrini Sheridan	Head of Private Banking	luis.pietrini@banorte.com	(55) 5004 - 1453
izza Velarde Torres	Executive Director of Wholesale Banking	lizza.velarde@banorte.com	(55) 4433 - 4676
Osvaldo Brondo Menchaca	Head of Specialized Banking Services	osvaldo.brondo@banorte.com	(55) 5004 - 1423
Raúl Alejandro Arauzo Romero	Head of Transactional Banking	alejandro.arauzo@banorte.com	(55) 5261 - 4910
René Gerardo Pimentel Ibarrola	Head of Corporate Banking	pimentelr@banorte.com	(55) 5268 - 9004
Ricardo Velázquez Rodríguez	Head of International Banking	rvelazquez@banorte.com	(55) 5004 - 5279