Family remittances – Strong inflows remain in June, but with risks building up for 2H21

- Remittances (Jun): US\$4,440.0 million; Banorte: US\$4,356.2mn; consensus: US\$4,356.2mn; (range: US\$4,200 to US\$4,510mn) previous: US\$4,514.6mn
- Despite being lower at the margin relative to May, the period's seasonality is less positive, so the result was very favorable. Specifically, inflows grew 25.5% y/y. In our view, US economic strength and sizable fiscal stimulus keeps supporting flows
- Growth was driven by the average amount sent, which surged to US\$392.90 (15.5% y/y). Meanwhile, the number of operations moderated to 11.3 million, up 8.7% in part due to a more difficult base effect
- We maintain our view of inflows in full-year 2021 between US\$48.0 to 48.5 billion, although it will be key to watch US labor market dynamics given the expiration of some support measures in coming months

Remittances remained strong in June. The amount stood at US\$4,440.0 million, above consensus at US\$4,356.2 million, which matched our call. The amount was lower at the margin, albeit recalling that May is the seasonally strongest period of the year. In this respect, inflows reached their second highest level in history and grew 25.5% y/y. In our view, this was very favorable as marginal information pointed to a more modest outcome. Specifically, the unemployment rate among Hispanics and Latinos in the US (sa) rose sequentially by 10bps, to 7.4%. In addition, working-age Mexican migrants fell a fourth month in a row, with 484.5 thousand fewer people. Among these, 157.4 thousand jobs were lost -including 'natives', 'non-native citizens', and 'non-citizens' (legal or illegal)-, which is not entirely clear if it is related to a seasonal pattern. These were centered in the first (-150.9 thousand) and third groups (-56.2 thousand), with the second gaining modestly (+49.7 thousand). A relevant factor that we believe helped offset for this is that additional unemployment benefits in most states with Hispanic presence continued. Nevertheless, they ended towards the end of the month (by June 26th) in key states –in terms of their presence– such as Texas, Florida and Georgia, among others.

Growth led by the average amount sent, but also favorable on operations.

The average amount sent stood at US\$392.90, up 15.5% y/y despite a more challenging base effect. This was also significantly above the US\$366.15 seen in May. Although this it is likely to be influenced by seasonal factors, it was quite strong as it was the highest since October 2008. In our view, US economic strength and fiscal stimulus measures —which have boosted income, even for migrants— remain as key drivers. On the other hand, the number of operations stood at 11.3 million, growing 8.7% y/y, moderating due to a base effect, as well as the fact that May sees a steep acceleration due to the celebration of Mother's Day, inducing more migrants to send resources. Apart from government support and overall economic dynamism in the US, migrants keep making extraordinary efforts to send as much as possible, underpinning trends observed at least since the start of the pandemic in 2020.

August 2, 2021

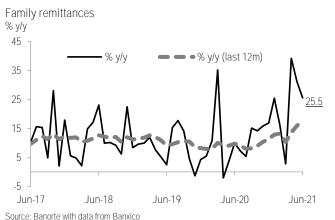
www.banorte.com @analisis_fundam

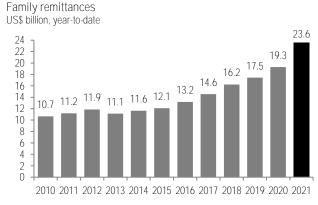
Juan Carlos Alderete, CFA Director of Economic Research juan.alderete.macal@banorte.com

Francisco Flores Senior Economist, Mexico francisco.flores.serrano@banorte.com

Document for distribution among the general public







Source: Banorte with data from Banxico

We maintain our call of remittances between US\$48.0 to 48.5 billion in full-year 2021. Today's report surprising higher again, with year-to-date inflows at US\$23.6 billion, which we see as significant as it translates to 22.4% growth. If we double this amount, total remittances would be slightly above US\$47 billion, close to the lower bound of our 2021 estimate that we maintain between US\$48 to US\$48.5 billion. In our view, coming months will be key to assess whether risks are tilted to the downside or to the upside. Specifically, we will focus on US job market dynamics, particularly in at least two very important factors.

First, and as mentioned above, if the trend in inflows changes as additional unemployment benefits expire. In this sense, 21 out of the 50 states cancelled the disbursement of US\$300 a week for unemployed people in mid- to late-June, with another 4 doing so in July. All states will stop in early September, when they officially end. Hence, labor market dynamics and available resources could slow down as a result. Second, and on the contrary, reports abound about difficulties to find enough workers in services, particularly in sectors such as restaurants and retail, in which migrants have historically had high participation rates. In turn, this has led to increasing wage pressures. If these trends consolidate, the reduction in support from government programs may be at least partially compensated by wage hikes. Therefore, we will be watching carefully at the details of the US employment report for July, to be published on Friday

Another key risk is that higher COVID-19 cases due to the 'delta' variant could result again in lower mobility and even more restrictions in socially-intensive activities. Nevertheless, our base case is that the economic impact will likely be much more limited than before. This would due to several factors, including: (1) Progress already achieved in vaccinations; (2) the population's fatigue about the pandemic, refusing to renew lockdowns; and (3) government's unwillingness for new stringent restrictions, given both its lack of popularity but also their economic costs. Lastly, tensions on migration at the US-Mexico border remain high, which may be an additional headwind. Among the most recent issues, the US administration announced that they will resume the enforcement of expedited deportations, as well as extending for at least one month more (until August 21st) the closure of the border for non-essential activities.



Analyst Certification

We, Gabriel Casillas Olvera, Alejandro Padilla Santana, Delia María Paredes Mier, Juan Carlos Alderete Macal, Manuel Jiménez Zaldívar, Marissa Garza Ostos, Francisco José Flores Serrano, Katia Celina Goya Ostos, Santiago Leal Singer, José Itzamna Espitia Hernández, Alik Daniel García Alvarez, Victor Hugo Cortes Castro, Hugo Armando Gómez Solís, Miguel Alejandro Calvo Domínguez, Luis Leopoldo López Salinas, Leslie Thalía Orozco Vélez, Gerardo Daniel Valle Trujillo and Juan Barbier Arizmendi, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

Relevant statements.

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in question, and up to 10 calendar days after its distribution date.

Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas.

Last-twelve-month activities of the business areas.

Grupo Financiero Banorte S.A.B. de C.V., through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

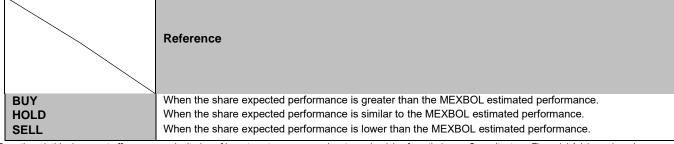
Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1 % of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

Guide for investment recommendations.



Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

Determination of Target Prices

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V, since this depends on a large number of various endogenous and exogenous factors that affect the performance of the issuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.



GRUPO FINANCIERO BANORTE S.A.B. de C.V.

Research and Strategy			
Gabriel Casillas Olvera	IRO and Chief Economist	gabriel.casillas@banorte.com	(55) 4433 - 4695
Raquel Vázquez Godinez	Assistant	raquel.vazquez@banorte.com	(55) 1670 - 2967
Lourdes Calvo Fernández	Analyst (Edition)	lourdes.calvo@banorte.com	(55) 1103 - 4000 x 2611
Economic Research and Financial M	arket Strategy		
Alejandro Padilla Santana	Executive Director of Economic Research and Financial Markets Strategy	alejandro.padilla@banorte.com	(55) 1103 - 4043
Itzel Martínez Rojas	Analyst	itzel.martinez.rojas@banorte.com	(55) 1670 - 2251
Economic Research Juan Carlos Alderete Macal, CFA	Director of Economic Research	juan.alderete.macal@banorte.com	(55) 1103 - 4046
Francisco José Flores Serrano	Senior Economist, Mexico	francisco.flores.serrano@banorte.com	(55) 1670 - 2957
Katia Celina Goya Ostos	Senior Economist, Global	katia.goya@banorte.com	(55) 1670 - 1821
Luis Leopoldo López Salinas	Economist, Global	luis.lopez.salinas@banorte.com	(55) 1103 - 4000 x 2707
Market Strategy Manuel Jiménez Zaldívar	Director of Market Strategy	manuel.jimenez@banorte.com	(55) 5268 - 1671
Fixed income and FX Strategy Santiago Leal Singer	Senior Strategist, Fixed Income and FX	santiago.leal@banorte.com	(55) 1670 - 2144
Leslie Thalía Orozco Vélez	Strategist, Fixed Income and FX	leslie.orozco.velez@banorte.com	(55) 5268 - 1698
Equity Strategy			(00) 0000
Marissa Garza Ostos	Director of Equity Strategy	marissa.garza@banorte.com	(55) 1670 - 1719
José Itzamna Espitia Hernández	Senior Strategist, Equity	jose.espitia@banorte.com	(55) 1670 - 2249
Alik Daniel García Alvarez	Senior Strategist, Equity	alik.garcia.alvarez@banorte.com	(55) 1670 – 2250
Víctor Hugo Cortes Castro Juan Barbier Arizmendi, CFA	Senior Strategist, Technical Analyst	victorh.cortes@banorte.com juan.barbier@banorte.com	(55) 1670 - 1800 (55) 1670 - 1746
	Alialyst	juan.barbier@barbite.com	(33) 1070 - 1740
Corporate Debt Hugo Armando Gómez Solís	Senior Analyst, Corporate Debt	hugoa.gomez@banorte.com	(55) 1670 - 2247
Gerardo Daniel Valle Trujillo	Analyst, Corporate Debt	gerardo.valle.trujillo@banorte.com	(55) 1670 - 2248
Economic Studies			
Delia María Paredes Mier	Executive Director of Economic Studies	delia.paredes@banorte.com	(55) 5268 - 1694
Miguel Alejandro Calvo Domínguez	Senior Analyst, Economic Studies	miguel.calvo@banorte.com	(55) 1670 - 2220
Wholesale Banking			(04) 0040 (005
Armando Rodal Espinosa	Head of Wholesale Banking	armando.rodal@banorte.com	(81) 8319 - 6895
Alejandro Aguilar Ceballos	Head of Asset Management	alejandro.aguilar.ceballos@banorte.com	(55) 5268 - 9996
Alejandro Eric Faesi Puente	Head of Global Markets and Institutional Sales	alejandro.faesi@banorte.com	(55) 5268 - 1640
Alejandro Frigolet Vázquez Vela	Head of Sólida Banorte	alejandro.frigolet.vazquezvela@banorte.com	(55) 5268 - 1656
Arturo Monroy Ballesteros	Head of Investment Banking and Structured Finance	arturo.monroy.ballesteros@banorte.com	(55) 5004 - 1002
Carlos Alberto Arciniega Navarro	Head of Treasury Services	carlos.arciniega@banorte.com	(81) 1103 - 4091
Gerardo Zamora Nanez	Head of Transactional Banking, Leasing and Factoring	gerardo.zamora@banorte.com	(81) 8318 - 5071
Jorge de la Vega Grajales	Head of Government Banking	jorge.delavega@banorte.com	(55) 5004 - 5121
	ů.		
Luis Pietrini Sheridan	Head of Private Banking	luis.pietrini@banorte.com	(55) 5004 - 1453
	_	luis.pietrini@banorte.com lizza.velarde@banorte.com	(55) 5004 - 1453 (55) 4433 - 4676
Lizza Velarde Torres	Head of Private Banking	•	
Lizza Velarde Torres Osvaldo Brondo Menchaca	Head of Private Banking Executive Director of Wholesale Banking	lizza.velarde@banorte.com	(55) 4433 - 4676
Lizza Velarde Torres Osvaldo Brondo Menchaca Raúl Alejandro Arauzo Romero	Head of Private Banking Executive Director of Wholesale Banking Head of Specialized Banking Services	lizza.velarde@banorte.com osvaldo.brondo@banorte.com	(55) 4433 - 4676 (55) 5004 - 1423
Luis Pietrini Sheridan Lizza Velarde Torres Osvaldo Brondo Menchaca Raúl Alejandro Arauzo Romero René Gerardo Pimentel Ibarrola Ricardo Velázquez Rodríguez	Head of Private Banking Executive Director of Wholesale Banking Head of Specialized Banking Services Head of Transactional Banking	lizza.velarde@banorte.com osvaldo.brondo@banorte.com alejandro.arauzo@banorte.com	(55) 4433 - 4676 (55) 5004 - 1423 (55) 5261 - 4910