# 1H-April inflation – Annual rate surpasses 6% on adverse base effects and other factors

- Headline inflation (1H-Apr): 0.06% 2w/2w; Banorte: -0.02%; consensus: -0.08% (range: -0.35% to -0.01%); previous: 0.28%
- Core inflation (1H-Apr): 0.18% 2w/2w; Banorte: 0.16%; consensus: 0.14% (range: 0.09% to 0.21%); previous: 0.20%
- As usual, this period is skewed down due to the first round of subsidies to electricity tariffs, which fell 12.0% (contribution: -25bps). Within the non-core, we also highlight pressures in agricultural goods (1.6%), mainly in fruits and vegetables (3.2%). At the core, goods picked up 0.3%, with services more modest at 0.1%. Within the latter, tourism-related categories partially reversed their Easter holiday increase
- Annual inflation surged to 6.05% from 4.67% on average in March, highest since late 2017. The core was more stable at 4.13% from 4.12% during the same period, albeit also above Banxico's variability range
- Although the hefty increase in annual inflation was mainly because of distortions related to the pandemic, we believe the outlook for prices has become more challenging. As a result, we reiterate our call for Banxico to hike the reference rate by 25bps in their meeting on December 16<sup>th</sup>
- Udibonos' carry benefiting temporally

Inflation at 0.06% 2w/2w, above consensus. In turn, the print was closer to our -0.02%, estimate. The core stood at 0.18% (Banorte: 0.16%). As usual, this period is skewed down due to the first round of subsidies to electricity tariffs, which fell 12.0% (contribution: -25bps). We also highlight the 3.2% increase in fresh fruits and vegetables, contrary to its usual seasonality and in line with our monitoring. More positively, other energy prices stabilized, with LP gas down 0.4% and low-grade gasoline inching higher, at 0.1%. Going to the core, goods stayed relatively high at 0.3%. Among them, we note that corn tortilla prices rose again (0.9%), while other goods picked up 0.6%, highlighting autos. Services slowed to 0.1%. This is mainly due to tourism-related categories that partially reversed the increase driven by the Easter holiday. Nevertheless, pressures persist in dining away from home.

1H-April inflation by components %. bi-weekly incidence

	INEGI	Banorte	Difference
Total	0.06	-0.02	0.08
Core	0.14	0.12	0.01
Goods	0.11	0.11	0.01
Processed foods	0.05	0.06	0.00
Other goods	0.06	0.05	0.01
Services	0.02	0.02	0.01
Housing	0.01	0.02	0.00
Education	0.00	0.00	0.00
Other services	0.01	0.00	0.01
Non-core	-0.07	-0.14	0.07
Agriculture	0.17	0.12	0.05
Fruits & vegetables	0.15	0.10	0.05
Meat & egg	0.02	0.02	0.00
Energy & government tariffs	-0.24	-0.26	0.02
Energy	-0.25	-0.26	0.01
Government tariffs	0.01	0.00	0.00

Source: INEGI, Banorte

Note: Contributions might not add due to the number of decimals allowed in the table.

April 22, 2021

www.banorte.com @analisis\_fundam

Gabriel Casillas

Chief Economist and Head of Research gabriel.casillas@banorte.com

Alejandro Padilla

Executive Director of Economic Research and Financial Market Strategy alejandro.padilla@banorte.com

Juan Carlos Alderete, CFA Director of Economic Research juan.alderete.macal@banorte.com

Francisco Flores Senior Economist, Mexico francisco.flores.serrano@banorte.com

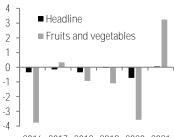
Fixed income and FX Strategy

Manuel Jiménez Director of Market Strategy manuel.jimenez@banorte.com

Santiago Leal Singer Senior Strategist, Fixed-Income and FX santiago.leal@banorte.com

Leslie Orozco Strategist, Fixed Income and FX leslie.orozco.velez@banorte.com

Headline and fresh fruits and vegetables inflation in 1H-April % 2w/2w



2016 2017 2018 2019 2020 2021

Source: INEGI

Document for distribution among the general public



1H-April inflation: Goods and services with the largest contributions % 2w/2w; bi-weekly incidence in basis points

Goods and services with the largest positive contribution	Incidence	% 2w/2w
Tomatoes	7.4	18.8
Avocadoes	3.2	15.7
Dining away from home	2.1	0.5
Serrano chilies	1.9	25.1
Corn tortillas	1.7	0.9
Goods and services with the largest negative contribution		
Electricity	-24.6	-12.0
Potatoes	-3.4	-8.9
Tourism services	-2.3	-7.2
LP gas	-0.9	-0.4
Airfares	-0.8	-4.2

Source: INEGI

Highest annual inflation since late 2017. This metric surged to 6.05% from 4.67% on average in March. In bi-weekly terms, this is its highest since the second half of December 2017, in the aftermath of the liberalization of gasoline prices at the beginning of said year. Nevertheless, the actual increase is somewhat different from that occasion. Currently, it has a lot to do with a very difficult base effect, with annual inflation in the same period last year plunging to 2.08% given the impact from the start of the pandemic. The latter was particularly important for the non-core, which fell to -1.93% from 2.19% in March, as energy prices dipped. This base effect will keep distorting annual rates for a while, a situation already anticipated by the central bank. Nonetheless, and more relevant in our view, we also warn about other factors that are pushing inflation higher. Among them, we stress some impact at the core level from: (1) Global supply restrictions, which may be increasing input costs; (2) passthrough effects from accumulated pressures in energy prices so far this year; and (3) potential price adjustments due to minimum wage hikes and exchange rate weakness, albeit with a better performance in the latter after some pressures were seen early in the previous month. Given this backdrop, we recently revised higher our year-end inflation forecast to 4.7%, above consensus expectations which are close to 4.2%. As a result, we believe that a more difficult inflation environment than projected, among other factors, will result in a 25bps reference rate hike by Banxico in their December 16<sup>th</sup> meeting, ending this year at 4.25%.

# From our fixed income and FX strategy team

**Udibonos' carry benefiting temporally.** The strong upward surprise will support Mexican linkers' carry, adding to the likely stronger appetite for these securities amid recent CPI prints. Moreover, local nominal yield curves will probably extend their recent upward correction, resulting in inflation breakevens widening further after rising 34bps, on average, for 3- and 5-year tenors in the last two weeks. Particularly, these are currently trading at levels of 3.90% and 3.98%, respectively. Amid this situation we prefer to wait for better entry points for tactical long positions in Mbonos. Meanwhile, market's pricing on Banxico for the 4Q21 has elevated to +39bps from +32bps the previous week.



## **Analyst Certification**

We, Gabriel Casillas Olvera, Alejandro Padilla Santana, Delia María Paredes Mier, Juan Carlos Alderete Macal, Manuel Jiménez Zaldívar, Marissa Garza Ostos, Francisco José Flores Serrano, Katia Celina Goya Ostos, Santiago Leal Singer, José Itzamna Espitia Hernández, Valentín III Mendoza Balderas, Víctor Hugo Cortes Castro, Hugo Armando Gómez Solís, Miguel Alejandro Calvo Domínguez, Luis Leopoldo López Salinas, Leslie Thalía Orozco Vélez, Gerardo Daniel Valle Trujillo, Eridani Ruibal Ortega and Juan Barbier Arizmendi, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

#### Relevant statements.

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in question, and up to 10 calendar days after its distribution date.

#### Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas.

#### Last-twelve-month activities of the business areas.

**Grupo Financiero Banorte S.A.B. de C.V.,** through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

#### Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

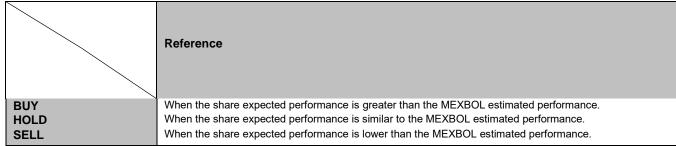
## Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1 % of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

### Guide for investment recommendations.



Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

Determination of Target Prices

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V, since this depends on a large number of various endogenous and exogenous factors that affect the performance of the issuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date, but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.



# GRUPO FINANCIERO BANORTE S.A.B. de C.V.

Research and Strategy			
Gabriel Casillas Olvera	IRO and Chief Economist	gabriel.casillas@banorte.com	(55) 4433 - 4695
Raquel Vázquez Godinez	Assistant	raquel.vazquez@banorte.com	(55) 1670 - 2967
Lourdes Calvo Fernández	Analyst (Edition)	lourdes.calvo@banorte.com	(55) 1103 - 4000 x 2611
Economic Research and Financial Ma			
Alejandro Padilla Santana	Executive Director of Economic Research and Financial Markets Strategy	alejandro.padilla@banorte.com	(55) 1103 - 4043
Itzel Martínez Rojas	Analyst	itzel.martinez.rojas@banorte.com	(55) 1670 - 2251
Economic Research Juan Carlos Alderete Macal, CFA	Director of Economic Research	juan.alderete.macal@banorte.com	(55) 1103 - 4046
Francisco José Flores Serrano	Senior Economist, Mexico	francisco.flores.serrano@banorte.com	(55) 1670 - 2957
Katia Celina Goya Ostos	Senior Economist, Global	katia.goya@banorte.com	(55) 1670 - 1821
Luis Leopoldo López Salinas	Economist, Global	luis.lopez.salinas@banorte.com	(55) 1103 - 4000 x 2707
Market Strategy Manuel Jiménez Zaldívar	Director of Market Strategy	manuel.jimenez@banorte.com	(55) 5268 - 1671
Fixed income and FX Strategy	Shooter of market officegy	manaer, jimenez e banerte com	(00) 0200 1071
Santiago Leal Singer	Senior Strategist, Fixed Income and FX	santiago.leal@banorte.com	(55) 1670 - 2144
Leslie Thalía Orozco Vélez	Strategist, Fixed Income and FX	leslie.orozco.velez@banorte.com	(55) 5268 - 1698
Equity Strategy			
Marissa Garza Ostos	Director of Equity Strategy	marissa.garza@banorte.com	(55) 1670 - 1719
José Itzamna Espitia Hernández Valentín III Mendoza Balderas	Senior Strategist, Equity Senior Strategist, Equity	jose.espitia@banorte.com valentin.mendoza@banorte.com	(55) 1670 - 2249 (55) 1670 - 2250
/ictor Hugo Cortes Castro	Senior Strategist, Equity Senior Strategist, Technical	victorh.cortes@banorte.com	(55) 1670 - 2250
Eridani Ruibal Ortega	Analyst	eridani.ruibal.ortega@banorte.com	(55) 1103 - 4000 x 275
Juan Barbier Arizmendi, CFA	Analyst	juan.barbier@banorte.com	(55) 1670 - 1746
Corporate Debt			(55) 1 (70, 00 (7
Hugo Armando Gómez Solís Gerardo Daniel Valle Trujillo	Senior Analyst, Corporate Debt Analyst, Corporate Debt	hugoa.gomez@banorte.com gerardo.valle.trujillo@banorte.com	(55) 1670 - 2247 (55) 1670 - 2248
Economic Studies		9	(60) 10101
			/FF) FO ( 0 . 4 ( 0 4
Delia María Paredes Mier	Executive Director of Economic Studies	delia.paredes@banorte.com	(55) 5268 - 1694
Delia María Paredes Mier	Executive Director of Economic Studies Senior Analyst, Economic Studies	delia.paredes@banorte.com miguel.calvo@banorte.com	(55) 5268 - 1694 (55) 1670 - 2220
Delia María Paredes Mier Miguel Alejandro Calvo Domínguez			
Delia María Paredes Mier Miguel Alejandro Calvo Domínguez Wholesale Banking			
Delia María Paredes Mier Miguel Alejandro Calvo Domínguez Wholesale Banking Armando Rodal Espinosa	Senior Analyst, Economic Studies	miguel.calvo@banorte.com	(55) 1670 - 2220
Delia María Paredes Mier Miguel Alejandro Calvo Domínguez Wholesale Banking Armando Rodal Espinosa Alejandro Aguilar Ceballos	Senior Analyst, Economic Studies  Head of Wholesale Banking	miguel.calvo@banorte.com armando.rodal@banorte.com	(55) 1670 - 2220 (81) 8319 - 6895
Delia María Paredes Mier  Miguel Alejandro Calvo Domínguez  Wholesale Banking  Armando Rodal Espinosa  Alejandro Aguilar Ceballos  Alejandro Eric Faesi Puente	Senior Analyst, Economic Studies  Head of Wholesale Banking  Head of Asset Management	miguel.calvo@banorte.com armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com	(55) 1670 - 2220 (81) 8319 - 6895 (55) 5268 - 9996
Delia María Paredes Mier  Miguel Alejandro Calvo Domínguez  Wholesale Banking  Armando Rodal Espinosa  Alejandro Aguilar Ceballos  Alejandro Eric Faesi Puente  Alejandro Frigolet Vázquez Vela	Senior Analyst, Economic Studies  Head of Wholesale Banking  Head of Asset Management  Head of Global Markets and Institutional Sales	miguel.calvo@banorte.com  armando.rodal@banorte.com  alejandro.aguilar.ceballos@banorte.com  alejandro.faesi@banorte.com	(55) 1670 - 2220 (81) 8319 - 6895 (55) 5268 - 9996 (55) 5268 - 1640
Delia María Paredes Mier  Miguel Alejandro Calvo Domínguez  Wholesale Banking  Armando Rodal Espinosa  Alejandro Aguilar Ceballos  Alejandro Eric Faesi Puente  Alejandro Frigolet Vázquez Vela  Arturo Monroy Ballesteros	Senior Analyst, Economic Studies  Head of Wholesale Banking  Head of Asset Management  Head of Global Markets and Institutional Sales  Head of Sólida Banorte	armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com	(55) 1670 - 2220 (81) 8319 - 6895 (55) 5268 - 9996 (55) 5268 - 1640 (55) 5268 - 1656
Delia María Paredes Mier Miguel Alejandro Calvo Domínguez Wholesale Banking Armando Rodal Espinosa Alejandro Aguilar Ceballos Alejandro Eric Faesi Puente Alejandro Frigolet Vázquez Vela Arturo Monroy Ballesteros Carlos Alberto Arciniega Navarro	Senior Analyst, Economic Studies  Head of Wholesale Banking  Head of Asset Management  Head of Global Markets and Institutional Sales  Head of Sólida Banorte  Head of Investment Banking and Structured Finance	miguel.calvo@banorte.com  armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com	(55) 1670 - 2220 (81) 8319 - 6895 (55) 5268 - 9996 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 1002
Delia María Paredes Mier  Wiguel Alejandro Calvo Domínguez  Wholesale Banking  Armando Rodal Espinosa  Alejandro Aguilar Ceballos  Alejandro Eric Faesi Puente  Alejandro Frigolet Vázquez Vela  Arturo Monroy Ballesteros  Carlos Alberto Arciniega Navarro  Gerardo Zamora Nanez	Senior Analyst, Economic Studies  Head of Wholesale Banking  Head of Asset Management  Head of Global Markets and Institutional Sales  Head of Sólida Banorte  Head of Investment Banking and Structured Finance  Head of Treasury Services	miguel.calvo@banorte.com  armando.rodal@banorte.com  alejandro.aguilar.ceballos@banorte.com  alejandro.faesi@banorte.com  alejandro.frigolet.vazquezvela@banorte.com  arturo.monroy.ballesteros@banorte.com  carlos.arciniega@banorte.com	(55) 1670 - 2220 (81) 8319 - 6895 (55) 5268 - 9996 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 1002 (81) 1103 - 4091
Delia María Paredes Mier Miguel Alejandro Calvo Domínguez Wholesale Banking Armando Rodal Espinosa Alejandro Aguilar Ceballos Alejandro Eric Faesi Puente Alejandro Frigolet Vázquez Vela Arturo Monroy Ballesteros Carlos Alberto Arciniega Navarro Gerardo Zamora Nanez Jorge de la Vega Grajales	Senior Analyst, Economic Studies  Head of Wholesale Banking  Head of Asset Management  Head of Global Markets and Institutional Sales  Head of Sólida Banorte  Head of Investment Banking and Structured Finance  Head of Treasury Services  Head of Transactional Banking, Leasing and Factoring	miguel.calvo@banorte.com  armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com gerardo.zamora@banorte.com	(55) 1670 - 2220 (81) 8319 - 6895 (55) 5268 - 9996 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 1002 (81) 1103 - 4091 (81) 8318 - 5071
Delia María Paredes Mier  Miguel Alejandro Calvo Domínguez  Wholesale Banking  Armando Rodal Espinosa  Alejandro Aguilar Ceballos  Alejandro Eric Faesi Puente  Alejandro Frigolet Vázquez Vela  Arturo Monroy Ballesteros  Carlos Alberto Arciniega Navarro  Gerardo Zamora Nanez  Jorge de la Vega Grajales  Luis Pietrini Sheridan	Senior Analyst, Economic Studies  Head of Wholesale Banking  Head of Asset Management  Head of Global Markets and Institutional Sales  Head of Sólida Banorte  Head of Investment Banking and Structured Finance  Head of Treasury Services  Head of Transactional Banking, Leasing and Factoring  Head of Government Banking	armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com gerardo.zamora@banorte.com jorge.delavega@banorte.com	(81) 8319 - 6895 (55) 5268 - 9996 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 1002 (81) 1103 - 4091 (81) 8318 - 5071 (55) 5004 - 5121
	Senior Analyst, Economic Studies  Head of Wholesale Banking  Head of Asset Management  Head of Global Markets and Institutional Sales  Head of Sólida Banorte  Head of Investment Banking and Structured Finance  Head of Treasury Services  Head of Transactional Banking, Leasing and Factoring  Head of Government Banking  Head of Private Banking	armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com gerardo.zamora@banorte.com jorge.delavega@banorte.com luis.pietrini@banorte.com	(55) 1670 - 2220 (81) 8319 - 6895 (55) 5268 - 9996 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 1002 (81) 1103 - 4091 (81) 8318 - 5071 (55) 5004 - 5121 (55) 5004 - 1453
Delia María Paredes Mier  Miguel Alejandro Calvo Domínguez  Wholesale Banking  Armando Rodal Espinosa  Alejandro Aguilar Ceballos  Alejandro Eric Faesi Puente  Alejandro Frigolet Vázquez Vela  Arturo Monroy Ballesteros  Carlos Alberto Arciniega Navarro  Gerardo Zamora Nanez  Jorge de la Vega Grajales  Luis Pietrini Sheridan  Lizza Velarde Torres	Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Treasury Services Head of Transactional Banking, Leasing and Factoring Head of Government Banking Head of Private Banking Executive Director of Wholesale Banking	armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com gerardo.zamora@banorte.com jorge.delavega@banorte.com luis.pietrini@banorte.com	(81) 8319 - 6895 (55) 5268 - 9996 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 1002 (81) 1103 - 4091 (81) 8318 - 5071 (55) 5004 - 5121 (55) 5004 - 1453 (55) 4433 - 4676
Delia María Paredes Mier Miguel Alejandro Calvo Domínguez Wholesale Banking Armando Rodal Espinosa Alejandro Aguilar Ceballos Alejandro Eric Faesi Puente Alejandro Frigolet Vázquez Vela Arturo Monroy Ballesteros Carlos Alberto Arciniega Navarro Gerardo Zamora Nanez Jorge de la Vega Grajales Luis Pietrini Sheridan Lizza Velarde Torres Osvaldo Brondo Menchaca Raúl Alejandro Arauzo Romero	Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Treasury Services Head of Transactional Banking, Leasing and Factoring Head of Government Banking Head of Private Banking Executive Director of Wholesale Banking Head of Specialized Banking Services	armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com gerardo.zamora@banorte.com jorge.delavega@banorte.com luis.pietrini@banorte.com lizza.velarde@banorte.com osvaldo.brondo@banorte.com	(81) 8319 - 6895 (55) 5268 - 9996 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 1002 (81) 1103 - 4091 (81) 8318 - 5071 (55) 5004 - 5121 (55) 5004 - 1453 (55) 4433 - 4676 (55) 5004 - 1423
Delia María Paredes Mier  Miguel Alejandro Calvo Domínguez  Wholesale Banking  Armando Rodal Espinosa  Alejandro Aguilar Ceballos  Alejandro Eric Faesi Puente  Alejandro Frigolet Vázquez Vela  Arturo Monroy Ballesteros  Carlos Alberto Arciniega Navarro  Gerardo Zamora Nanez  Jorge de la Vega Grajales  Luis Pietrini Sheridan  Lizza Velarde Torres  Dsvaldo Brondo Menchaca	Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Treasury Services Head of Transactional Banking, Leasing and Factoring Head of Government Banking Head of Private Banking Executive Director of Wholesale Banking Head of Specialized Banking Services Head of Transactional Banking	armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com gerardo.zamora@banorte.com jorge.delavega@banorte.com luis.pietrini@banorte.com lizza.velarde@banorte.com osvaldo.brondo@banorte.com alejandro.arauzo@banorte.com	(81) 8319 - 6895 (55) 5268 - 9996 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 1002 (81) 1103 - 4091 (81) 8318 - 5071 (55) 5004 - 5121 (55) 5004 - 1453 (55) 4433 - 4676 (55) 5004 - 1423 (55) 5261 - 4910