Corporate Bond Market Review Liquidity keeps spreads low

- In September, six issuances were placed in the debt capital markets for MXN 15.6 billion (+8.9% y/y), with activity centered in the last days of the month
- We would highlight that all placed bonds were unsecured and had a local scale 'AAA' credit rating, that on top of the low supply, pressed the exit spreads downwards
- Meanwhile, in the short-term market MXN 16.1 billion were placed, an 18.0% increase than in the same month in 2020; the amount outstanding stood at MXN 44.9 billion (-14.4% y/y)
- In the bank issued bond market, MXN 10.0 billion were placed through four bonds from Banobras; in 2021 a larger presence from development banks has been observed with 95.8% of the issued amount

Long-term corporate bond market. In September, the low placement activity observed since July, remained for the most part, with all auctions centered in the second to last week of the month. However, the month's issued amount compared positively vs. the sale month of 2020 (8.9% y/y). The auctions' results showed that exit spreads remained below the expected levels, which we attribute to two factors: (i) the excess liquidity by corporate debt investors after two months with very few initial offerings; and (ii) the auctioned bonds features, where all of them were unsecured, rated 'AAA' in a local scale and with a form of credit protection (guarantee by government or holding company, rating above the sovereign), that made the securities attractive to institutional investors. In October we foresee an increase in placement activity for a larger amount (up to MXN 25.7 billion), and with more diversification by structure and credit rating.

October 6, 2021

www.banorte.com @analisis_fundam

Manuel Jiménez Director of Market Strategy manuel.jimenez@banorte.com

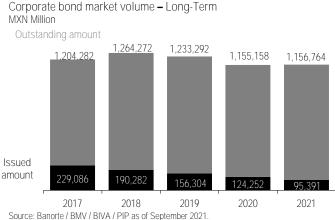
Hugo Gómez Senior Analyst, Corporate Debt hugoa.gomez@banorte.com

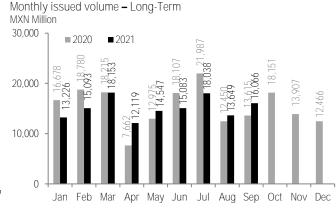
Gerardo Valle Analyst, Corporate Debt gerardo.valle.trujillo@banorte.com

Contents

Long-Term Corporate Bond Market	2
Short-Term Corporate Bond Market	8
Banking Bond Market (VT 94 and CD)	12
Attachments	15

Document for distribution among public

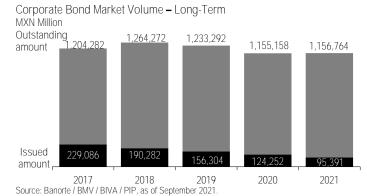






Corporate Bond Market - Long Term

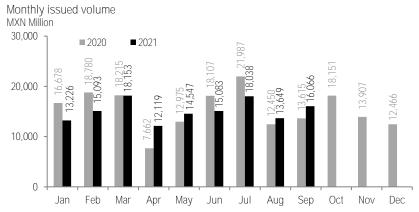
Market Evolution. As of September 2021, the corporate mid- and long-term corporate bond market added up to MXN 1.16 trillion, considering securities such as Corporate Bonds (CB's) and Ordinary Debt Participation Certificates issued by corporates, states, municipalities, infrastructure programs and state-owned.



	2017	2018	2019	2020	2021*
Securities Certifica	tes				
Issued	229,086	190,282	156,304	124,752	95,391
Outstanding	1,198,245	1,258,236	1,227,255	1,155,158	1,156,754
CPO's**					
Outstanding	6,037	6,037	6,037	0	0
Total Issued	229,086	190,282	156,304	124,752	95,391
YoY Growth*	127.9%	-16.9%	-17.9%	-20.2%	-23.2%
Total Outstanding	1,204,282	1,264,272	1,233,292	1,155,158	1,156,754
YoY Growth*	8.6%	5.0%	-2.5%	-6.3%	0.1%

Source: Banorte / BMV / PIP, as of September 2021. *September 2021 YTD vs 2020

September issuances. Throughout the month, six placements were carried out in the long-term market for MXN 15.6 billion, which was 8.9% higher than that observed in the same month of 2020.



Source: Banorte / BMV / BIVA / PIP as of September 2021

Monthly Issuances MXN Million

Issue	Amount	Str.	Settlement Date	Maturity Date	Ref. Rate Spread %	Rating S&P/ Moody's / Fitch/ HR / Verum	Issuer
CETELEM 21-3	984	No	24-Sep-21	20-Sep-24	TIIE28 + 0.18%	mxAAA//AAA(mex)/	Cetelem
CETELEM 21-4	1,016	No	24-Sep-21	18-Sep-26	FIXED: 7.50%	mxAAA//AAA(mex)/	Cetelem
KOF 21L	6,965	No	23-Sep-21	14-Sep-28	FIXED: 7.36%	/Aaa.mx//HR AAA	Coca-Cola FEMSA
KOF 21-2L	2,435	No	23-Sep-21	17-Sep-26	TIIE28 + 0.05%	/Aaa.mx//HR AAA	Coca-Cola FEMSA
VWLEASE 21-2	2,000	No	24-Sep-21	15-Nov-24	TIIE28 + 0.37%	mxAAA/Aaa.mx//	VW Leasing
FNCOT 21-2G	2,177	No	27-Sep-21	23-Sep-24	TIIE28 + 0.08%	//AAA(mex)/HR AAA	Instituto Fonacot
Total	15,577						

Source: Banorte / BMV / BIVA with information on Prospects, CNBV applications, Public Offer Notices and "Selling Memos". na: Not available or preliminary data. The information set forth herein may differ materially from the final or current information. * Reopening



Reference Rate Breakdown. Throughout the year, a preference has been observed for issuances referenced to 28-day TIIE with 60.3% of the total amount. With our expectation of two additional 25bps hikes by Banxico for the rest of 2021, we expect investors to keep the preference with floating rate bonds.

Regarding the **Federal Reserve**, in its monetary policy decision, as expected, the Fed kept unchanged the Fed Funds range at 0.00%-0.25% with a hawkish tone. Our Economic Research team still expects the first Fed Funds increase in 2023, without discarding that it could move ahead to late 2022.

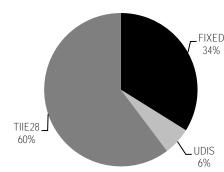
Meanwhile, in a majority decision (4-1), **Banxico's** Board decided to hike the reference rate by 25bps to 4.75%, in line with market expectations. The statement had a more hawkish tone given the tally of the Board's voting -with Gerardo Esquivel as the only dissenter- and changes to inflation outlook, including the convergence to target and about expectations. Our Economic Research team still expects two additional 25bps hikes for the rest of 2021, taking the reference rate to 5.25%. For 2022 they see two more hikes of the same magnitude at the start of the year and one more at the end, closing at 6.00%.

Securities Certificates - Reference Rate MXN Million, %

Ref. Rate	2021 Issuances	%
FIXED	32,313	33.9%
UDIS	5,582	5.9%
Total floating rate	57,496	60.3%
TIIE28	57,496	60.3%
TIIE91	0	0.0%
CETE 182	0	0.0%
LIBOR	0	0.0%
MIX	0	0.0%
Total	95,391	100%

Source: Banorte / BMV / BIVA / PIP, as of September 2021.

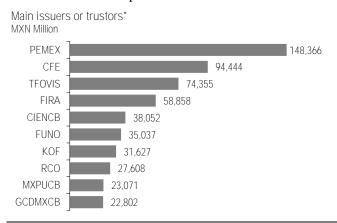
Reference Rate Breakdown, 2021



Due to rounding, totals may not correspond to the sum of all figures shown.



Main Issuers. Ten issuers represented 47.9% of the market, of which state-owned companies PEMEX & CFE hold 21.0% of the total volume outstanding of long-term private debt, ranking first and second in the total market, respectively. It is worth noting that of the ten main issuers, only Pemex ('A2.mx' by Moody's) is not rated 'AAA' or equivalent.

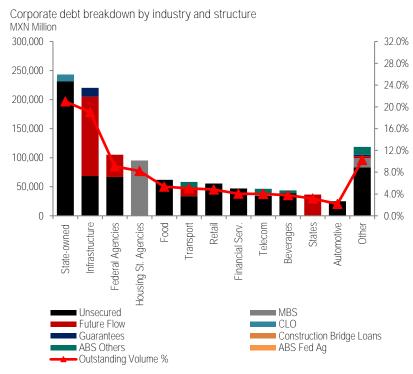


Issuer Cre	edit Rating*									
	PEMEX	CFE	TFOVIS	FIRA	CIENCB	FUNO	KOF	RCO	MXPUCB	GCDMXCB
S&P	mx AAA	mx AAA	mx AAA	mx AAA	nd	nd	mx AAA	nd	nd	mx AAA
Moody's	A3.mx	Aaa.mx	nd	nd	nd	nd	Aaa.mx	nd	nd	Aaa.mx
Fitch	nd	AAA (mex)	nd	AAA (mex)	nd	AAA (mex)	AAA (mex)	nd	nd	AAA (mex)
HR	HR AAA	nd	nd	HR AAA	nd	HR AAA	HR AAA	nd	nd	nd

Source: Banorte / BMV / BIVA / Rating agencies as of September 2021. nd: not available. * The outstanding amount of the "issuer" includes structured issues whose trustor is equal to the issuer; however, the ratings are from the issuer (unsecured).

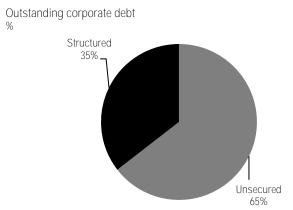
Leading Industry Groups. As of September 2021, six sectors (State-owned companies, Infrastructure, Federal Agencies, Housing support, Food and Retail) make up 67.7% of the total outstanding volume of the long-term corporate bond market. As we already mentioned, the State-owned companies, Pemex and CFE, account for the 21.0% of the total market. The remaining 32.3% is spread in 18 sectors.



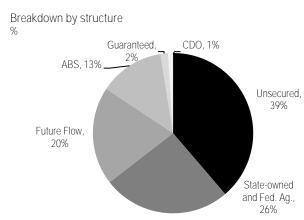


Source: Banorte / BMV / BIVA / PIP as of September 2021.

Breakdown by type of risk (Structure). As of September 2021, the market accounts for 239 structured issuances, which represent 35.5% (MXN 410.6 billion) of the total outstanding volume, below the 37.2% (MXN 432.4 billion) registered during the same period of 2020. Two types of structure make up 33.0% of the total outstanding volume of the market: (1) Asset Backed Securities with 13.1%; and (2) Future Flows with 19.8%. Meanwhile, there are 249 unsecured notes (64.5% of the outstanding volume) with seven sectors accounting for 49.3% of total long-term outstanding debt (State-owned companies 20.0%, Infrastructure 5.9%, Federal Agencies 5.8%, Food 5.3%, Retail 4.8%, Beverages 4.1%, and Telecom 3.4%).



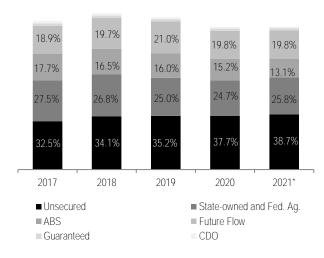
Source: Banorte / BMV / BIVA / PIP, as of September 2021.



Source: Banorte / BMV / BIVA / PIP, as of September 2021



Outstanding volume by structure MXN Million; %



Source: Banorte / BMV / BIVA / PIP, as of September 2021*.

Issued volume

IVIXIV IVIIIIUII			
	2019	2020	2021
Corporate			_
Issued	84,361	68,356	64,913
Outstanding	433,888	435,197	447,978
State-Owned Entities	/ Fed. Agencies		
Issued	19,100	32,443	23,677
Outstanding	308,397	285,088	298,190
ABS			_
Issued	25,678	23,450	6,800
Outstanding	197,434	175,604	152,034
Future Flow			
Issued	27,164	0	0
Outstanding	258,848	228,169	229,292
Total / Partially Guara	anteed		
Issued	0	502	0
Outstanding	19,321	17,195	17,662
CLO			
Issued	0	0	0
Outstanding	15,404	13,905	11,598
Total			
Issued	156,304	124,752	95,391
Outstanding	1,233,292	1,155,158	1,156,754

Source: Banorte / BMV / PIP, as of September 2021*

Corporate Debt Maturities. During September, six long-term notes matured for an amount of MXN 11.0 billion; standing out that only one was an early amortization.

Month's Maturities

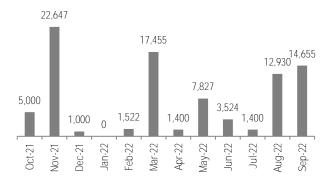
Issue	Amount (MXN Million)	Term (years)	Maturity	Coupon	Amort.	Credit Rating
91PCARFM17	750	4.0	02-Sep-21	TIIE28 + 0.46%	Partial	mxAAA//AAA(mex)/
91DAIMLER18-4	1,083	3.0	20-Sep-21	FIXED: 8.96%	Bullet	mxAAA//AAA(mex)/
95PEMEX11U	4,514	10.1	20-Sep-21	UDIS: 3.55%	Bullet	mx AAA/A3.mx//
91CETELEM18-2	1,500	3.0	24-Sep-21	TIIE28 + 0.35%	Bullet	mxAAA//AAA(mex)/
91VWLEASE18-2	2,500	3.0	24-Sep-21	TIIE28 + 0.57%	Bullet	mxAAA/Aaa.mx//
95TFOVICB12-3U*	686	30.3	27-Sep-21	UDIS: 3.85%	Partial	mxAAA//AAA(mex)/HR AAA
Total	11,032					

Source: Banorte with information on Prospects. * Early Amortization.

In the next 12 months 7.7% (MXN 89.4 billion) of the total outstanding volume will mature. The most relevant issuances by amount are: PEMEX 11-3 for MXN 20.0 billion, ELEKTRA 19 and MFRISCO 18 for MXN 5.0 billion each, AZTECA 17 for MXN 4.0 billion, and FEFA 19-2 for MXN 3.1 billion. In addition, 8.6% (MXN 99.8 billion) of the outstanding volume will mature in 2022.

BANDRTE

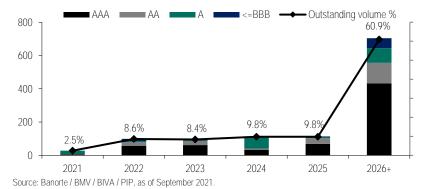
Maturities - Next 12 months MXN Million



Source: Banorte / BMV / BIVA / PIP, as of September 2021.

	Maturities
Oct. 21	AC11-2 (\$2000; AAA); CIE17-2 (\$500; A); FEFA18V (\$2500; AAA)
Nov. 21	TOYOTA17-4 (\$646.7; AAA); PEMEX11-3 (\$20000; A-); INCARSO17 (\$2000; AA+)
Dec. 21	GCDMXCB16V (\$1000; AAA)
Jan. 22	nd
Feb. 22	DAIMLER19D (\$922.4; AAA); ARREACT19 (\$600; AA-)
Mar. 22	MONTPIO17 (\$500; AA+); ELEKTRA19 (\$5000; AA+); FEFA20 (\$1500; AAA); DAIMLER19 (\$1500; AAA); DAIMLER20 (\$1000; AAA); TOYOTA17 (\$333.3; AAA); LIVEPOL12-2 (\$1900; AAA); CETELEM19 (\$1400; AAA); ITTO17 (\$150; BBB-); GICSA19 (\$2671.7; B); GAP17 (\$1500; AAA)
Apr. 22	FEFA20-3 (\$1400; AAA)
May. 22	ACTINVR17-2 (\$350; A+); VWLEASE18 (\$2000; AAA); ADAMFIN07 (\$1400; BBB); FEFA19-2 (\$3076.5; AAA); GMFIN19-2 (\$1000; AA+)
Jun. 22	FEFA17-5 (\$2024; AAA); KOF17-2 (\$1500; AAA)
Jul. 22	FSHOP17 (\$1400; A+)
Aug. 22	BACHOCO17 (\$1500; AAA); MFRISCO18 (\$5000; BBB+); DAIMLER19-3 (\$1500; AAA); GEOCB11 (\$45.8; nd); GEOCB11-2 (\$73.3; nd); GEOCB12 (\$60.5; nd); LIVEPOL17-2 (\$1500; AAA); FNCOT19 (\$2000; AAA); TOYOTA17-3 (\$1250; AAA)
Sep. 22	GBM19 (\$1650; AA-); ACBE17-2 (\$1000; AAA); CETELEM19-3 (\$1300; AAA); CETELEM19-4 (\$1700; AAA); AZTECA17 (\$4000; C); GMXT17-2 (\$1475; AAA); INVEX19 (\$1000; A-); UNFINCB17-3 (\$1093.1; AA+); UNFINCB17-4 (\$437.2; AA+); ALSEA17 (\$1000; A-)

Maturity profile MXN million





In the Oven – Long-term Corporate Debt

Note: The information below is not intended as a recommendation to buy or sell bonds. All data shown is public (BMV and BIVA) and is subject to change without notice.

According to preliminary programs registered in the BMV (Mexican Stock Exchange) and in BIVA (Institutional Stock Exchange), the following issuances are pending:

Unsecured Issuances

Issue	Called Amount	Auction Date	Maturity Date	Ref. Rate	Amort.	Sector	Credit Rating S&P/Moody's /Fitch/HR/Ver	Book Runner	Issuer
TOYOTA 21	2.000	07-Oct-21	07-Oct-24	TIIE 28	Bullet	Automotive	mxAAA////	BBVA - Citibanamex	Toyota FSM
TOYOTA 21-2	2,000	07-Oct-21	06-Apr-26	Fixed	Bullet	Automotive	mxAAA////	BBVA - Citibanamex	Toyota FSM
GAP 21V	2 500	13-Oct-21	nd-Oct-26	TIIE 28	Bullet	Airports	mxAAA/Aaa.mx//	BBVA - Sant - Scotia	GAP
GAP 21-2*	2,500	13-Oct-21	28-Apr-28	Fixed	Bullet	Airports	mxAAA/Aaa.mx//	BBVA - Sant - Scotia	GAP
ARA 21X	1,500	13-oct-21	nd-oct-24	TIIE 28	Bullet	Housing	//AA-(mex)/HR AA+/	GBM - Actinver	Consorcio ARA
ARA 21-2X		13-oct-21	nd-oct-28	Fija	Bullet	Housing	//AA-(mex)/HR AA+/	GBM - Actinver	Consorcio ARA
FUNO 21X	5,000	19-oct-21	nd-oct-28	Fija	Bullet	Infrastructure	////	Actinver - HSBC - Sant - Scotia	Fibra Uno
FUNO 21-2X		19-oct-21	nd-oct-25	TIIE 28	Bullet	Infrastructure	////	Actinver - HSBC - Sant - Scotia	Fibra Uno
Total	\$11,000								

Source: Banorte / BMV / BIVA with information on Prospects, CNBV applications, Public Offer Notices and "Selling Memos". nd: Not available or preliminary data. The information set forth herein may differ materially from the final or current information. * Tap Issue.

Structured Issuances

IVIXIA IVIIIIOH										
Issue	Called Amount	Auction Date	Maturity Date	Ref. Rate	Amort.	Sector	Str.	Credit Rating S&P/Moody's /Fitch/HR/Verum	Book Runner	Issuer
LEAFUCB 21	250	06-Oct-21	nd-Oct-26	TIIE 28	Partial	Fin. Serv.	ABS	mxAA///HR AAA/	Punto - Intercam	Lease For You
FHIPOCB 21-2	3,000	07-Oct-21	nd-Sep-51	Fija	Partial	Housing	MBS	mxAAA/Aaa.mx//HRAAA	Banorte - BBVA - HSBC	Fhipo
VOLARCB 21L	1,500	11-Oct-21	nd-Oct-26	TIIE 28	Partial	Airlines	ABS	///HR AA/AA+/M	BBVA - HSBC	Volaris
TFOVICB 21U	10,000	12-Oct-21	nd-nd-51	Udis	Partial	Housing	MBS	//AAA(mex)/HR AAA/	Banorte - BBVA - HSBC	FOVISSSTE
ENCAPCB 21	2.000	10-Nov-21	nd-may-27	TIIE 28	Partial	Fin. Serv.	ABS	//AAA((mex)/HR AAA/	Bante - Citi - Sant - Scotia	Engen Capital
ENCAPCB 21-2	2,000	10-Nov-21	nd-may-27	Fija	Partial	Fin. Serv.	ABS	//AAA((mex)/HR AAA/	Bante - Citi - Sant - Scotia	Engen Capital
Total	\$16,750		_	-						

Source: Banorte / BMV / BIVA with information on Prospects, CNBV applications, Public Offer Notices and "Selling Memos". nd: Not available or preliminary data. The information set forth herein may differ materially from the final or current information. * Reopening.

Bank Issuances MXN Million

Issue	Called Amount	Auction Date	Maturity Date	Ref. Rate	Amort.	Credit Rating S&P/Moody's /Fitch/HR/Verum	Book Runner	Issuer
SHF 21-3	4.000	06-Oct-21	24-Jan-25	TIIE 28	Bullet	//AAA(mex)/HR AAA	Banorte - Invex - Santander	Sociedad Hipotecaria Federal
SHF 21-4	4,000	06-Oct-21	02-Oct-26	TIIE 28	Bullet	//AAA(mex)/HR AAA	Banorte - Invex - Santander	Sociedad Hipotecaria Federal
SABADEL 21V	2,000	27-oct-21	nd-nd-24	TIIE 28	Bullet	mxAA///HR AA+	Banorte - Citibanamex	Banco Sabadell
Total	\$6,000							

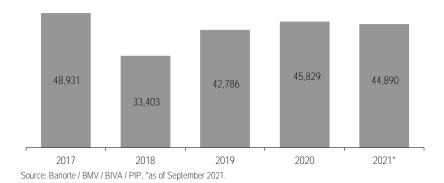
Source: Banorte / BMV / BIVA with information on Prospects, CNBV applications, Public Offer Notices and "Selling Memos". nd: Not available or preliminary data. The information set forth herein may differ materially from the final or current information. * Reopening.



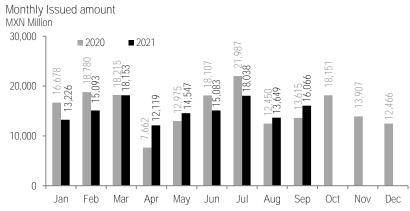
Corporate Debt Market – Short-Term

At the end of September 2021, the outstanding amount of the short-term (ST) Corporate Debt Market, which includes short-term securities certificates (tickers 92 and 93), totaled MXN 44.9 billion, a 14.4% decrease y/y. In this period, MXN 16.1 billion of short-term debt were placed, 18.0% higher than the amount recorded in the same month in 2020. In recent months, has been observed the reinstatement of major issuers in light of the COVID-19, seeking longer terms, leaving aside the growth in short-term emissions. Regarding the percentage issued, in September it was 92.9%, similar to the average observed in months prior to the COVID-19 pandemic.

Corporate Debt Market Volume Short-Term (ST) MXN Million



September issuances. The issued amount during the month (MXN 16.1 billion) was 18.0% higher than in September 2020 (MXN 13.6 billion). Moreover, the aggregated volume placed in 2021 (MXN 135.9 billion) was 3.7% lower than the recorded in 2020.



Source: Banorte / BMV / BIVA / PIP, as of September 2021.



Market Conditions –Auctions. During September 2021, 92.9% of the resources summoned were placed. Throughout the month, the average spread of short-term unsecured bonds pegged to the 28-day TIIE resulted in 0.52%, that is 54bps lower than the average of 1.06% recorded in September 2020. Meanwhile, of the amount placed in the month (MXN 16.1 billion), 67.1% maintains a national scale short-term rating of 'F1+'. During the month, issuers such as Almacenadora Afirme, GM Financial México and VW Leasing stood out for having issued the largest amounts.

Amount called and issued in short-term corporate debt by issuer $\ensuremath{\mathsf{MXN}}$ Million

Issuer	Called	% Issued	Issuer	Called	% Issued
Almacenadora Afirme S.A. de C.V., Org. Aux. Créd.	3,519	100%	Paccar Financial México, SA de CV, SOFOM, ENR	800	34%
GM Financial de México, SA de CV, SOFOM ENR	3,250	96%	Sofoplus, S.A.P.I. de C.V. SOFOM, ER	250	100%
Volkswagen Leasing, S.A. de C.V.	2,900	95%	Genomma Lab Internacional, S.A.B. de C.V.	400	61%
Daimler México, S.A. de C.V.	1,250	100%	Mexarrend, S.A.P.I. de C.V	220	100%
Start Banregio, S.A. de C.V., SOFOM, ER	740	100%	Toyota Financial Services México S.A. de C.V.	400	52%
Financiera Bepensa, S.A. de C.V., SOFOM, E.R.	700	100%	Ford Credit de México, S.A. de C.V. SFOM ENR	200	100%
Arrendadora Actinver, S.A. de C.V.	483	100%	Mercader Financial, S.A. de C.V., SOFOM, ENR	150	100%
Arrendadora Afirme S.A. de C.V.	435	100%	Crediclub, S.A. de C.V., S.F.P.	175	86%
ION Financiera, S.A.P.I. de C.V., SOFOM, E.R.	432	100%	Factoring Corporativo, S.A. de C.V. SFOM ENR	135	100%
Navistar Financial, S.A. de C.V. SFOM ENR	400	100%	Fideicomiso Hipotecario	150	67%
Cetelem, S.A. de C.V., SOFOM, E.R.	300	100%	•		
			TOTAL	17.288	92,93%

Source: Banorte with information of Auctions and Public Offer Notices of September 2021 debt published by Emisnet and BIVA.

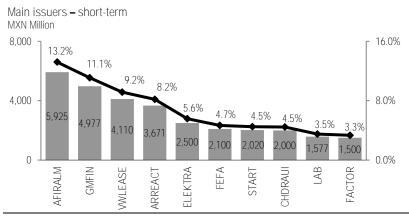
Short-term debt renewals per week MXN Million

IVIZATA IVIIIIOTI													
	Called	Issued			Avr		9	ST Ratir	ngs*				
Week	Amount	Amount	%	Spread	Term	F1+	F1	F2	F3	В	С	D	Main Issuers
September 1 to 3	3,614	3,490	96.6%	0.35%	87 days	54%	0%	44%	2%	0%	0%	0%	AFIRALM, GMFIN, VWLEASE
September 6 to 10	3,576	3,366	94.1%	0.32%	84 days	79%	0%	19%	3%	0%	0%	0%	VWLEASE, GMFIN, ARREACT
September 13 to 17	2,646	2,460	93.0%	0.11%	99 days	82%	0%	18%	0%	0%	0%	0%	FINBE, GMFIN, AFIRALM
September 20 to 24	4,830	4,327	89.6%	0.35%	103 days	56%	0%	39%	5%	0%	0%	0%	AFIRALM, VWLEASE, GMFIN
September 27 to 30	2,622	2,422	92.4%	0.25%	82 days	75%	0%	23%	2%	0%	0%	0%	VWLEASE, GMFIN, AFIRALM
Total	17,288	16,066	92.93%	0.30%	93 days	67.1%	0.0%	30%	3%	0%	0%	0%	AFIRALM, GMFIN, VWLEASE

Source: Banorte with information of Auctions and Public Offer Notices of debt of September 2021. * Rating's percentage on the amount placed per week.



Main Issuers. Ten issuers account for 67.7% of the short-term Corporate Market, among which stand out for its outstanding amount: Almacenadora Afirme (MXN 5.9 billion), GM Financial (MXN 5.0 billion) and VW Leasing (MXN 4.1 billion). It should be noted that nine of the top ten issuers have a credit rating (by at least one agency) higher or equal to 'F1' (or equivalent).



ST Ratings (local scale)										
	AFIRALM	GMFIN	VWLEASE	ARREACT	ELEKTRA	FEFA	START	CHDRAUI	LAB	FACTOR
S&P	mxA-2	mxA-1+	mxA-1+	=	=	mxA-1+	=	=	=	-
Moody's	-	-	MX-1	-	-	-	MX-1	-	-	-
Fitch	-	F1+mex	-	F1+mex	F1+mex	F1+mex	-	F1+mex	F1+mex	F2mex
HR Ratings	HR1	-	HR+1	HR1	HR1	HR+1	HR+1	HR+1	HR1	HR2
PCR Verum	-	-	-	1+/M	1+/M	-	1+/M	-	-	-

Source: Banorte / BMV / Rating agencies as of September 2021.

Main Sectors and Ratings. During September 2021 the Financial Services sector keeps leading with the highest percentage of the amount outstanding (46.9% vs. 52.0% in September 2020), explained by the contributions of Arrendadora Actinver and Almacenadora Afirme. This sector is followed by the Retail with a 15.3% share (vs. 9.5% in September 2020) due to the active auctions of Chedraui and Elektra.

Distribution by sector and rating MXN Million

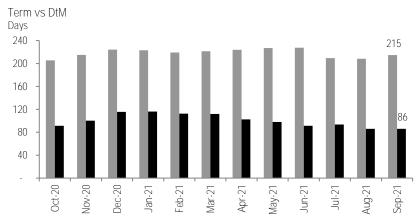
20	021*		2020	Var.
Sector	Amount	%	%	Val.
Financial Services	21,071	46.9%	52.0%	-5.1%
Retail	6,853	15.3%	9.5%	5.8%
Automotive	6,060	13.5%	12.3%	1.2%
NFE - SME	2,020	4.5%	5.5%	-1.0%
NFE - Inter	1,500	3.3%	2.2%	1.1%
NFE - Auto	1,131	2.5%	2.4%	0.1%
Others	6,256	13.9%		
Total*	44,890	100%		

F3 C D 1%0% 3% F2 30% F1+ 63%

Source: Banorte / BMV / BIVA / Rating agencies, *as of September 2021.

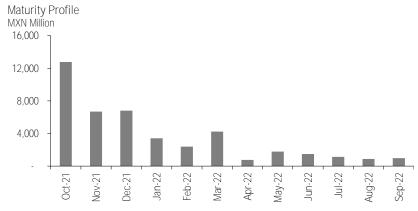


Maturity profile. The average days to maturity at September 2021 are lower than the same level as those recorded in 2020. During September 2021, the weighted average days to maturity ST debt were 86 days, compared to the 104 days recorded in September 2020.



Source: Banorte / BMV / BIVA / PIP, as of September 2021.

In October, we expect maturities for MXN 12.8 billion, equivalent to 28.5% of the outstanding ST Corporate Debt outstanding amount. While at the end of August 34.0% was expected to expire during September 2021. It is important to consider that the issuers of this market refinance their maturities on a frequent basis.

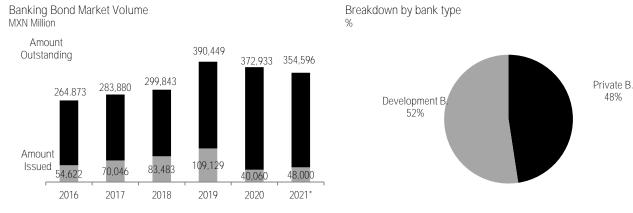


Source: Banorte / BMV / BIVA / PIP, as of September 2021.



Banking Bond Market

Market evolution. As of September 2021, the banking bond market outstanding amount totaled MXN 354.6 billion, a 4.4% decrease compared with the outstanding volume as of September 2020. For this market we consider bonds issued by private banks (94) and development banks (CD). In this regard, as of September 2021, 47.6% of the market amount outstanding comes from private banks.



Source: Banorte / BMV / BIVA / PIP, *as of September 2021.

Source: Banorte / BMV / BIVA / PIP, as of September 2021.

Last Issuances. During September there were four placements for MXN 10 billion by Banobras. Issuances recorded in 2021 (MXN 48 billion) were higher (57.1%) than the same period in 2020 (MXN 30.6 billion).

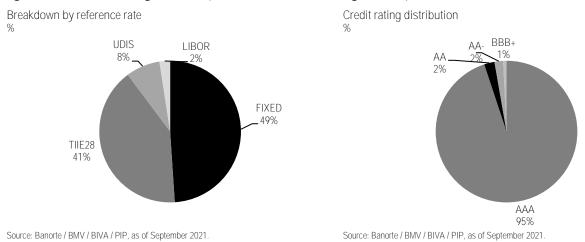
Last	issuances
MXN	Million

Issuance	Amount	Date Issued	Maturity	Reference Rate	Amort.	Rating S&P/Moody's/Fitch/HR	Sector	Issuer
CDBANOB21	1,500	13-sep-21	09-sep-24	TIIE28 - 0.09%	Bullet	mxAAA/Aaa.mx/AAA (mex)/	Development B.	Banobras
CDBANOB21-4X	3,200	13-sep-21	07-sep-26	TIIE28 - 0.05%	Bullet	mxAAA/Aaa.mx/AAA (mex)/	Development B.	Banobras
CDBANOB21-5X	2,800	13-sep-21	01-sep-31	FIXED: 7.26%	Bullet	mxAAA/Aaa.mx/AAA (mex)/	Development B.	Banobras
CDBANOB21U	2,500	13-sep-21	25-ago-36	UDIS: 3.25%	Bullet	mxAAA/Aaa.mx/AAA (mex)/	Development B	Banobras
Total	10,000							

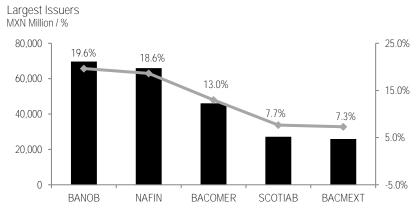
Source: Banorte / BMV / BIVA with information from Prospectus, CNBV Applications, and Selling Memos. na: not available. Information displayed here may differ substantially from final o current information. *Reopening.



Market conditions. As of September 2021, 43.3% of the outstanding amount is pegged to a floating rate (28-day TIIE or LIBOR). Meanwhile, fixed rate placements are also found in this market (49.0%), as well as a smaller part in UDIS (7.8%). Moreover, it's worth noting that most bank issuances hold the highest local credit ratings 'AAA' (94.9% of the outstanding volume).



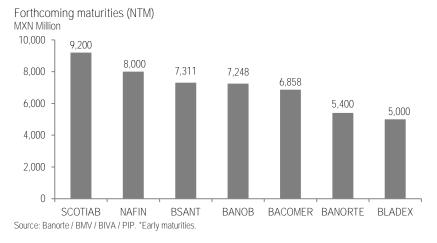
Main issuers. As of September 2021, five issuers make up for the 66.2% of the outstanding volume, of which Banobras leads the market with the 19.6%.



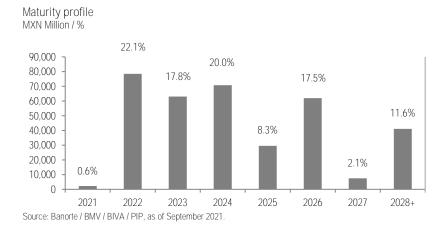
Source: Banorte / BMV / BIVA / PIP, as of September 2021.



Maturity profile. Throughout September of 2021, there was one maturitie for MXN 3.5 billion by BBVA. Moreover, for the next 12 months we expect maturities adding up to MXN 61.6 billion, which represent 17.4% of the outstanding amount. It's worth noticing that maturities from Scotiabank account for MXN 9.2 billion.



In 2022, 22.1% (MXN 78.5 billion) of the total outstanding volume will mature, while in 2023 and 2024 we expect the maturity of 17.8% (MXN 63.0 billion) and 20.0% (MXN 70.8 billion). The most relevant issuances by amount are: SCOTIAB 18 (MXN 6.3 billion), SCOTIAB 19 (MXN 6.0 billion) and BANORTE 19 (MXN 5.4 billion).; as for 2024 (20.0% of outstanding), largest maturities expected are: NAFF 240308 (MXN 15 billion), BINBUR 14-7 (MXN 14.7 billion) and BANOB 14-2 (MXN 12 billion).





Attachment 1. Main Issuers* - Long-term corporate bond market

	Ticker	Issued amount (mxn million)	%	Issuer credit rating (S&P/Moody's/Fitch/HR)	Issuer
1	PEMEX	148,366	12.83%	mx AAA/A3.mx/nd/HR AAA	Petróleos Mexicanos
2	CFE	94,444	8.16%	mx AAA/Aaa.mx/AAA (mex)/nd	Comisión Federal de Electricidad
3	TFOVIS	74,355	6.43%	mx AAA/nd/nd/nd	FOVISSSTE
4	FIRA	58,858	5.09%	mx AAA/nd/AAA (mex)/HR AAA	Fondo Especial para Financiamientos Agropecuarios
5	CIENCB	38,052	3.29%	nd/nd/nd/nd	Corporación Mexicana de Inversiones de Capital, S.A. de C.V.
6	FUNO	35,037	3.03%	nd/nd/AAA (mex)/HR AAA	Fibra Uno Administración, S.A. de C.V.
7	KOF	31,627	2.73%	mx AAA/Aaa.mx/AAA (mex)/HR AAA	Coca-Cola Femsa
8	RCO	27,608	2.39%	nd/nd/nd/nd	Red de Carretaras de Occidente, S.A.P.I.B. de C.V.
9	MXPUCB	23,071	1.99%	nd/nd/nd/nd	Fonadin
10	GCDMXCB	22,802	1.97%	mx AAA/Aaa.mx/AAA (mex)/nd	Gobierno del Distrito Federal
11	GMXT	22,800	1.97%	mx AAA/nd/AAA (mex)/nd	GMéxico Transportes, S.A. de C.V.
12	LALA	21,634	1.87%	nd/nd/AA (mex)/HR AA-	Grupo LALA, S.A.B. de C.V.
13	GAP	20,000	1.73%	mx AAA/Aaa.mx/nd/nd	Grupo Aeroportuario del Pacífico, S.A.B. de C.V.
14	OSM	18,876	1.63%	mx AA-/nd/AAA (mex)/HR AA+	Operadora de Sites Mexicanos, S.A. de C.V.
15	BIMBO	18,000	1.56%	mx AA+/Aa2.mx/AAA (mex)/nd	Grupo Bimbo, S.A. de C.V.
16	ELEKTRA	17,621	1.52%	nd/nd/A+ (mex)/HR AA+	Grupo Elektra, S.A.B. de C.V.
17	LIVEPOL	16,900	1.46%	mx AAA/nd/AAA (mex)/nd	El Puerto de Liverpool, S.A.B. de C.V.
18	ARCA	15,350	1.33%	mx AAA/Aaa.mx/AAA (mex)/nd	Arca Continental, S.A.B. DE C.V.
19	CHIHCB	14,893	1.29%	mx A+/A2.mx/BBB+ (mex)/nd	Gobierno del Estado de Chihuahua
20	TMMCB	14,522	1.26%	nd/nd/nd	
					Transportación Marítima Mexicana y TMM División Marítima S.A. de C.V.
21	CETELEM	13,000	1.12%	mx AAA/nd/AAA (mex)/nd	Cetelem, S.A. de C.V., Sociedad Financiera de Objeto Múltiple, E.R.
22	CEDEVIS	11,063	0.96%	mx AAA/nd/AAA (mex)/nd	Infonavit
23	GICSA	10,179	0.88%	mx B/nd/nd/HR BBB+	Grupo GICSA, S.A.B. de C.V.
24	CONMEX	10,135	0.88%	mx AAA/nd/AAA (mex)/nd	Concesionaria Mexiquense
25	CAMS	9,385	0.81%	nd/nd/nd/nd	Concesionaria de la Autopista Monterrey Saltillo, S.A. de C.V.
26	FIBRAPL	9,121	0.79%	nd/nd/AAA (mex)/HR AAA	Prologis Property México, S.A. de C.V
27	PAMMCB	9,004	0.78%	nd/nd/nd/nd	Red Estatal de Autopistas de Nuevo León
28	DAIMLER	8,622	0.75%	mx AAA/nd/AAA (mex)/nd	DAIMLER México, S.A. de C.V.
29	VWLEASE	8,500	0.73%	mx AAA/Aaa.mx/nd/nd	Volkswagen Leasing, S.A. de C.V.
30	FERROMX	8,500	0.73%	mx AAA/nd/AAA (mex)/nd	Ferrocarril Mexicano
31	EDONL	8,221	0.71%	nd/nd/nd/nd	Red Estatal de Autopistas de Nuevo León
32	FONACOT	8,120	0.70%	mx AAA/nd/AAA (mex)/HR AAA	Instituto del Fondo Nacional para el Consumo de los Trabajadores
33	GASN	8,100	0.70%	mx AA+/nd/AAA (mex)/nd	Naturgy México, S.A. de C.V.
34	ALSEA	8,000	0.69%	nd/nd/A- (mex)/HR A-	ALSEA, S.A.B de C.V.
35	FHIPO	7,946	0.69%	nd/nd/nd/HR AA	Fideicomiso Hipotecario (FHIPO)
36	PASACB	7,640	0.66%	nd/nd/nd	Pápagos Servicios para la Infraestructura, y Sarre Infraestructura y Servicios
37	HERDEZ	7,500	0.65%	mx AA/nd/AA (mex)/nd	Grupo Herdez, S.A.B. de C.V.
38	GPH	7,500	0.65%	nd/nd/AAA (mex)/HR AAA	Grupo Palacio de Hierro, S.A.B. de C.V.
39	SORIANA	6,500	0.56%	nd/nd/AA+ (mex)/HR AA+	Organización Soriana, S.A.B. de C.V.
40	CHIACB	6,430	0.56%	mx A/A1.mx/A- (mex)/nd	Estado de Chiapas
41	CASITA	6,194	0.54%	nd/C.mx/nd/nd	Hipotecaria Su Casita, S.A. de C.V.
42	IPORCB	6,008	0.52%	nd/nd/nd/nd	Operadora Metropolitana de Carreteras, S.A. de C.V.
43	INCARSO	6,000	0.52%	nd/nd/AA+ (mex)/HR AA+	INMUEBLES CARSO, S.A.B. DE C.V.
44				` '	
	LPSLCB	5,734	0.50%	nd/nd/nd	Libramiento ICA La Piedad, S.A. de C.V., ICA San Luis, S.A. de C.V.
45	FSHOP	5,617	0.49%	nd/nd/A+ (mex)/HR AA+	Fibra Shop Portafolios Inmobiliarios, S.A.P.I. de C.V.
46	DANHOS	5,500	0.48%	nd/nd/AAA (mex)/HR AAA	Concentradora Fibra Danhos, S.A. de C.V.
47	AERMXCB	5,150	0.45%	nd/nd/nd	Aerovías de México
48	AMX	5,147	0.44%	mx AAA/Aaa.mx/AAA (mex)/nd	America Móvil S.A. De C.V.
49	OPI	5,025	0.43%	nd/nd/nd	Organización de Proyectos de Infraestructura, S. de R.L. de C.V.
50	TELMEX	5,000	0.43%	mx AAA/Aaa.mx/nd/nd	Teléfonos de México, S.A. de C.V.
51	MFRISCO	5,000	0.43%	nd/B3.mx/A- (mex)/HR BBB+	Minera Frisco, S.A.B de C.V.
52	OMA	5,000	0.43%	mx AAA/nd/AAA (mex)/nd	Grupo Aeroportuario del Centro Norte, S.A.B. de C.V. (OMA)
53	GRUMA	5,000	0.43%	mx AA+/nd/AAA (mex)/nd	GRUMA, S.A.B. de C.V.
		4,500	0.39%	mx AAA/Aa1.mx/AAA (mex)/nd	Grupo Televisa, S.A.B.
54	TLEVISA	4,300	0.5770	TITA TO V VITALI TITATO V V (TITCA)/TIA	Grape relevisar, 6.7 t.B.

Source: Banorte / BMV / PIP / Rating agencies, as of September 2021. * The sample does not consider the whole market, only 85.4% of outstanding volume. Includes CB's, PMP, CPO's & debentures.



Attachment 2. Main Issuers* - Short-term corporate bond market

	Ticker	Issued amount (mxn million)	%	Issuer credit rating S&P/Moody's/Fitch/HR	Issuer
1	AFIRALM	5,925	13.2%	mxA-2 / - / - / HR1	Almacenadora Afirme S.A. de C.V., Org. Aux. del Créd., Afirme Gpo. Fin.
2	GMFIN	4,977	11.1%	mxA-1+ / - / F1+mex / -	GM Financial de México, S.A. de C.V., SOFOM ENR
3	VWLEASE	4,110	9.2%	mxA-1+ / MX-1 / - / HR+1	Volkswagen Leasing, S.A. de C.V.
4	ARREACT	3,671	8.2%	- / - / F1+mex / HR1	Arrendadora Actinver, S.A. de C.V.
5	ELEKTRA	2,500	5.6%	- / - / F1+mex / HR1	Grupo Elektra S.A. de C.V.
6	FEFA	2,100	4.7%	mxA-1+ / - / F1+mex / HR+1	Fondo Especial para Financiamientos Agropecuarios
7	START	2,020	4.5%	- / MX-1 / - / HR+1	Start Banregio, S.A. de C.V., SOFOM, ER, Banregio Grupo Financiero
8	CHDRAUI	2,000	4.5%	-/-/F1+mex/HR+1	Grupo Comercial Chedraui, S.A.B de C.V.
9	LAB	1,577	3.5%	- / - / F1+mex / HR1	Genomma Lab Internacional, S.A.B. de C.V.
10	FACTOR	1,500	3.3%	- / - / F2mex / HR2	Factoring Corporativo, S.A. de C.V. SFOM ENR
11	MEXAMX	1,201	2.7%	mxA-2 / - / F2mex / HR2	Mexarrend, S.A.P.I. de C.V
12	AEROMEX	1,162	2.6%	- / - / - / HRD	Grupo Aeroméxico, S.A.B. de C.V.
13	NAVISTS	1,131	2.5%	mxA-1+ / - / - / HR+1	Navistar Financial, S.A. de C.V. SFOM ENR
14	DAIMLER	1,000	2.2%	mxA-1+ / - / F1+mex / -	Daimler México, S.A. de C.V.
15	FORTALE	1,000	2.2%	- / MX-2 / F2mex / -	Elementia, S.A.B. de C.V.
16	CETELEM	930	2.1%	mxA-1+ / - / F1+mex / -	Cetelem, S.A. de C.V., Sociedad Financiera de Objeto Múltiple, E.R.
17	SFPLUS	910	2.0%	- / - / F2mex / HR2	Sofoplus, S.A.P.I. de C.V. SOFOM, ER
18	AFIRMAR	763	1.7%	mxA-2 / - / - / HR1	Arrendadora Afirme S.A. de C.V.
19	FINBE	700	1.6%	- / - / F1+mex / HR1	Financiera Bepensa, S.A. de C.V., SOFOM, E.R.
20	TOYOTA	674	1.5%	mxA-1+ / - / F1+mex / -	Toyota Financial Services México S.A. de C.V.
21	MINSA	544	1.2%	- / MX-2 / - / -	Grupo Minsa S.A.B. de C.V
22	AUTLAN	541	1.2%	-/-/F2mex/HR2	Compañía Minera Autlán, S.A.B. de C.V.
23	ION	540	1.2%	- / - / - / HR3	ION Financiera, S.A.P.I. de C.V., SOFOM, E.R.
24	MFRISCO	500	1.1%	- / - / F2mex / HR2	Minera Frisco, S.A.B. de C.V.
25	FHIPO	489	1.1%	- / - / - / HR1	Fideicomiso Hipotecario
26	MERCFIN	474	1.1%	- / - / F2mex / HR2	Mercader Financial, S.A. de C.V., SOFOM, ENR
27	GFAMSA	358	0.8%	- / - / Dmex / -	Grupo Famsa, S.A.B. de C.V.
28	ALMER	350	0.8%	-/-/F1mex/HR1	Almacenadora Mercader, S.A., Org. Aux. del Crédito
29	VASCONI	300	0.7%	- / - / F2mex / HR2	Grupo Vasconia, S.A.B.
30	PCARFM	275	0.6%	mxA-1+ / - / F1+mex / -	Paccar Financial México, S.A. de C.V., SOFOM, E.N.R.
31	HYCSA	200	0.4%	- / - / - / HR2	Grupo Hyc, S.A. de C.V.
32	PDN	200	0.4%	- / - / F1mex / HR1	Portafolio de Negocios
33	CREDICL	150	0.3%	- / - / F2mex / HR2	Crediclub, S.A. de C.V., S.F.P.
34	CIRCLEK	75	0.2%	- / - / - / HR2	Comercializadora Círculo CCK, S.A. de C.V.
35	COMERCI	43	0.1%	- / - / Dmex / -	Controladora Comercial Mexicana, S.A.B. de C.V.
	Total *	44,890	100%		

Source: Banorte / BMV / PIP / BIVA / Rating agencies, as of September 2021. *Includes all commercial papers (D) and short-term CBs (92 and 93).



Attachment 3. Main issuers* - Banking Bond Market

	Ticker	Issued amount (mxn million)	%	Issuer credit rating S&P/Moody's/Fitch/HR	Issuer
1	BANOB	65,950	18.6%	mxAAA/Aaa.mx/AAA (mex)/	Banco Nacional de Obras y Servicios Públicos
2	NAFIN	69,664	19.6%	mxAAA/Aaa.mx/AAA (mex)/HRAAA	Nacional Financiera
3	BACOMER	46,039	13.0%	mxAAA/Aaa.mx/AAA (mex)/	BBVA Bancomer
4	SCOTIAB	27,177	7.7%	mxAAA/Aaa.mx/AAA (mex)/	Scotiabank Inverlat
5	BACMEXT	25,880	7.3%	mxAAA/Aaa.mx/AAA (mex)/	Banco Nacional de Comercio Exterior
6	BINBUR	19,740	5.6%	mxAAA//AAA (mex)/HRAAA	Banco Inbursa
7	HSBC	19,112	5.4%	mxAAA/Aaa.mx/AAA (mex)/	HSBC
8	BSANT	17,461	4.9%	mxAAA/Aaa.mx/AAA (mex)/	Banco Santander S.A.
9	SHF	17,345	4.9%	mxAAA/Aaa.mx/AAA (mex)/	Sociedad Hipotecaria Federal
10	BANORTE	10,168	2.9%	mxAAA/Aaa.mx/AAA (mex)/	Banco Mercantil del Norte
11	BLADEX	10,000	2.8%	mxAAA//AAA (mex)/	Banco Latinoamericano de Comercio Exterior
12	COMPART	8,360	2.4%	mxAA//AA (mex)/	Banco Compartamos
13	KEXIM	7,000	2.0%	/Aaa.mx//HRAAA	Banco de Exportaciones e Importaciones de Corea
14	BACTIN	7,000	2.0%	//AA (mex)/HRAA-	Banco Actinver
15	CSBANCO	2,700	0.8%	mxBBB+//A- (mex)/HRA	Consubanco S.A.
16	VWBANK	1,000	0.3%	mxAAA/Aaa.mx//	Volkswagen Bank
	Total	354,596	100.0%		

Source: Banorte / BMV / / BIVA Rating Agencies, as of September 2021. *Includes bonds issued by private Banks (94) and development banks (CD).



Attachment 4. Breakdown by type of risk (Structure)

As the private bond market grows, different types of classifications are emerging, depending on the type of risk and/or structure:

Unsecured

Corporate bonds. This category includes unsecured ("plain vanilla") issues or issues backed directly by the parent company.

State-owned companies and federal agency corporate bonds. Issues whose issuer or trustor has a close relationship and interdependence with the government, although it is not directly endorsed. We break out these issues according to their risk (linked to the country's).

Structured

Collateralized Debt Obligations (CDO). These are securitizations of other loans from banks or financial institutions.

Asset-Backed Securities (ABS). Issues that have a payment structure or mechanism in which assets back the issue payment and thus the issue risk depends on the quality of the assets and/or their management.

Future Flows (FF). The sources of payment for these issues are future flows or contributions from some source or revenues (operations). The risk depends on the certainty and magnitude of those flows.

Totally or Partially Guaranteed Corporate Debt. The issue risk depends partly on the creditworthiness of the guarantor and partly on the credit risk of the issuer or trustor.



Attachment 5. Glossary

Rating Agencies: Credit-risk rating companies, specifically Standard & Poor's (S&P), Fitch Ratings, Moody's, HR Ratings and Verum.

CBs: Securities Certificates. A debt instrument whose ticker symbol on the Mexican Exchanges is 91 (for corporate CBs) or 90 (for government issues, including state-owned enterprises).

CPO's: Ordinary Debt Participation Certificates. Fixed-income instrument whose ticker symbol on the Mexican Exchange is R1.

Corporate Debt: Debt securities issued by companies (corporates) or government (states and municipalities). Includes CBs, CPO's, Debentures and Medium-Term Notes.

Structured Issues: Fixed-income issues that have some form of payment structure (future flows, ABS, etc.) and/or partial endorsement.

Unsecured Issues: Generally unsecured (without collateral or "plain vanilla") or without a payment structure.

Outstanding amount: In this document, the unpaid balance of current corporate debt issues.

"MXN Million".- Millon of pesos.

Gross up: To calculate the gross coupon rate, taxes are added back in (the issuer pays the tax).

Debentures: Debt obligations. A debt instrument whose ticker symbol on the Mexican Exchange is 2.

MTN: Medium-term note. Debt instrument whose ticker symbol on the Mexican Exchange is 71.

Basis points (bp): Hundredths of a percentage point.

Spread: Difference between one rate and another.

Placement Rate: Coupon rate paid by a debt issue at the time it is issued. Base rate + initial spread.

Yield to Maturity (YTM): Refers to the rate of the yield being paid on the market for a given debt security. Expected flows on the issue (interest and principal payment) are discounted from this rate to obtain its price.

Certification of Analysts.

We, Alejandro Padilla Santana, Delia María Paredes Mier, Juan Carlos Alderete Macal, Manuel Jiménez Zaldívar, Marissa Garza Ostos, Francisco José Flores Serrano, Katia Celina Goya Ostos, Santiago Leal Singer, José Itzamna Espitia Hernández, Alik Daniel García Alvarez, Víctor Hugo Cortes Castro, Hugo Armando Gómez Solís, Miguel Alejandro Calvo Domínguez, Luis Leopoldo López Salinas, Leslie Thalía Orozco Vélez, Gerardo Daniel Valle Trujillo and Juan Barbier Arizmendi, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

Relevant statements.

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in question, and up to 10 calendar days after its distribution date.

Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas

Last-twelve-month activities of the business areas.

Grupo Financiero Banorte S.A.B. de C.V., through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

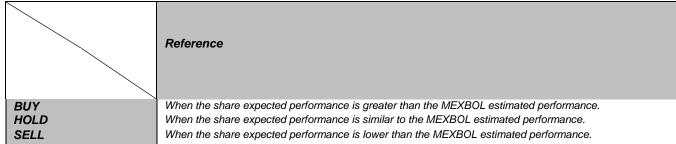
Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1 % of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

Guide for investment recommendations.



Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

Determination of Target Prices

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V, since this depends on a large number of various endogenous and exogenous factors that affect the performance of the issuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date, but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.

GRUPO FINANCIERO BANORTE S.A.B. de C.V.

Research and Strategy Alejandro Padilla Santana	Chief Economist and Head of Research	alejandro.padilla@banorte.com	(55) 1103 - 4043
Raquel Vázquez Godinez	Assistant	raquel.vazquez@banorte.com	(55) 1670 - 2967
Itzel Martínez Rojas			. ,
Lourdes Calvo Fernández	Analyst	itzel.martinez.rojas@banorte.com lourdes.calvo@banorte.com	(55) 1670 - 2251
Economic Research	Analyst (Edition)	lourdes.calvo@barlorte.com	(55) 1103 - 4000 x 2611
Juan Carlos Alderete Macal, CFA	Director of Economic Research	juan.alderete.macal@banorte.com	(55) 1103 - 4046
Francisco José Flores Serrano	Senior Economist, Mexico	francisco.flores.serrano@banorte.com	(55) 1670 - 2957
Katia Celina Goya Ostos Luis Leopoldo López Salinas	Senior Economist, Global Economist, Global	katia.goya@banorte.com luis.lopez.salinas@banorte.com	(55) 1670 - 1821 (55) 1103 - 4000 x 2707
Market Strategy			
Manuel Jiménez Zaldívar Fixed income and FX Strategy	Director of Market Strategy	manuel.jimenez@banorte.com	(55) 5268 - 1671
Santiago Leal Singer	Senior Strategist, Fixed Income and FX	santiago.leal@banorte.com	(55) 1670 - 2144
Leslie Thalía Orozco Vélez	Strategist, Fixed Income and FX	leslie.orozco.velez@banorte.com	(55) 5268 - 1698
Equity Strategy Marissa Garza Ostos	Director of Equity Strategy	marissa.garza@banorte.com	(55) 1670 - 1719
José Itzamna Espitia Hernández	Senior Strategist, Equity	jose.espitia@banorte.com	(55) 1670 - 2249
Alik Daniel García Alvarez	Senior Strategist, Equity	alik.garcia.alvarez@banorte.com	(55) 1670 – 2250
Víctor Hugo Cortes Castro	Senior Strategist, Technical	victorh.cortes@banorte.com	(55) 1670 - 1800
Juan Barbier Arizmendi, CFA Corporate Debt	Analyst	juan.barbier@banorte.com	(55) 1670 - 1746
Hugo Armando Gómez Solís	Senior Analyst, Corporate Debt	hugoa.gomez@banorte.com	(55) 1670 - 2247
Gerardo Daniel Valle Trujillo	Analyst, Corporate Debt	gerardo.valle.trujillo@banorte.com	(55) 1670 - 2248
Economic Studies Delia María Paredes Mier	Executive Director of Economic Studies	delia.paredes@banorte.com	(55) 5268 - 1694
Miguel Alejandro Calvo Domínguez	Senior Analyst, Economic Studies	miguel.calvo@banorte.com	(55) 1670 - 2220
Wholesale Banking			
Armando Rodal Espinosa	Head of Wholesale Banking	armando.rodal@banorte.com	(55) 1670 - 1889
Alejandro Aguilar Ceballos	Head of Asset Management	alejandro.aguilar.ceballos@banorte.com	(55) 5004 - 1282
Alejandro Eric Faesi Puente	Head of Global Markets and Institutional Sales	alejandro.faesi@banorte.com	(55) 5268 - 1640
Alejandro Frigolet Vázquez Vela	Head of Sólida Banorte	alejandro.frigolet.vazquezvela@banorte.com	(55) 5268 - 1656
Arturo Monroy Ballesteros	Head of Investment Banking and Structured Finance	arturo.monroy.ballesteros@banorte.com	(55) 5004 - 5140
Carlos Alberto Arciniega Navarro	Head of Treasury Services	carlos.arciniega@banorte.com	(81) 1103 - 4091
Gerardo Zamora Nanez	Head of Transactional Banking, Leasing and Factoring	gerardo.zamora@banorte.com	(81) 8173 - 9127
Jorge de la Vega Grajales	Head of Government Banking	jorge.delavega@banorte.com	(55) 5004 - 5121
Luis Pietrini Sheridan	Head of Private Banking	luis.pietrini@banorte.com	(55) 5249 - 6423
Lizza Velarde Torres	Executive Director of Wholesale Banking	lizza.velarde@banorte.com	(55) 4433 - 4676
Osvaldo Brondo Menchaca	Head of Specialized Banking Services	osvaldo.brondo@banorte.com	(55) 5004 - 1423
Raúl Alejandro Arauzo Romero	Head of Transactional Banking	alejandro.arauzo@banorte.com	(55) 5261 - 4910
René Gerardo Pimentel Ibarrola	Head of Corporate Banking	pimentelr@banorte.com	(55) 5004 - 1051
Ricardo Velázquez Rodríguez	Head of International Banking	rvelazquez@banorte.com	(55) 5004 - 5279
Víctor Antonio Roldan Ferrer	Head of Commercial Banking	victor.roldan.ferrer@banorte.com	(55) 1670 - 1899
	Ÿ		•